Stenographic Transcript Before the

COMMITTEE ON ARMED SERVICES

UNITED STATES SENATE

NOMINATION - SHANAHAN

Tuesday, June 20, 2017

Washington, D.C.

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1	HEARING TO CONSIDER THE NOMINATION OF:
2	PATRICK M. SHANAHAN,
3	TO BE DEPUTY SECRETARY OF DEFENSE
4	
5	Tuesday, June 20, 2017
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7	U.S. Senate
8	Committee on Armed Services
9	Washington, D.C.
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11	The committee met, pursuant to notice, at 9:41 a.m. in
12	Room SD-G50, Dirksen Senate Office Building, Hon. John
13	McCain, chairman of the committee, presiding.
14	Committee Members Present: Senators McCain
15	[presiding], Fischer, Cotton, Rounds, Ernst, Tillis,
16	Sullivan, Perdue, Sasse, Reed, McCaskill, Gillibrand,
17	Blumenthal, Donnelly, Hirono, Kaine, King, Heinrich, Warren,
18	and Peters.
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- OPENING STATEMENT OF HON. JOHN McCAIN, U.S. SENATOR
- 2 FROM ARIZONA
- 3 Chairman McCain: Good morning.
- 4 The committee meets this morning to consider the
- 5 nomination of Patrick Shanahan to be Deputy Secretary of
- 6 Defense of the United States.
- 7 Mr. Shanahan, we thank you for joining us today and for
- 8 your willingness to serve our Nation at an important time.
- 9 We welcome your family and friends. As is our tradition, we
- 10 invite you to introduce them at the beginning of your
- 11 testimony.
- 12 It is important that this committee and other
- 13 appropriate committees of the Congress be able to receive
- 14 testimony, briefings, and other communications of
- 15 information. So it is the standard for this committee to
- 16 ask certain questions in order to exercise its legislative
- 17 and oversight responsibilities.
- 18 Have you adhered to applicable laws and regulations
- 19 governing conflicts of interest?
- 20 Mr. Shanahan: I have.
- 21 Chairman McCain: Will you ensure that your staff
- 22 complies with deadlines established for requested
- 23 communications, including questions for the record in
- 24 hearings?
- 25 Mr. Shanahan: I will.

- 1 Chairman McCain: Will you cooperate in providing
- 2 witnesses and briefers in response to congressional
- 3 requests?
- 4 Mr. Shanahan: I will.
- 5 Chairman McCain: Will those witnesses be protected
- 6 from reprisals for their testimony or briefings?
- 7 Mr. Shanahan: Yes.
- 8 Chairman McCain: Do you agree, if confirmed, to appear
- 9 and testify upon request before this committee?
- 10 Mr. Shanahan: Yes.
- 11 Chairman McCain: Do you agree to provide documents,
- 12 including copies of electronic forms of communication, in a
- 13 timely manner when requested by a duly constituted committee
- or to consult with the committee regarding the basis for any
- 15 good faith delay or denial in providing such documents?
- 16 Mr. Shanahan: Yes.
- 17 Chairman McCain: Have you assumed any duties or
- 18 undertaken any action which would appear to presume the
- 19 outcome of the confirmation process?
- Mr. Shanahan: No.
- 21 Chairman McCain: In the interest of time, I will
- 22 submit my opening statement for the record. I know that
- 23 will come as a terrible blow to the other members of the
- 24 committee. I can see how upset they are in missing that,
- and maybe with a little luck, Senator Reed will do the same.

1	[Laughter.]
2	[The prepared statement of Chairman McCain follows:]
3	[COMMITTEE INSERT]
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1	STATEMENT OF HON. JACK REED, U.S. SENATOR FROM RHODE
2	ISLAND
3	Senator Reed: It is your lucky day, Mr. Chairman. I
4	just want to welcome Mr. Shanahan and Senator Cantwell. I
5	had a chance to speak to Mr. Shanahan and I have every
6	confidence in his abilities. Thank you.
7	If I may, also Senator Shaheen wanted to be here. She
8	is delayed in this terrible weather. She might not make it
9	here today.
10	And with that, I would ask permission to submit my
11	statement.
12	[The prepared statement of Senator Reed follows:]
13	[COMMITTEE INSERT]
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- 1 Chairman McCain: Since a quorum is now present, I ask
- 2 the committee to consider a list of 995 pending military
- 3 nominations. All of these nominations have been before the
- 4 committee the required length of time. Is there a motion to
- 5 favorably report these 995 military nominations to the
- 6 Senate?
- 7 Senator Reed: So moved.
- 8 Chairman McCain: Is there a second?
- 9 Senator Kaine: Second.
- 10 Chairman McCain: All in favor, say aye.
- [Chorus of ayes.]
- 12 Chairman McCain: The motion carries.
- 13 Welcome, Mr. Shanahan. You are deprived of the
- 14 important opening statements of Senator Reed and myself.
- 15 But before we allow you to speak, Senator Cantwell is
- 16 here, and I apologize, Senator Cantwell, for not recognizing
- 17 you to take time from your very busy schedule to introduce
- 18 Mr. Shanahan. Senator Cantwell, welcome.

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- 1 STATEMENT OF HON. MARIA CANTWELL, U.S. SENATOR FROM
- 2 WASHINGTON
- 3 Senator Cantwell: Thank you, Mr. Chairman. Chairman
- 4 McCain, Ranking Member Reed, and distinguished members of
- 5 this committee, I am proud to introduce an extremely
- 6 qualified candidate, Patrick Shanahan, to serve as the
- 7 Deputy Secretary of the Department of Defense.
- I too want to welcome his family. They are here, and I
- 9 am sure he will make that appropriate introduction.
- 10 Mr. Shanahan has a unique experience leading major
- 11 reforms of large, highly complex programs at the Boeing
- 12 Company, such as the 737 MAX and the 787 Dreamliner. These
- 13 aircraft have cutting-edge technology, keeping them ahead of
- 14 the global competition.
- 15 His entire career has been about solving problems no
- 16 one else can solve, and these skills would be invaluable at
- 17 DOD. He drives change by building teams that think outside
- 18 the box and then convince others to think in doing things
- 19 new ways. Mr. Shanahan has driven reforms in talent
- 20 management, affordability, technology, and supply chain, and
- 21 he has had an impressive 31-year career at the Boeing
- 22 Company, last serving as Senior Vice President of Supply
- 23 Chain Operations. His hands-on leadership inspires those
- 24 around him to strive to achieve results on time and on
- 25 budget. And Mr. Shanahan, managing the Boeing Company's

- 1 highly complex operations in Renton and Everett, Washington
- 2 and Charleston, South Carolina, has served as the head of
- 3 the commercial airplane program. His attention to detail,
- 4 while operating some of the largest manufacturing operations
- 5 in the world, will prove invaluable at DOD.
- 6 He is also fearless. He understands what our country
- 7 is up against when it comes to the Russians and the Chinese
- 8 and the North Koreans and it will not faze him. He focuses
- 9 on big, game-changing innovation and science and technology
- 10 and will not be deterred by the bureaucracy of DOD.
- Mr. Shanahan also knows how the Department of Defense
- 12 operates and has served as Vice President and General
- 13 Manager of the Boeing Missile Defense System and was
- 14 responsible for the U.S. Army aviation programs and site
- 15 activities in Philadelphia and in Mesa, Arizona as Vice
- 16 President and General Manager for Rotorcraft Systems. So he
- 17 has been able to achieve positive results throughout his
- 18 career.
- 19 He understands the need for fiscal responsibility and
- 20 for innovation of the Department. DOD is the largest
- 21 employer in the world with almost 3 million people and the
- 22 largest military budget in the world, and he has the
- 23 management skills from the private sector to guide DOD
- 24 successfully into the future. I am confident that he will
- 25 be an effective leader in this position for our country.

1	Thank you, Mr. Chairman. And I am going to excuse
2	myself but again thank the committee for this opportunity to
3	introduce Mr. Shanahan.
4	Chairman McCain: We thank you, Senator Cantwell. And
5	we fully understand you have other duties in the Senate, and
6	thank you for taking the time to introduce Mr. Shanahan.
7	Mr. Shanahan?
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- 1 STATEMENT OF PATRICK M. SHANAHAN, TO BE DEPUTY
- 2 SECRETARY OF DEFENSE
- 3 Mr. Shanahan: Thank you, Senator Cantwell, for your
- 4 very kind words, thoughtful introduction, and enduring
- 5 support.
- 6 Before I begin, my thoughts and prayers go out this
- 7 morning to the families of the seven sailors killed in the
- 8 tragic accident on the USS Fitzgerald.
- 9 Chairman McCain, Ranking Member Reed, and members of
- 10 this committee, I greatly appreciate the welcome and time
- 11 you have afforded me this morning.
- I am grateful to the President and Secretary Mattis for
- 13 nominating me to the position of Deputy Secretary of
- 14 Defense.
- 15 I would like to acknowledge my three children, who have
- 16 accompanied me here today, Kayla, Will, and Jack, who are
- 17 seated behind me.
- I also want to take a moment to recognize and honor my
- 19 parents, Jo-Anne and Michael Shanahan. I am the oldest of
- 20 three boys. My father, Michael Shanahan, instilled in my
- 21 brothers and I, from as early as I can remember, service
- 22 before self.
- 23 My father was an Army veteran who served in Vietnam.
- 24 He taught his boys to love their country and value its
- 25 freedoms. My father served in law enforcement for over 25

- 1 years. He taught us to treat people fairly, respect law and
- 2 order, and the importance of protecting the community.
- 3 My father co-founded a food bank in 1982 that is
- 4 ongoing. To date, it has distributed over 200 million
- 5 pounds of food to the needy. He showed us that with
- 6 initiative and outreach, good ideas can scale to make a big
- 7 difference.
- At age 52, my father was afflicted with Parkinson's.
- 9 He battled that savage disease for 17 years before passing.
- 10 And I never once heard him complain. My father modeled for
- 11 us what it means to have grit, that is, the ability to
- 12 maintain an indomitable spirit and persevere no matter what
- 13 the challenge. I so wish he were here today. I know
- 14 exactly what he would say to me. He would say, Patrick,
- 15 don't screw this up.
- My mother, Jo-Anne, could not be here. She is here in
- 17 spirit. My mother always supported me unconditionally. She
- 18 taught my brothers and I to support others unconditionally.
- 19 What I appreciate most about her that I would like to share
- 20 is she taught me to truly believe in myself and that I could
- 21 do anything I set my mind to. She taught my brothers and I
- 22 that it is not the size of your muscles that matter. It is
- 23 the size of your heart. She taught me to be a better
- 24 parent, and that is a gift I can never repay. Her words for
- 25 me today where, you will do fine.

- I am here to earn your support. I aspire to join a
- 2 strong and capable DOD team. I aspire to help them dominate
- 3 and win. I aspire to help usher in a new age of innovation
- 4 and effectiveness in the Department.
- I believe I have prepared myself to contribute as
- 6 Deputy Secretary of Defense. I bring over 3 decades of
- 7 leadership honed in America's largest manufacturing
- 8 exporter. I have led large, geographically dispersed
- 9 organizations focused on developing and fielding complex
- 10 engineered products. I have experience converting
- 11 technological innovation into operational capability.
- 12 I bring with me a formula for leadership that has a
- 13 record of delivering affordable, high-performing business
- 14 systems and operations under adverse conditions. Leadership
- 15 casts a long shadow, and strong leadership can create teams
- 16 that achieve ambitious change at scale.
- I believe my skill set strongly complements that of
- 18 Secretary Mattis. He is a master strategist with deep
- 19 military and foreign policy experience. As Deputy Secretary
- 20 of Defense and Secretary Mattis' Chief Operating Officer, I
- 21 bring strong execution skills with a background in
- 22 technology development and business management, areas this
- 23 committee in particular has identified for reforms.
- 24 If confirmed, I will work tirelessly with Congress and
- 25 the Department to deliver on our commitments to our men and

Τ	women in uniform and their families, to defend the Nation,
2	and to be relentless stewards of the taxpayers' money.
3	I appreciate the time you have afforded me today to
4	answer questions.
5	[The prepared statement of Mr. Shanahan follows:]
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- 1 Chairman McCain: Thank you, Mr. Shanahan.
- 2 In your questions that were submitted to you, one of
- 3 the questions was about providing the Ukrainians with lethal
- 4 defense weaponry with which to defend themselves.
- 5 Inexplicably, you responded by saying you would have to look
- 6 at the issue. It is not satisfactory, Mr. Shanahan. Would
- 7 you wish to abridge or amend your statement concerning
- 8 what --
- 9 Mr. Shanahan: Chairman --
- 10 Chairman McCain: Go ahead.
- 11 Mr. Shanahan: I support equipping the Ukrainians.
- 12 Chairman McCain: You support providing lethal
- 13 defensive weaponry to Ukraine.
- 14 Mr. Shanahan: Yes.
- 15 Chairman McCain: All right, good. I am glad to hear
- 16 that.
- But I have to tell you, Mr. Shanahan, our job is advice
- 18 and consent. We are equal branches of government. Your
- 19 response to that question was, frankly, very disappointing
- 20 to me. You have been associated for the last I do not know
- 21 how many years with one of the five corporations that
- 22 provide 90 percent of the defensive weaponry to defend this
- 23 Nation, and your answer was, well, I would have to look at
- 24 the issue. That is not good enough, Mr. Shanahan. I am
- 25 glad to hear you have changed your opinion from what was

- 1 submitted, but it is still disturbing to me.
- 2 It is still disturbing to me, after all these years,
- 3 that you would say that you would have to look at the issue.
- 4 Have you not been aware of the issue? Have you not been
- 5 aware of the actions of the Senate Armed Services Committee?
- 6 Have you not been aware of the thousands of people that have
- 7 been killed by Vladimir Putin? Have you missed all that in
- 8 your duties at one of the major defense corporations of this
- 9 country?
- 10 Mr. Shanahan: No, Chairman. I am aware of that.
- 11 Chairman McCain: Well, I got to tell you it is very
- 12 disturbing. One, I am disturbed that we now have an
- 13 executive from one of the five major corporations that has
- 14 corralled 90 percent of our defense budgets and on one of
- 15 the major issues that this committee has had hearings about,
- 16 has had markups about, has reported out our bill and you
- 17 want to find out more information. Not a good beginning.
- 18 Not a good beginning. Do not do that again, Mr. Shanahan,
- 19 or I will not take your name up for a vote before this
- 20 committee. Am I perfectly clear?
- 21 Mr. Shanahan: Very clear.
- 22 Chairman McCain: Senator Reed?
- 23 Senator Reed: Thank you very much, Mr. Chairman.
- Mr. Shanahan, one of the issues that you are going to
- 25 face is generically termed the Third Offset. Bob Work, who

- 1 you are succeeding, has done a remarkable job I think, and
- 2 he has been the leader for this effort. It is essentially
- 3 trying to counter technologically and otherwise our
- 4 adversaries, their area denial capabilities, their cyber
- 5 capabilities, their asymmetric capabilities, and leap ahead
- 6 with new technologies. And in trying to deal with that, the
- 7 Congress reestablished the position of Under Secretary of
- 8 Defense for Research and Engineering.
- 9 But as Deputy Secretary, you are going to play a
- 10 critical role in supporting the new or revised Under
- 11 Secretary, but also reaching out to the whole community,
- 12 intelligence community, the industrial community,
- 13 technological community. Can you give us some sense of how
- 14 you are going to continue Mr. Work's efforts with respect to
- 15 the Third Offset?
- 16 Mr. Shanahan: Yes, Senator Reed. If confirmed, I will
- 17 spend time with the group that has done the Third Offset
- 18 work. I have not received the classified briefings on the
- 19 work that they have done.
- 20 The effort I would undertake is to make sure we have a
- 21 clear path to being able to operationalize the capability.
- 22 When I look at the strategy exercise that we will be
- 23 conducting to put together the fiscal year 2019 budget, it
- 24 will be critical that we have an assessment of how much
- 25 funding needs to be applied against the Third Offset. I

- 1 believe the restructuring of R&E will give us the
- 2 concentrated skill set so that we can have a more informed
- 3 recommendation.
- 4 Senator Reed: Well, thank you very much.
- 5 And I presume also because of your significant
- 6 experience in private industry, you already have some ideas
- 7 of companies that are not currently involved but could be
- 8 major contributors to this effort, some of these path
- 9 breaking not only software but technology companies. Is
- 10 that accurate?
- 11 Mr. Shanahan: That is correct. I think to Chairman
- 12 McCain's point, we need to broaden our industrial base, and
- 13 it is important that we develop other capabilities and other
- 14 companies as well.
- 15 Senator Reed: Thank you.
- 16 One of the other changes that we made in last year's
- 17 NDAA was creating an Under Secretary for Acquisition and
- 18 also Chief Management Officer. In many respects, you are
- 19 really the Chief Management Officer as the Deputy Secretary
- 20 of Defense. But how will you work with the Chief Management
- 21 Officer? Have you any ideas with respect to that issue?
- 22 Mr. Shanahan: I do. The Chief Management Officer, as
- 23 I see it, has responsibility for helping to streamline
- 24 business operations. So as the Deputy, it is all of
- 25 operations for the Department. That is how I see my

- 1 responsibility. A subset of that is the business
- 2 operations. But I will work hand in glove with the Chief
- 3 Management Officer. And the real intent -- and I have
- 4 experience in this area -- is how do we quickly capture
- 5 efficiency and the opportunities by standardizing and
- 6 sharing many of these services, if you will, across the
- 7 Department.
- 8 Senator Reed: Very good.
- 9 One of the areas that is complicated, troubling, and
- 10 daily we seem to be falling behind is the whole concept of
- 11 information operations. It is ironic that the country that
- 12 created Madison Avenue is now sort of trying to catch up in
- 13 terms of influencing individuals through media. The
- 14 Department of Defense has a role in this.
- The first question is conceptionally I would think the
- 16 Secretary of Defense is going to be very much involved in
- 17 this. But do you see a role that you will play in terms of
- 18 trying to coordinate all the different aspects just within
- 19 DOD and then again reaching out to other agencies?
- 20 Mr. Shanahan: Sir, I do. I think the Deputy and the
- 21 Chief Operating Officer role really needs to ensure that we
- 22 have the right structures so that we are effective in
- 23 interfacing with these other organizations and that we have
- 24 the proper architectures so that the systems are cost
- 25 effective, the proper architectures so that we can upgrade

- 1 them easily and evolve as technology changes.
- 2 Senator Reed: Very good.
- 3 Again, thank you, Mr. Shanahan. I think you are
- 4 bringing significant experience to this very challenging
- 5 job. Thank you very much.
- 6 Thank you, Mr. Chairman.
- 7 Chairman McCain: Senator Fischer?
- 8 Senator Fischer: Thank you, Mr. Chairman.
- 9 Mr. Shanahan, I appreciated your comments in our
- 10 meeting about the nuclear deterrent, and being a weapons
- 11 system that we use every single day, this fact is overlooked
- 12 but every day we have missileers who are in launch control
- 13 centers, and we have submarines that are on alert defending
- 14 our Nation.
- 15 Secretary Carter characterized our nuclear deterrent as
- 16 the bedrock of our national security. Do you agree with
- 17 that statement?
- 18 Mr. Shanahan: I do.
- 19 Senator Fischer: I know the forthcoming NPR will lay
- 20 out the particulars, but in general, do you support the
- 21 modernization of our nuclear weapons, the associated
- 22 delivery vehicles, command and control architecture, and the
- 23 supporting infrastructure?
- 24 Mr. Shanahan: I do.
- 25 Senator Fischer: General Selva, the Vice Chair of the

- 1 Joint Chiefs of Staff, has testified that the Joint Staff
- 2 puts our nuclear deterrent as the number one priority for
- 3 modernization and recapitalization. And that is based on
- 4 the fact in his words that we have squeezed about all the
- 5 life we can out of the systems we currently possess. Do you
- 6 agree with his assessment and the level of urgency and
- 7 priority that this requires?
- 8 Mr. Shanahan: Senator, if confirmed, I will -- I have
- 9 not had a review of the priorities of the Department. I
- 10 understand the importance of the nuclear deterrent, and I
- 11 will take advice from General Selva and make sure that he
- 12 gets the proper support.
- 13 Senator Fischer: Thank you.
- 14 When you were in my office, we talked a little bit
- 15 about technology and innovation, but one thing we did not
- 16 touch on is the question of risk tolerance. Innovation is
- inherently risky and not all good ideas pan out. But the
- 18 current environment seems to be very intolerant of risk. Do
- 19 you believe the Department and the services need to be more
- 20 tolerant of risk, and how do you think the Department can
- 21 better navigate that tension between effectively using
- 22 scarce resources and tolerating the amount of risk that is
- 23 required if we are going to have any innovation take place?
- Mr. Shanahan: My view on risk is that you have to
- 25 manage risk. So out of the pointy end of the spear, we do

- 1 not want really any risk.
- 2 I think when it comes to innovation -- and this is the
- 3 mindset I have developed working in the commercial world --
- 4 innovation is messy, and if you try something and it fails,
- 5 I think that is -- your point around risk -- we should not
- 6 be afraid. And organizations that pride themselves on
- 7 execution tend to be afraid of failure. So I am a proponent
- 8 of failing, failing fast, learning quickly. I think the
- 9 faster you do that, the more we end up training people. It
- 10 is not about the technology. It is about our people
- 11 learning how to develop the technology because they know how
- 12 the users can apply it.
- 13 Senator Fischer: In your response to the committee
- 14 advance policy questions regarding Russia's violation of the
- 15 INF Treaty, you state, I understand that the administration
- 16 is reviewing a number of potential responses as part of its
- 17 ongoing review of this issue, and I will be keenly
- 18 interested in making sure these are translated into action.
- 19 So to be clear for the record, do you believe a
- 20 response is necessary beyond simply expressing concern
- 21 through diplomatic channels, which has already been done?
- 22 Mr. Shanahan: I do.
- 23 Senator Fischer: Do you have any personal thoughts
- 24 right now on what options would be available to be some of
- 25 those responses?

- 1 Mr. Shanahan: I do not.
- 2 Senator Fischer: You also noted that Russia's action
- 3 in violation of the INF Treaty, if it is unchecked, could
- 4 lead to doubt in the stability of current and future arms
- 5 control agreements and initiatives. Could you elaborate on
- 6 that statement? Sometimes there is a view that is expressed
- 7 that holding violators accountable for their behavior risk,
- 8 deals collapse and that we should, therefore, suppress any
- 9 suggestion that a violation has happened. I do not believe
- 10 you agree with that view. Do you?
- 11 Mr. Shanahan: Senator, I think the Russians are
- 12 adversarial. I think through the whole of government we
- 13 need to deal with their -- whether we call it aggression or
- 14 their disruption to our interests. I at this point do not
- 15 have any specific recommendations. If confirmed, I will
- 16 spend a significant amount of time dealing with Russia.
- 17 Senator Fischer: But would you be supportive of
- 18 developing options to present to the President besides
- 19 diplomatic or just making statements and then letting it go
- 20 by?
- 21 Mr. Shanahan: I would be supportive.
- 22 Senator Fischer: Thank you.
- Thank you, Mr. Chairman.
- Chairman McCain: Mr. Shanahan, you are not making me
- 25 happy. We expect straightforward answers, and you just

- 1 ducked basically every question that Senator Fischer asked
- 2 you. I am telling you, Mr. Shanahan, I believe in the
- 3 Constitution of the United States which says that the
- 4 Congress of the United States shall provide advice and
- 5 consent. I am not going to sit here and watch you duck
- 6 every question and expect that everything is going to go
- 7 smoothly. It is not.
- 8 Senator Hirono?
- 9 Senator Hirono: Thank you, Mr. Chairman.
- 10 And welcome, Mr. Shanahan.
- 11 Mr. Shanahan, you have limited institutional experience
- in the military, DOD, or the Pentagon. In my experience, I
- 13 have seen the Deputy Secretary heavily involved with running
- 14 the bureaucracy while the Secretary works closely with the
- 15 President, NSC, Congress, allies, although I just heard you
- 16 say that you would work closely regarding Russia.
- So if confirmed and if you are tasked with running the
- inner workings of the Pentagon and its many internal and
- 19 interagency structures, how will you overcome your lack of
- 20 institutional experience to effectively operate in this
- 21 environment?
- 22 Mr. Shanahan: Senator, I have worked in environments
- 23 where we have very disparate organizations. They may not be
- 24 DOD, but in the commercial world with many different
- 25 suppliers and agency-like organizations. I believe that my

- 1 technical and management background will prepare me to be
- 2 able to guickly assimilate the knowledge and the expertise
- 3 to properly interface.
- 4 Senator Hirono: What would be one of the first things
- 5 that you would do to get yourself to a position where you
- 6 can hit the ground running, should you be confirmed?
- 7 Mr. Shanahan: I think the first place that I was going
- 8 to hit the ground running was on the restructuring of R&E,
- 9 the A&S organization, and then working the Chief Management
- 10 Officer initiative. I think that will be a good way to
- 11 begin to understand the inner workings of DOD. And then in
- 12 the second phase of that, participating on the nuclear
- 13 posture review and the national ballistic missile defense
- 14 review will also begin to allow me to interface with some of
- 15 these other organizations and structures.
- 16 Senator Hirono: While you have a lot of experience in
- 17 the private sector, the DOD is an entirely different, I
- 18 think, entity in order of probably complexity and all the
- 19 people that you will be working with. So I assume that
- 20 should you be confirmed, you will have a list of to-do's and
- 21 people that you are going to meet with so that you can
- 22 become quickly apprised of what your responsibilities will
- 23 be in running, basically in running sort of the nuts and
- 24 bolts of the DOD.
- Mr. Shanahan: Yes, Senator.

- 1 Senator Hirono: Thank you.
- 2 Cost overruns and schedule delays on major system
- 3 acquisition programs have plagued DOD for many decades. And
- 4 this committee, under Senator McCain and previous chairmen,
- 5 have tried to improve the defense acquisition system for
- 6 better contracting outcomes for our military, as well as for
- 7 our taxpayers. You have significant experience with one of
- 8 our largest defense contractors. Based on your experience
- 9 and perspectives from the industry side, what would you
- 10 recommend in order to get better results from our
- 11 contracting and acquisition processes?
- Mr. Shanahan: You know, there are a number of tools
- 13 from a contracting standpoint that are important. Firm
- 14 fixed-price contracts is a very effective tool to drive
- 15 supplier or contractor performance. Having the right
- 16 incentive clauses is very important. But I also believe, if
- 17 confirmed, when we work the audit, we will come up with a
- 18 new cost accounting scheme so we can better understand what
- 19 things should cost and understand to the degree how much we
- 20 are overpaying. To me, really understanding the cost
- 21 baseline that we have with the contractors is so important.
- 22 And from that, we need to renegotiate.
- 23 Senator Hirono: I think with the kind of very specific
- 24 experience you have in dealing with the acquisitions
- 25 yourself, that you will be able to bring some very key

- 1 elements of why these overruns occur on a regular basis,
- 2 much to our consternation. So I am going to be looking to
- 3 you for those kinds of efforts.
- 4 Turning to the Indo-Asia-Pacific strategy -- I only
- 5 have a little bit of time -- the Asia-Pacific area has some
- 6 of the largest economies, many militaries representing 60 of
- 7 GDP, et cetera. What are your thoughts on how we should
- 8 move forward in the Asia-Pacific theater?
- 9 Mr. Shanahan: Well, I think the Chinese have been
- 10 modernizing quite significantly in recent years, and that
- 11 threatens our ability for freedom of movement. And it is
- 12 really important that we find ways to maintain the security
- 13 architecture of the Pacific Rim. It is very important that
- 14 we support our allies and partners there and reassure them
- 15 of our commitments.
- 16 Senator Hirono: Well, I would like to see a continuing
- 17 focus on the Indo-Asia-Pacific area because as the rest of
- 18 the world becomes even more unstable, at least if we can
- 19 keep the Indo-Asia-Pacific area stable, even more stable,
- 20 even with North Korea and China as major players there,
- 21 through things like acquisition reform and other things that
- 22 you could bring to the table, I hope that will release more
- 23 resources for the Indo-Asia-Pacific arena.
- Thank you, Mr. Chairman.
- 25 Chairman McCain: Senator Cotton?

- 1 Senator Cotton: Thank you.
- 2 And, Mr. Shanahan, congratulations on your nomination.
- 3 As we have discussed this morning, the Deputy Secretary
- 4 plays a major role in managing the Department, while the
- 5 Secretary is a member of the National Security Council and
- 6 the public face of the armed forces to the American people
- 7 and abroad. You have a long and distinguished career at
- 8 Boeing. In particular, your reputation for turning around
- 9 the Dreamliner program is probably something that a lot of
- 10 military programs could use.
- 11 However, that long career at Boeing also raises some
- 12 questions I think we should just address in a forthright
- 13 manner upfront here at your hearing.
- 14 How do you plan to carry out your duties as the Deputy
- 15 Secretary while avoiding any potential conflicts of interest
- 16 based on your time at Boeing?
- 17 Mr. Shanahan: So I will divest all ties with Boeing
- 18 with the exception of my executive retirement which is
- 19 permitted under the ethics agreement. For the duration, if
- 20 I am confirmed, I will not deal with any matters regarding
- 21 Boeing unless cleared by the Office of Ethics. We will put
- 22 in mechanisms so that my calendar, the meetings that I will
- 23 participate in that we can screen to make sure that there
- 24 are no matters related to Boeing that I will be exposed to.
- 25 Senator Cotton: Thank you for that.

- 1 Chairman McCain: Will that name specific programs?
- 2 Mr. Shanahan: Will the ethics agreement call out
- 3 specific programs? It is all matters Boeing. So it would
- 4 include all programs.
- 5 Senator Cotton: I think Chairman McCain was driving at
- 6 the next question that I want to raise related to those
- 7 precautions, which I think are prudent. Boeing, obviously,
- 8 is one of our major defense contractors. They have many
- 9 programs, some of which have some troubles of their own, the
- 10 F-18, the KC-46 tanker, the V-22 Osprey, the F-15 Apaches
- 11 and Chinooks in the Army. Do you think that recusing
- 12 yourself form these Boeing-related issues could negatively
- impact the Department's decision-making process?
- 14 Mr. Shanahan: I do not believe so. In my view, I
- 15 believe I can provide general guidance in terms of program
- 16 execution and techniques to drive better performance without
- 17 getting into the specifics of a particular program.
- 18 Senator Cotton: Thank you for that.
- 19 And in terms of your financial divestiture, you are or
- 20 will soon be fully divested from all Boeing stock except for
- 21 your retirement program. Is that correct?
- 22 Mr. Shanahan: If confirmed, I will divest.
- 23 Senator Cotton: Given your time at Boeing and your
- 24 successes there, I presume it is safe to say that they have
- 25 made you a very wealthy man over 30 years compared to most

- 1 Arkansans.
- 2 Mr. Shanahan: They have treated me well.
- 3 Senator Cotton: And at this point in your career, your
- 4 focus and your loyalty is solely on the Department of
- 5 Defense and the soldiers, sailors, airmen, and marines who
- 6 are out on our front lines?
- 7 Mr. Shanahan: Yes, Senator. I am 1,000 percent
- 8 committed to the Department and to delivering on the reforms
- 9 that Senator McCain, Chairman McCain has outlined.
- 10 Senator Cotton: Well, that is what I expected, but as
- I said, I thought it was important to put upfront the steps
- 12 you are taking to recuse yourself from Boeing decisions and
- 13 to ensure that you are making the decision in the best
- 14 interest of the men and women of the armed forces, to
- include men and women who are going to depend on some Boeing
- 16 systems, and there will be systems in place to account for
- 17 that.
- 18 I do want to turn to one other issue that has been
- 19 raised here as well, and that is trying to work with more
- 20 smaller firms that would like to be defense contractors. As
- 21 Senator McCain says, something like 90 percent of all
- 22 acquisition business goes to five firms. Some of this
- 23 relates to the Department of Defense's own bureaucratic
- 24 issues, but some relates to the culture that you see in the
- 25 tech world. I have heard from many tech leaders and

- 1 entrepreneurs that they simply do not want to do business
- 2 with the Department of Defense, even though they have very
- 3 fine products and services, in part because they do not want
- 4 to deal with, say, 7-year timeline development programs or
- 5 they simply do not want to deal with all the red tape.
- 6 Have you given thought about how to conduct outreach to
- 7 that world and make the acquisitions process more user
- 8 friendly for smaller, more nimble firms and a firm like
- 9 Boeing?
- 10 Mr. Shanahan: I have, and if confirmed, I think that
- 11 is one of the more exciting aspects of the job is, you know,
- 12 we are seeing a transformation of technology and this is the
- 13 industrial base we need to grow. My experience at Boeing is
- 14 on developing supply chains. So we really need to have a
- 15 conscious focus on how to grow these new capabilities. I
- 16 think we are onerous in terms of the requirements we put on
- 17 these small organizations, whether it is demanding their
- intellectual property or to go through these complicated
- 19 contractual mechanisms. So if confirmed, that is an area of
- 20 importance to me.
- 21 Senator Cotton: Thank you.
- 22 Chairman McCain: Senator King?
- 23 Senator King: Thank you, Mr. Chairman.
- I want to follow up on the question that Senator Cotton
- 25 just asked. Procurement is one of the recurring issues that

- 1 comes before this committee. In fact, we had testimony from
- 2 Silicon Valley firms that they just were not going to bother
- 3 to even apply. And yet, as one of our generals testified
- 4 last week, we do not want our soldiers in a fair fight. And
- 5 that means maintaining a qualitative technical edge. And
- 6 yet, the system that we have in place seems determined to
- 7 not keep up with that.
- 8 Go a little deeper. How are we going to think through
- 9 this procurement system that is so Byzantine -- I hesitate
- 10 to even use that term. That is an insult to the Byzantium
- 11 Empire -- that is so arcane and cumbersome that it is
- 12 actually discouraging the importation into our defense
- 13 system of advanced technology?
- 14 Mr. Shanahan: Senator, this is an area where I have
- 15 had some fairly good success, and rather than trying to
- 16 change the whole system, you have to change parts of the
- 17 system. And I will give you an example.
- 18 We found technology that will fundamentally change how
- 19 we do work, and what we would do is develop prototypes and
- 20 we would operationalize those prototypes. And the process
- 21 -- this is going a little bit a deeper. The intent was to
- 22 flush out all the bureaucratic mechanisms that would say no.
- 23 And so the idea is not can this technology work. It is that
- 24 you run these prototypes. We called them "pathfinders," and
- 25 the pathfinder was to find all the restrictions, all the

- 1 people that say no and take them out of the away. Once we
- 2 had something that we could demonstrate works, then we
- 3 replicate. And that is how we could get to scale. But it
- 4 is in doing those prototypes that you can get a quick win
- 5 and then you also find out where the real limitations in the
- 6 system are.
- 7 Senator King: But one of the fundamental differences
- 8 between Boeing and the United States Government is Boeing
- 9 was in an exceedingly competitive situation where you had
- 10 Airbus and other providers around the world trying to start
- 11 to get into the airline business. So you had the whip of
- 12 competition over your head. When we are talking about
- 13 within the Defense Department, you do not have that, and
- 14 that is why it has to be a major management focus and
- 15 constant attention to sort of substitute for the pressure
- 16 that competition creates.
- 17 Mr. Shanahan: Right. And I personally think the
- 18 limits on the budget are the competition. It is the analog
- 19 to the competition we had with Airbus. We have a
- 20 competition for money in the Department. There is not
- 21 enough to go around. We must find ways to generate savings
- 22 so we can pay to go do these things.
- 23 Senator King: By the way, on procurement, not only is
- 24 there an issue of cost, there is an issue of time. Senator
- 25 Inhofe has presented graphs about the difference between the

- 1 private sector -- the time it takes Boeing to get a new
- 2 aircraft from concept to flight is something like 7 years.
- 3 In the military, it is 23 years. So time is an issue as
- 4 well as money. And that has to be part of your focus.
- 5 Mr. Shanahan: Speed is everything. The shorter the
- 6 time, the less the cost. In the commercial world,
- 7 everything is fixed price development. So speed is the most
- 8 important management element because it flushes out all the
- 9 issues that prevent you from being able to perform.
- 10 Senator King: Well, I would suggest that in your
- 11 position, it is not enough to simply say we are going to
- 12 work harder at it. I hope that you will think about and
- 13 perhaps convene a public-private group to think about how do
- 14 we structure because I believe structure is ultimately
- 15 policy, how do we structure the procurement system to
- 16 produce at lower costs and at higher speed. And I urge that
- 17 upon you as a possible initiative. I think just saying,
- 18 well, we are going to try to do better is not going to be
- 19 enough to change a system that is so thoroughly entrenched.
- 20 Secondly, in terms of costs, which is your area as the
- 21 Chief Management Officer, is the growth of staff both within
- 22 the Pentagon and within the services. And we have had lots
- 23 of talk here, and there have been some cuts in staff. But I
- 24 believe that is also an area that has to be looked at
- 25 because every dollar that goes into tail does not go into

- 1 tooth. And when we are talking about scarce dollars for
- 2 readiness and recapitalization of the nuclear deterrent,
- 3 whatever it is, we need to find places. And there have been
- 4 studies that indicate significant savings in the bureaucracy
- 5 or the staff both in the Pentagon and in the services. I
- 6 hope that is an area you will pay attention to.
- 7 Mr. Shanahan: It will be.
- 8 Senator King: And finally, we need to be able to audit
- 9 the Department of Defense. I cannot keep going home to
- 10 Maine and saying we are spending half a trillion dollars a
- 11 year but it cannot be audited. Do you take that as one of
- 12 your priorities? Because as I recall our hearings here over
- 13 the last 4 years, 2017 or 2018 is supposed to be the target
- 14 for the Department of Defense to be ready for an audit.
- 15 Mr. Shanahan: You have my commitment to start the
- 16 audit in September, and it is one of the highest efforts in
- 17 terms of priorities for me.
- 18 Chairman McCain: Could you repeat that?
- 19 Mr. Shanahan: The audit -- and I believe it is
- 20 September or it could be October is when we will begin the
- 21 audit for the Department of Defense.
- 22 Senator King: Thank you.
- Thank you, Mr. Chairman.
- 24 Chairman McCain: Senator Ernst?
- 25 Senator Ernst: Thank you.

- 1 I appreciate that very much as well.
- 2 Last week, we had a hearing with the CNO, Secretary
- 3 Stackley, and General Neller, and we talked a little bit --
- 4 I just want to tag on to what Senator King was saying --
- 5 about how we procure items and going through that process.
- 6 And I asked if they needed additional authorities, and they
- 7 stated that they believed they had all the authorities they
- 8 needed to speed up the procurement process, but there were a
- 9 lot of regulations that got in the way. So tagging onto his
- 10 comments, will you make a commitment to go through those
- 11 regulations, identify those that are unnecessary so that we
- 12 can procure faster?
- 13 Mr. Shanahan: Senator, I am committed to unwinding the
- 14 system that keeps our men and women from being able to
- 15 perform.
- 16 The one thing I do know is that it is not our people
- 17 that are the problem. It is the system that we have created
- 18 over time, and dismantling that is the critical thing I need
- 19 to do in this position.
- 20 Senator Ernst: Thank you. I appreciate that very
- 21 much.
- 22 According to title 10, the Deputy Secretary of Defense
- 23 is the Department's Chief Management Officer. Earlier you
- 24 kind of called that the all of operations officer, which is
- 25 a great description. It is clear that you are an

- 1 experienced manager. You have had great success with
- 2 Boeing.
- 3 The law also requires you to serve in other roles in
- 4 the Secretary's absence. So I would like to start with more
- 5 of a policy question, policy discussion.
- I have been calling attention to the increasing threat
- 7 posed by violent extremist organizations in Southeast Asia
- 8 for quite a while now. And as we speak, U.S. forces are
- 9 assisting and liberating the Filipino City of Marawi from a
- 10 terrorist siege. And Secretary Mattis had said that ending
- 11 the named counterterrorism operation in the southern
- 12 Philippines in 2014 was premature -- I agree with him -- and
- 13 that doing so has made it difficult to resource our current
- 14 efforts in that area. I personally think it is time to
- 15 reestablish a named operation.
- What are your opinions on that?
- 17 Mr. Shanahan: Well, the violent extremists -- I think
- 18 this falls in line with our policy with ISIS where we can
- 19 find them, by, with, and through others, we need to defeat
- 20 them. If confirmed -- and this is an area where I will
- 21 invest the time to understand our commitments in terms of
- 22 resources and our ability to undertake those types of
- 23 efforts.
- 24 Senator Ernst: I appreciate that because we have for a
- 25 long while taken our eye off of that region, and they

- 1 continue to grow and develop in Southeast Asia. So I
- 2 appreciate that.
- 3 As I am sure you know, our aircrews continue to
- 4 experience physiological episodes in high-performance
- 5 aircraft, the F-22, the T-45, F-18, and now the F-35. Yet,
- 6 we still have not found a fix for that.
- 7 This morning, the Air Force announced it was testing
- 8 sensors for the F-35 Alpha that actually monitor pilots'
- 9 inhale/exhale gases and automatically activates emergency
- 10 oxygen if there is a problem. And this is something that I
- 11 have recommended to both the Air Force and Navy leaders in
- 12 past hearings. So I am glad that they have actually taken
- 13 action on this item.
- 14 And at Boeing, you were known as Mr. Fix-It. And I
- 15 appreciate that title. If confirmed, how are you going to
- 16 fix this particular problem? And more importantly, how will
- 17 you guarantee that solutions are shared across aircraft and
- 18 service branches so that we do not repeatedly see the same
- 19 types of costly problems that have been undermining our
- 20 warfighting readiness?
- 21 Mr. Shanahan: You know, the culture at Boeing is that
- 22 safety and product integrity is the most important thing
- 23 that we do. So issues such as the oxygen flow is -- if
- 24 confirmed, those are the type of safety items that will
- 25 receive my highest attention. That is how we have grown up.

- 1 We solve these problems, and then, to your point, they need
- 2 to be implemented quickly. It is not good enough to have
- 3 the answer. They have to be fully implemented. You have my
- 4 assurance that I will support doing that.
- 5 Senator Ernst: And how will you communicate that
- 6 between the branches and the services?
- 7 Mr. Shanahan: Well, I suspect -- and this goes kind of
- 8 back to Senator Hirono -- there are many things I have to
- 9 learn in terms of actually navigating the Department of
- 10 Defense. It will either be through the technical leadership
- 11 or through the service secretaries. I am quite confident
- 12 that when we do have a solution, that we will be able to
- 13 communicate it. It is going to be how quickly do we
- 14 actually get the solution incorporated into the airplane.
- 15 So that will be really about acquisition and getting these
- 16 things on contract. That is the most important thing we
- 17 have to do.
- 18 Senator Ernst: Okay. I appreciate it. Thank you for
- 19 your time.
- Thank you, Mr. Chair.
- 21 Chairman McCain: Senator Peters?
- 22 Senator Peters: Thank you, Mr. Chairman.
- Mr. Shanahan, thank you for being here today.
- 24 My questions really relate to the future of warfare and
- 25 how we will be preparing for a rapidly changing battle

- 1 space. Senator Reed asked you a question about the Third
- Offset Strategy, which, as you know, Secretary of Defense
- 3 Ash Carter introduced in order to move the innovation
- 4 process forward to take advantage of incredible advances
- 5 being made in the commercial sector. And, in fact, I think
- 6 that is something that has changed pretty dramatically in
- 7 recent years is that most of the innovation that also has
- 8 military applications is occurring in the commercial side
- 9 from artificial intelligence to 3D printing to synthetic
- 10 biology, I mean, go down the list of incredible
- 11 advancements.
- So my question for you, first off, is just a broad
- 13 question. I mean, what is your opinion of the Third Offset
- 14 Strategy?
- 15 Mr. Shanahan: The majority of the details are
- 16 classified, so I have not received the classified brief.
- 17 But from what Secretary Work was able to share with me, the
- 18 domains of technology are very important. So I plan to
- 19 continue to support those efforts. To me, it is about how
- 20 do we validate that those capabilities are the right ones in
- 21 terms of conducting warfare. This is the messy part about
- 22 innovation. I mean, we are going to have to make some bets
- and then we are going to have to do some prototyping so we
- 24 can test these concepts with the user, with the warfighters.
- 25 Senator Peters: Well, we do. And that leads to a

- 1 question as to whether or not the current model that we use
- 2 where we have a few very large defense contractors that do
- 3 the vast majority of the work, as Senator McCain has
- 4 mentioned earlier in this hearing, versus an ecosystem of
- 5 small companies that are doing incredible cutting edge
- 6 research and perhaps in technologies not directly related to
- 7 the military but have dual-use applications.
- 8 How do you work within that environment? Do we have to
- 9 rethink some of the paradigms we have operated in the past
- 10 as to where we procure and how we procure advanced
- 11 technology?
- 12 Mr. Shanahan: I think the procurement -- Senator, I
- 13 think the procurement -- this is how I tend to think about
- 14 these things. The procurement is the second step. I think
- 15 the first step is our technical approach. The technical
- 16 approach is given these emerging capabilities, whether it is
- 17 electrification, added manufacturing, like you mentioned,
- 18 machine learning -- given these emerging capabilities, how
- 19 will we scale, how we will use them? Based on that, we
- 20 decide who are the suppliers we want to grow? Who are the
- 21 new people that we want to scale up in our industry? So I
- 22 think the Third Offset work will give us the foundation for
- 23 those technologies, and that is where we decide how to grow
- 24 the tech base.
- Based on who we pick, I think it is very

- 1 straightforward to go and change the procurement portion,
- 2 you know, how we give them money, how we fund them to do
- 3 tests. You know, one of the best things about working with
- 4 the Department of Defense is the resources, you know, when
- 5 we think of the test ranges and the users. I mean, I think
- 6 we have to draw them into how we do our business and having
- 7 them outside the fence is a real limitation. They need to
- 8 learn how we do business, and then they will inform us on
- 9 what we need to change.
- 10 Senator Peters: Well, how do you see using some of
- 11 those internal Defense assets that you mentioned? For
- 12 example, TARDEC in Michigan, my State, does incredible
- 13 research work in autonomous vehicles working also in
- 14 partnership with some of the incredible work being done in
- 15 the auto industry as well. But how do you see that model
- 16 working where you have organizations like TARDEC, which is a
- 17 Department of Army facility, working with private industry?
- 18 How is that model working? Where do you see that going in
- 19 the future under your leadership?
- 20 Mr. Shanahan: A big portion of being able to pull on
- 21 that technology is educating the users inside the
- 22 Department, not the procurement team but the warfighters who
- 23 need to think differently about how to utilize this
- 24 technology. There is a lot of education that needs to take
- 25 place so they can understand the potential of this new

- 1 technology. It is remarkable what we will be able to do
- 2 with autonomy. The people that shape the strategy, the
- 3 people that help decide what capability or how we fight need
- 4 to invest in educating them on what these capabilities are
- 5 and what they can do.
- 6 Senator Peters: Thank you for your responses.
- 7 Appreciate it.
- 8 Chairman McCain: Senator Perdue?
- 9 Senator Perdue: Thank you, Chair.
- 10 Mr. Shanahan, Vice President Pence once said you cannot
- 11 fake great kids, and I think he is right. Thank you for
- 12 bringing your children here. It looks like you were very
- 13 successful.
- I want to get to recapping the military because I think
- 15 that is going to be the number one crisis you are going to
- 16 have to deal with in this job.
- I want to get at Boeing first, though, and your
- 18 background there. Boeing revenue is about \$100 billion.
- 19 Right?
- 20 Mr. Shanahan: Correct.
- 21 Senator Perdue: And just put it in perspective for the
- 22 committee. We are dealing with a \$600 billion-plus budget
- 23 here in DOD across a lot of different services and
- 24 platforms. At Boeing, did you ever have a year where you
- 25 missed supplying a reviewed audit?

- 1 Mr. Shanahan: No.
- 2 Senator Perdue: Have you ever known a Fortune 500
- 3 company that ever missed an audit?
- 4 Mr. Shanahan: No.
- 5 Senator Perdue: So I want to make sure I understood
- 6 your answer just a minute ago. You have been through that
- 7 process. Audits require people at your level to deal with
- 8 them. I know. I have been there. The question I have for
- 9 you is this. I want to make sure I heard your answer
- 10 earlier. You committed to the committee that you will start
- 11 this audit in October. Is that correct?
- 12 Mr. Shanahan: Yes.
- 13 Senator Perdue: So my question is this -- we have been
- 14 given testimony. We have been asking this for several
- 15 years, obviously, since 1990 when the law was put in. So
- 16 this is not a current question only.
- 17 My question is this. We have been given information
- 18 from services that they are not ready, that the systems do
- 19 not talk to each other, that the systems are not ready to be
- 20 committed to support an overall audit. Is an audit possible
- 21 to be started in October? And if so, how long would it take
- 22 to complete that audit?
- 23 Mr. Shanahan: Senator, so I do not know exactly how
- 24 long it will take to complete the audit.
- 25 Senator Perdue: That is fair.

- 1 Mr. Shanahan: But the commitment is to start, and we
- 2 will start in October. You have my commitment to, if
- 3 confirmed, get to the point where we can close the audit.
- 4 To me, it is hygiene. If we are going to get after cost, if
- 5 we are going to create a culture of affordability, we have
- 6 to at least be able to do an audit. An audit does not get
- 7 you to the place where you can actually do cost accounting,
- 8 which then allows you to actually make affordability
- 9 decisions. So my commitment to you is that we will get to a
- 10 place where an audit is not something we are talking about.
- 11 Senator Perdue: Thank you. Where it becomes like
- 12 breathing. Right?
- 13 Mr. Shanahan: Right.
- 14 Senator Perdue: I want to get at the recap because
- 15 this is our biggest problem. We have got a budget problem,
- 16 obviously. We are spending about 3 percent of our GDP on
- our military, and it is 100 basis points less than our 30-
- 18 year average. It is about \$200 billion today. The last
- 19 time we had an estimate was from Secretary Gates that it was
- 20 over \$150 billion more than what we actually spent last
- 21 year. So we have got a real issue in terms of trying to
- 22 meet the recap requirements of all of our major platforms.
- 23 The Navy alone says that they will need \$26 billion a year
- 24 for the next 30 years. That is \$800 billion for rebuilding
- 25 the surface fleet -- or rebuilding the fleet from 275 to

- 1 355.
- The question is now just how do we make it quicker,
- 3 shorter, better. It is how in the world are we going to
- 4 find the money to do that. In your role as COO -- and that
- 5 is what this job is -- what will you do to help us figure
- 6 that out?
- 7 Mr. Shanahan: Two things. You know, the first is to
- 8 be able to come back to the committee with a strategy that
- 9 says here is our force construct, here are our capabilities,
- 10 these are the assets that we need because I think that will
- 11 be the baseline to determine what do we modernize, what do
- 12 we recapitalize.
- 13 The second piece of this -- and then the strategy is so
- important because if we do not lock in a strategy and we
- 15 just work to a budget, then we will never really be able to
- 16 sustain constant investment.
- 17 Senator Perdue: Were you part of the strategic
- 18 planning team at Boeing?
- 19 Mr. Shanahan: I was. I am steeped in --
- 20 Senator Perdue: I am sorry to interrupt. I believe
- 21 that because you would not have gotten into your position as
- 22 SVP of Operations.
- Let me ask you about your position. You have supply
- 24 chain and operations the way it reads officially. Is that
- 25 basically the COO? You report to the CEO. Is that correct?

- 1 Mr. Shanahan: Correct.
- 2 Senator Perdue: Who else reports to the CEO?
- 3 Mr. Shanahan: The CEO? I mean, you have the
- 4 traditional --
- 5 Senator Perdue: You have CFO, COO, which is you.
- 6 Mr. Shanahan: Right. So my role was all of operations
- 7 and supply chain --
- 8 Senator Perdue: Help me just understand the
- 9 perspective then. Who else reports to the CEO?
- 10 Mr. Shanahan: The CEO for commercial, the CEO for
- 11 defense, the CEO for services, chief counsel, head of HR --
- 12 Senator Perdue: Do you run operations across all those
- 13 divisions?
- 14 Mr. Shanahan: I have responsibility for operations
- 15 across all those divisions.
- 16 Senator Perdue: Thank you.
- 17 The question I had was, as you look at this
- 18 responsibility, it looks like you are going from a COO of a
- 19 \$100 billion business to a COO of a \$600 billion business.
- 20 That is done all the time, but I wanted to put it in
- 21 perspective.
- 22 I appreciate your willingness to step up and be
- 23 available for this service. Thank you.
- 24 Mr. Shanahan: Thank you.
- 25 Chairman McCain: Senator Blumenthal?

- 1 Senator Blumenthal: Thank you, Mr. Chairman.
- 2 Good morning and thank you for your willingness to
- 3 serve and your family's support for your willingness to
- 4 serve. And I am glad to see they made it down yesterday by
- 5 train I understand.
- 6 I know that you have discussed briefly your commitment
- 7 to recusing yourself from Boeing-related contracts and
- 8 programs and the commitment also to notifying or to seeking
- 9 a waiver in the event of any questions in that regard. Will
- 10 you commit to make public the recusal waiver if one is
- 11 necessary?
- 12 Mr. Shanahan: Yes.
- 13 Senator Blumenthal: Thank you.
- Going to the issue of fair pay, as you may know, during
- 15 last year's NDAA process, I led the fight -- it was
- 16 successful -- to remove harmful provisions from the final
- 17 bill that sought inappropriately to limit the fair pay and
- 18 safe workplaces executive order from applying to the
- 19 Department of Defense. Boeing lobbied in support of efforts
- 20 to curb this executive order. It lobbied against having
- 21 contractors disclose labor law violations to the government.
- 22 I vehemently opposed the rollback of the fair pay executive
- order earlier this year, and I continue to feel strongly
- 24 that we must do everything possible to continue defending
- 25 American workers in this way.

- 1 Approximately one in five Americans are employed by
- 2 companies that do business with the Federal Government.
- 3 Every year, tens of thousands of American workers are denied
- 4 overtime wages or unlawfully discriminated against in hiring
- 5 or pay, have their health and safety put at risk by federal
- 6 contractors who may cut corners, or are denied basic
- 7 workplace protections. This is not to say Boeing engaged in
- 8 any of these practices. It was not directed at Boeing.
- 9 But my question to you is, do you believe that we
- 10 should ensure that taxpayer dollars go to defense companies
- 11 who play by the rules and uphold existing laws?
- 12 Mr. Shanahan: I believe they should. I mean, we need
- 13 to take care of our employees. We need to take care of the
- 14 workforce. I think that is the fundamental responsibility
- 15 of all companies.
- 16 Senator Blumenthal: Would you favor reinstatement of
- 17 an executive order that protected minorities, people with
- 18 disabilities, veterans from discrimination in the awarding
- 19 of defense contracts?
- 20 Mr. Shanahan: Senator, I do not know the particulars
- 21 of the changes that you are referring to, but I support
- 22 providing the protections that people need. So if
- 23 confirmed, I mean, that will be something that I would
- 24 investigate and spend time to understand.
- 25 Senator Blumenthal: Would you commit to conduct a

- 1 review of the Defense Department policies so as to take
- 2 action that prevents that kind of discrimination or denial
- 3 of overtime pay and so forth on the part of defense
- 4 contractors?
- 5 Mr. Shanahan: I would take that action to review that.
- 6 Senator Blumenthal: Thank you.
- 7 On the defense industrial base, you are probably more
- 8 aware than any of us on the committee about the need for
- 9 skill training and education to preserve and enhance and
- 10 expand our defense industrial base. And you and I talked
- 11 about it briefly when we met. Perhaps you can enlighten us
- 12 as to what you would do as the Deputy Defense Secretary to
- 13 make sure that we provide that kind of skill training in
- 14 places like Electric Boat or Pratt & Whitney where we make
- some of the critical defense products.
- Mr. Shanahan: Sure. Thank you, Senator.
- 17 Education is something I have a passion around. In
- 18 Washington, we were able to work with the superintendent of
- 19 public education for the State to get a math equivalency
- 20 credit for high school students so that they could get
- 21 training to allow them to go into either maritime,
- 22 aerospace, or electrical work. We worked with the community
- 23 colleges to set up standard programs to allow them to get
- 24 certificates so that employers could literally meet them
- 25 upon graduation and give them jobs, and they would step into

- 1 those new jobs without having to go through formal training.
- 2 So it was a cost reduction to the companies. It was a
- 3 benefit to the community colleges because people were taking
- 4 courses that really led to high paying jobs.
- 5 I would use the position to start to -- this is
- 6 something that I really believe at a national level we can
- 7 effect. There are all of these jobs, due to demographics,
- 8 where people are going to retire out, and they are high
- 9 paying. So whether it is Electric Boat or the Boeing
- 10 Company, the demographics are I think something like 80
- 11 percent of the people can retire in the next 5 years. It is
- 12 a huge opportunity.
- 13 Senator Blumenthal: I hope you will come to
- 14 Connecticut and talk about this issue. Thank you.
- 15 Chairman McCain: Thank you.
- 16 Senator Blumenthal: Thanks, Mr. Chairman.
- 17 Chairman McCain: Senator Rounds?
- 18 Senator Rounds: Thank you, Mr. Chairman.
- 19 Good morning, Mr. Shanahan.
- Mr. Shanahan: Good morning.
- 21 Senator Rounds: I am happy to see in your testimony
- that you focus on defense reform and innovation
- 23 opportunities. I do not think anyone in this room would
- 24 argue the fact that the Department of Defense has
- 25 historically a poor track record in acquisitions. Since the

- 1 attacks on 9/11 through 2011, the DOD has spent \$46 billion
- 2 on a dozen weapons systems that never even entered
- 3 production. In fact, a 2014 poll of almost 400 DOD
- 4 acquisitions employees revealed less than 30 percent were
- 5 confident in the process to deliver weapons to warfighters.
- 6 In a culture where "critical" means months, "urgent" means
- 7 years, and requirements span decades, this is no surprise to
- 8 those of us up here.
- 9 All the while, our adversaries are operating in
- 10 smaller, more agile innovation and acquisition cycles, both
- 11 of which are eroding the technological advantage that we
- 12 have enjoyed for generations.
- 13 There is one aircraft system right now that seems to be
- 14 kind of bucking that trend from what we are learning. I
- 15 have been impressed with the progress and the speed of the
- 16 current B-21 program. I understand that a large part of the
- 17 program's efficiency is that it is not in the normal defense
- 18 acquisitions pipeline. And you may or may not have any --
- 19 you may have not done any research yet. Is there any
- 20 opportunity to replicate some of the B-21 program practices
- 21 in order to make the most efficient use of every taxpayer
- 22 dollar that we have got? I am not sure how involved you
- 23 have been or how much research you have done in terms of
- 24 B-21 program as it sits right now, but if you would care to
- 25 comment, great. If you do not have a background in it yet,

- 1 we will move on.
- 2 Mr. Shanahan: I do not have a background in the B-21.
- 3 Senator Rounds: Well, they have done some things in
- 4 the B-21 that I think have kept them on time and on target,
- 5 and I have been very pleased with the progress that we have
- 6 seen. But it is an innovative approach which is a little
- 7 bit different for the Department of Defense.
- 8 Let me continue on with another specific issue, and you
- 9 may or may not have a background in it but at least I will
- 10 share it with you and it might pique your interest as you
- 11 move forward. Okay?
- 12 I understand that you rose through the ranks at Boeing
- 13 as an engineer, a leading fabrication -- or that you have
- 14 led fabrication divisions and that you have run aircraft
- 15 assembly lines. So I think you will appreciate my final
- 16 thought.
- I think there is a third piece overlooking the
- 18 conversation of how to buy and what to buy, and that piece
- 19 is how to build. Maturing of innovative manufacturing
- 20 techniques and capabilities are often overlooked. In fact,
- 21 there is a company in California that has recently 3D
- 22 printed a small house, and they did it in 24 hours.
- 23 Another incredible engineering breakthrough is called
- 24 cold spray. I am not sure if you are familiar with cold
- 25 spray or not. They have actually done some work in terms of

- 1 the B-1B's at Ellsworth Air Force Base using cold spray to
- 2 make some very quick repairs or very efficiently saved a lot
- 3 of time and a lot of money as well. It shoots metal
- 4 particles through a heated gas stream at supersonic speed to
- 5 create a cross between additive manufacturing and welding.
- 6 It can be used to repair broken parts or reinforce them so
- 7 they do not wear down. And I have seen estimates that this
- 8 could save the Department of Defense over \$100 million a
- 9 year in parts replacement alone.
- Now, a large supporter of cold spray is the Army
- 11 Research Lab where they are exploring ways to use it in
- 12 ballistics and to manufacture or repair things faster,
- 13 safer, and cheaper. As I was saying, it is kind of an ad
- 14 here, but it was developed in South Dakota. I am looking
- 15 forward to see you and your team look very seriously at the
- 16 unique combination of opportunities this particular new
- 17 product might very well offer to the Department of Defense.
- I presume you have a background where you have looked
- 19 at innovative new products and techniques. And part of the
- 20 job is to move them on to the production lines in an
- 21 efficient fashion. Can you share with us the background
- 22 that you have got in that or success stories that you have
- 23 got in that?
- Mr. Shanahan: I was tracking very well with you around
- 25 3D or additive manufacturing, which is really the future.

- 1 So when we think about satellites of the future, we are
- 2 going to print them. When we think about unmanned vehicles
- 3 of the future, just like your house example, we will print
- 4 them. We will have modular payloads so that we can just
- 5 stick them in. And the affordability of these new systems
- 6 will allow us to lose them. I mean, it just changes
- 7 everything about cost. I am enormously encouraged about all
- 8 the new technology out there.
- 9 The issue that we are going to run into -- and this is
- 10 some work that I was doing while I was at Boeing, and it
- 11 manifests itself at like DLA. It is not that we cannot
- 12 print the part that is structurally capable. Our processes
- 13 will not allow us to use it.
- 14 Senator Rounds: Right.
- 15 Mr. Shanahan: And that is the work we have to do.
- 16 Senator Rounds: That is going to be your job.
- 17 Mr. Shanahan: Right, exactly, because the technology
- 18 is there and the cost savings are there. We have prevented
- 19 it.
- 20 Senator Rounds: Thank you.
- Thank you, Mr. Chairman.
- 22 Chairman McCain: Senator Warren?
- 23 Senator Warren: Thank you, Mr. Chairman.
- 24 And thank you, Mr. Shanahan, for being here and for
- 25 taking the time to meet with me last week in my office.

- I want to pick up on a point made by Senator Reed on
- 2 the Third Offset Strategy to invest in the advanced
- 3 technologies that maintain superior capabilities against
- 4 future threats. Many of these technologies, though, are in
- 5 the development phase, and meanwhile, our near-peer
- 6 competitors continue to improve their capabilities.
- 7 So I just wonder, Mr. Shanahan, if you could just say a
- 8 word about the level of your commitment to a strong
- 9 research, development, test, and evaluation account
- 10 especially investments in basic and applied research.
- 11 Mr. Shanahan: Senator, the future is dependent on how
- 12 well we innovate and integrate these new technologies
- 13 because we are at another point in time where the world is
- 14 going to change.
- 15 My biggest fear is that a threat will manifest itself
- 16 more quickly than we have planned and we will not be ready.
- 17 So we will rush to development and we will see all the risks
- 18 of the past. So it is so important that we be making those
- 19 investments now. It takes time, and so we have to have
- 20 patience. We have to understand that not all the bets work.
- 21 You know, it may be 3 percent in basic research, but that 3
- 22 percent will be a game changer.
- 23 Senator Warren: That is right. Well, good. We need a
- 24 strong commitment here.
- When you visited my office, we talked about the

- 1 significant technological advances that are actually
- 2 happening over in the commercial sector as well. And one
- 3 way that DOD is tapping into those advancements is through
- 4 the Defense Innovation Unit Experimental, or DIUx, which
- 5 partners with nontraditional defense contractors with
- 6 technology firms, with entrepreneurs to accelerate the
- 7 delivery of advanced technologies into the hands of the
- 8 warfighters.
- 9 Can you just say a word about your level of interest in
- 10 investing in DIUx and strengthening the partnerships between
- 11 DOD and the private sector that is driving this kind of
- 12 innovation?
- 13 Mr. Shanahan: I think that is more of the type of work
- 14 we will be doing because what these smaller companies do,
- 15 they unlock the creativity of the warfighter. So they get
- 16 exposed to some initial technology, and then they say to
- 17 these companies, can you make these changes? And those
- 18 companies can rapidly do that. They do not have all the
- 19 bureaucracy. There is not the formal contracting
- 20 mechanisms. So the development cycles are very, very quick.
- 21 I am a big proponent of doing that, but there has to be some
- 22 adult supervision. It cannot be everybody indiscriminately
- 23 going to work with these different groups. But it is the
- 24 fuel for the future.
- 25 Senator Warren: Good.

- 1 Well, we have an amazing DIUx facility in
- 2 Massachusetts, and I am convinced that we need to continue
- 3 to make these investments in both the commercial sector and
- 4 in our own research enterprise to develop the kinds of game
- 5 changing innovations that we are going to need.
- Now, Mr. Shanahan, in your response to advance
- 7 questions from this committee, you said -- and I am just
- 8 going to quote what you said -- it will be difficult to
- 9 regain superiority simultaneously in every warfighting
- 10 domain. So I will prioritize technologies based on their
- 11 maturity, potential, and ability to better advantage our
- 12 warfighters.
- 13 Could you say a word about what areas of technology
- 14 advancement you believe best meet those criteria and how you
- 15 think about prioritizing those demands?
- 16 Mr. Shanahan: Yes. I do not have the specific
- 17 domains. The comment there is really getting at the process
- 18 that we must go through to make choices. It is kind of back
- 19 to your comment about basic research. We will have to
- 20 narrow the basic research. There is only so much finite
- 21 funding. But the key to this is aligning it to a capability
- 22 we want to mature. So my point there is that there are
- 23 certain aspects of the Third Offset that we will say this is
- 24 something we need to anchor around. This is the path we
- 25 need to follow to achieve that.

- 1 Senator Warren: Good. Well, I think this is
- 2 powerfully important that we sustain our investments in
- 3 these leap-ahead technologies that our future will depend
- 4 on. So thank you very much.
- 5 Thank you, Mr. Chairman.
- 6 Chairman McCain: Senator Tillis?
- 7 Senator Tillis: Thank you, Mr. Chairman.
- 8 Mr. Shanahan, thank you for being here and
- 9 congratulations on your nomination.
- I never miss a hearing like this to bring up my
- 11 favorite prop when I talk about procurement. One thing that
- 12 excites me about your nomination is your extensive work in
- 13 supply chain operations transformation, and I want to get to
- 14 that in the time allowed.
- But I want to acquaint you to the organization that you
- 16 are about to get confirmed to. It is an organization that
- 17 can take 10 years and 680 pages to define the next
- 18 generation handgun. I know that at Boeing, one of the
- 19 things that you set out to improve and turn around the
- 20 Dreamliner project was really looking at the fundamental
- 21 supply chains and the operations process and trying better
- 22 align it to address the issues so you could get into the
- 23 minor things like availability of fasteners and a number of
- 24 other things that you found, the flight control development
- 25 life cycle.

- But do you have any sense of the nature of the
- 2 organization you are about to inherit in terms of its
- 3 ability of having lean processes implemented and a culture
- 4 of lean design in it?
- 5 Mr. Shanahan: I do.
- 6 Senator Tillis: And how would you assess it?
- 7 Mr. Shanahan: It is challenged, very challenged. Many
- 8 people have worked to streamline it, and we have not seen
- 9 the success we need.
- 10 Senator Tillis: By the way, I wanted to go back. I
- 11 think what you are looking at are some of the foundational
- 12 processes that have to change. I appreciated your answers
- 13 to Senator Cotton and others about recusing yourself from
- 14 potential programs. If you are doing your job, you are
- 15 going to be far removed from the day-to-day decision-making
- 16 process and recommendations on these programs, and you are
- 17 fixing the underlying processes so that next generation
- 18 handguns is probably 100 pages in a couple of years at the
- 19 most. And in the more advanced weapons systems, you are
- 20 going to scale the supply chains and the processes to the
- 21 technological challenges of the product you are trying to
- 22 produce.
- 23 So how do you go about actually -- your first year,
- 24 what would you do to actually try to figure out where you
- 25 could put your resources to have the greatest effect so that

- 1 we do not continue to have these hearings that I have
- 2 participated in over the last 2 and a half years that are
- 3 clearly just operational problems?
- 4 Mr. Shanahan: So at a first blush, the three things
- 5 that I will focus on -- number one is really getting that
- 6 strategy in place that gets at the future next generation
- 7 capability so that we are seeding it properly.
- 8 The second is -- and this gets at the current business.
- 9 I think it is a failed effort to try to fix it all. That is
- 10 like boiling the ocean. To me, it is doing the value
- 11 assessment. Where is the most money that can be saved? And
- 12 what are the top 10 programs that we have to go capture real
- 13 value tonight? From that, what will fall out are these are
- 14 the six or 10 things we have to go fix if we want to prevent
- 15 this going forward. But my management style is more you
- 16 have to put points on the board. You cannot work a generic
- 17 process improvement and say that 5 years from now we are
- 18 going to be better. How are we doing that tonight?
- The other area is then, you know, in all these business
- 20 functions. How do we quickly work through all the
- 21 governance and people not wanting to share and really get to
- 22 consolidation and lower cost?
- 23 Senator Tillis: I think one of the challenges you are
- 24 going to run into -- and I hope as you look at the
- 25 transformation -- is having those who are in uniform that

- 1 are in the DOD. And then, of course, you have civilian and
- 2 contractor content. But you really have to do a critical
- 3 assessment of whether or not they have the core skills and
- 4 education to do what you are attempting to do.
- I met with a class that is about to graduate from the
- 6 War College. The question I asked them, throughout your
- 7 curriculum, how much has been focused on business process
- 8 transformation, the operational side? It is not the
- 9 warfighting side. I am confident that on the warfighting
- 10 side they are well qualified for their jobs. But you really
- 11 have to do a serious assessment about the inventory of
- 12 people who have the discipline -- the experience I should
- 13 say -- experience in the disciplines to really transform
- 14 this organization.
- How do you go about doing that?
- Mr. Shanahan: I mean, my technique in the past has
- 17 been find those big opportunities and understand who is
- 18 leading the performance. Pretty soon you will find out
- 19 where the leadership needs to be effected.
- 20 Senator Tillis: Well, the last thing -- I am out of
- 21 time -- is that when you go through here, you need to very
- 22 quickly identify the self-imposed impediments. There are
- 23 things that are within your lanes that you can fix. And
- 24 then you need to be prepared to come here and tell us the
- 25 things that we have to change that are impediments to you

- 1 actually achieving the transformational results that we
- 2 want. But there is no doubt in my mind that there are a lot
- 3 of obstacles you will run into along the way that are going
- 4 to require congressional action to get it right.
- 5 Thank you. I look forward to supporting your
- 6 confirmation.
- 7 Mr. Shanahan: Thank you.
- 8 Chairman McCain: Senator Sullivan?
- 9 Senator Sullivan: Thank you, Mr. Chairman.
- 10 And, Mr. Shanahan, thank you again for your willingness
- 11 to serve. I appreciate your family being here. I
- 12 appreciated the meeting we had yesterday.
- I am going to follow up on what I think you are seeing
- 14 as a theme here, which is people believe that you have a lot
- of background in helping us address what is a very
- 16 significant challenge.
- So give me a sense. At Boeing, how many 787's are you
- 18 producing a month there?
- 19 Mr. Shanahan: 12 a month.
- 20 Senator Sullivan: So we are trying to build one
- 21 icebreaker for the United States, and one of the estimates
- 22 that has come out of our services is it is going to take 10
- 23 years a billion dollars.
- So there is a lot of focus. The chairman mentioned in
- 25 his opening statement about acquisition and acquisition

- 1 reform that we have tried to do here. But we also need
- 2 people in the building who understand how to get to
- 3 efficiencies.
- When you think about this, how do we go from --
- 5 obviously, we are not Boeing -- but 12 aircraft a month that
- 6 Americans can do in our country to one ship, \$1 billion, 10
- 7 years to develop? What are some of the things that you need
- 8 to be focused on and we should be focused on to get us out
- 9 of this sense where we cannot build anything on time or have
- 10 a 600-page RFP for a handgun?
- 11 Mr. Shanahan: Sure. I think Senator Tillis was on
- 12 this track. The leadership that has judgment that says 10
- 13 years and a billion dollars seems like a long time.
- 14 Senator Sullivan: Do you think that seems like a long
- 15 time?
- 16 Mr. Shanahan: It is a long time.
- 17 Senator Sullivan: Is it not that by the time you build
- 18 a ship that the technology of 10 years is completely
- 19 outdated -- the ship you just built?
- 20 Mr. Shanahan: I can only imagine that it would be and
- 21 you would be spending another bunch of money to upgrade it.
- 22 Senator Sullivan: So what do we need to do? What
- 23 experiences can you bring to help us with that, help the
- 24 country with that? It is enormously important.
- 25 Mr. Shanahan: Yes. The two things that helped me the

- 1 most are you have got to get good leaders in place. They
- 2 just have the judgment. It is like 300 pages. We do not
- 3 need this for a handgun.
- 4 Senator Sullivan: I think it is 600, but nevertheless.
- 5 680.
- 6 Mr. Shanahan: And then it gets back to why the audit
- 7 is so important. We need to have an understanding of our
- 8 cost baseline because whether you are in automotive or in
- 9 aerospace, what should it cost? It is back to the ship one.
- 10 What should this ship cost? And it is just physics to weld
- 11 it up. We can run the math to say this is what it should
- 12 cost in terms of commercial practices. That will inform us.
- 13 Should cost tells you whether you are in the ball park or
- 14 not, and if you are 2, 3, 5X, we need to stop the meeting
- 15 and start over because that is just an unacceptable answer.
- 16 Senator Sullivan: So you think the audit process will
- 17 help us have a much deeper understanding of why we have some
- 18 of these processes that to any obvious observer seem
- 19 outrageous?
- 20 Mr. Shanahan: I think, as I spend time on the audit,
- 21 it is going to be where do we want to spend the money to
- 22 make sure that the data is accurate, and then how do we use
- 23 that data to inform us on our cost performance because there
- 24 are things that we have to do in the audit to pass it that
- 25 maybe do not add value, but there are other areas where it

- 1 really gives us an understanding of where we are inefficient
- 2 or, in the case of acquisition, this should cost is really
- 3 doing the qualitative analysis of what a similar ship --
- 4 you can parametrically adjust anything, but what would a
- 5 similar type of commercial vessel cost.
- 6 Senator Sullivan: Let me turn to another issue we
- 7 talked about yesterday, and that is the laydown of our
- 8 forces in the Pacific, which a number of us on the
- 9 committee, the chairman, myself, and others, have taken a
- 10 lot of interest in because we need to get this right. We
- 11 have had a hard time getting it right in terms of cost, in
- 12 terms of strategic location of our Marines and Air Force and
- 13 other forces. Will you commit to work with this committee
- on making sure there is a united effort and kind of joint
- 15 cooperation between the Congress and the Pentagon on making
- 16 sure we get that correct?
- 17 Mr. Shanahan: I am committed to doing that.
- 18 Senator Sullivan: A final question. I noticed in your
- 19 background you have a lot of technical expertise on missile
- 20 defense. Just give me your sense on what you think our
- 21 priorities -- I know you answered advance questions for this
- 22 hearing that dealt with missile defense. A number of us are
- 23 interested in it. What should be our priorities on homeland
- 24 missile defense, not just missile defense for our allies in
- 25 the Asia-Pacific or the Middle East? And where should the

- 1 priorities be? And do you see the threat to the homeland
- 2 increasing? There has been a lot of testimony over the last
- 3 year from the top military and intelligence officials that
- 4 it is literally at our doorstep, that North Korea is on the
- 5 verge of an intercontinental ballistic nuclear missile that
- 6 can range the continental United States. Give us a sense of
- 7 your thoughts, background, and priorities on missile
- 8 defense.
- 9 Mr. Shanahan: Absolutely. My last time in the
- 10 Department of Defense was over 10 years ago running the GMD
- 11 program, ground-based midcourse defense, and
- 12 operationalizing it to defeat a launch of an ICBM out of
- 13 North Korea. And we emplaced all of the interceptors. I
- 14 think there are 40 of them up in Alaska.
- The North Koreans are learning quickly. I mean, 10
- 16 missile tests this year is -- you know, they are going to
- 17 continue to evolve their capability. We need to evolve our
- 18 capability and make sure we have sufficient inventory in
- 19 Alaska and other places to protect against a launch or a
- 20 threat from the North Koreans.
- 21 Senator Sullivan: Thank you.
- Thank you, Mr. Chairman.
- Chairman McCain: Well, Mr. Shanahan, I want you to
- look at the answers that you gave, the standard answers that
- 25 were proposed to you. Some of them were less than specific.

- 1 At least one of them and more were almost insulting.
- I want to move forward as quickly as I can with your
- 3 nomination. I am concerned that 90 percent of defense
- 4 spending is in the hands of five corporations, of which you
- 5 represent one. I have to have confidence that the fox is
- 6 not going to be put back into the henhouse.
- 7 Mr. Shanahan, I think you are a fine man. You have an
- 8 outstanding record. But when you answer a question about
- 9 defensive weapons for Ukraine as something that needs to be
- 10 examined before you reach a conclusion, that is not an
- 11 informed answer. This is not a new issue.
- 12 So take a look at your responses that you sent to this
- 13 committee. Take a look at the responses that you gave to
- 14 some of these answers.
- 15 Somehow over the last several years, this committee
- 16 seems to have been treated as sort of a rubber stamp. That
- 17 is not the role. That is not what the Constitution of the
- 18 United States says. The Constitution of the United States
- 19 says that the United States Senate would provide advice and
- 20 consent.
- 21 The answers that you gave to the questions, whether
- 22 intentionally or unintentionally, were almost condescending.
- Defensive weapons for Ukraine? Well, something we ought to
- 24 discuss. I wish you could have been with me in Ukraine on
- New Year's Eve when President Poroshenko gave a medal to the

- 1 mother of a young man who had just been killed by a Russian
- 2 sniper, and the tears coming down her face. I am not sure
- 3 you would have given the same answer that you gave in
- 4 response to those written questions, which were
- 5 straightforward, standardized, no different from anyone
- 6 else.
- 7 So I want to work with this administration. I want to
- 8 work with this President. I want to work with the new
- 9 Secretary of Defense, who I happened to be one of the most
- 10 ardent admirers of. But I have to tell you in a couple
- 11 weeks, we are going to mark up the defense authorization
- 12 bill. The President has two choices: either give us a
- 13 strategy or we will put a strategy that we develop into the
- 14 defense authorization bill. We are talking about shooting
- 15 down airplanes in Syria. We are talking about Afghanistan,
- 16 that there is going to be X thousand of increase. And yet,
- 17 no one has informed the American people and this committee.
- So I have to say that I want some answers. I want some
- 19 straightforward answers. And this town, you know very well,
- 20 abhors a vacuum. If they do not give us a strategy from the
- 21 people that I admire the most, we are going to put a
- 22 strategy in. We are losing in Afghanistan. We just had
- 23 three Americans killed in the last couple days. This is not
- 24 an academic exercise.
- Now, I understand the problems that they are facing.

- 1 They should be able to sort out those problems rather than
- 2 say, hey, we are going to do the following four things, by
- 3 the way, and we will expect the Congress to just rubber
- 4 stamp it. We are not going to. We are not going to.
- 5 So your job is one of the most important and key
- 6 elements. And frankly, I am not overjoyed that you came
- 7 from one of the corporations -- five -- five corporations,
- 8 90 percent -- 90 percent of the spending of the taxpayers'
- 9 dollars comes out of five different corporations. That is
- 10 not what our Founding Fathers had in mind.
- 11 So look at the answers that you gave us -- they were
- 12 standard questions that we ask of every nominee. It was
- 13 nothing unusual -- and see if you want to abridge some of
- 14 them. I want to give the Secretary of Defense the team that
- 15 he needs, but I am not going to give him a team that I think
- 16 is business as usual of the last 8 years. Too many hundreds
- of thousands are refugees -- 6 million actually. 400,000
- 18 are dead. We are not talking about academic exercises.
- 19 So, Mr. Shanahan, take a look at those answers you
- 20 gave, get the answers back as quickly as you can. It is the
- 21 desire of this committee to recommend you. It is the desire
- 22 of us. It is also our desire and obligation to the
- 23 Constitution of the United States which says advice and
- 24 consent.
- This hearing is concluded.

1	[Whereupon,	at	11:14	a.m.,	the	hearing	was	adjourned.]
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