Stenographic Transcript Before the

Subcommittee on Personnel

COMMITTEE ON ARMED SERVICES

## **UNITED STATES SENATE**

## HEARING TO RECEIVE TESTIMONY ON THE STATUS OF MILITARY RECRUITING AND RETENTION EFFORTS ACROSS THE DEPARTMENT OF DEFENSE

Wednesday, September 21, 2022

Washington, D.C.

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2	MILITARY RECRUITING AND RETENTION EFFORTS ACROSS THE
3	DEPARTMENT OF DEFENSE
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5	Wednesday, September 21, 2022
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7	U.S. Senate
8	Subcommittee on Personnel
9	Committee on Armed Services
10	Washington, D.C.
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12	The Subcommittee met, pursuant to notice, at 3:38 p.m.
13	in Room SR-222, Russell Senate Office Building, Hon. Kirsten
14	E. Gillibrand, chairwoman of the Subcommittee, presiding.
15	Committee Members Present: Senators Gillibrand
16	[presiding], Hirono, Warren, Tillis, Hawley, and Tuberville.
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OPENING STATEMENT OF HON. KIRSTEN E. GILLIBRAND, U.S.
 SENATOR FROM NEW YORK

3 Senator Gillibrand: Good morning, everyone.

The Personnel Subcommittee meets today to receive testimony on the current state of military personnel recruiting and retention in the Department of Defense.

7 Let me start by welcoming Senator Tillis, ranking 8 member of this subcommittee. Senator Tillis, in particular, 9 has shown great interest in ensuring our military has what 10 it needs to recruit and retain the best people that our 11 country has to offer and I want to thank him for his 12 leadership on this issue.

I look forward to working with Senator Tillis to help find ways to facilitate both recruiting and retention in the military services.

Our military faces headwinds in its effort to attract and retain quality recruits. By the end of 2022, the active U.S. military will be at its smallest size since the creation of the all-volunteer force for which we mark the 50th anniversary next year.

All four military services here today have signaled significant concerns about the strength of their recruiting operations and their prospects for success in 2023.

The Army, in particular, has said -- has had a very
difficult year. With nine days remaining in the fiscal year



1 the Army reports it has met only 70 percent of its fiscal 2 year 2022 active duty recruiting goal and that is on track 3 to miss its recruiting target by up to 30,000 soldiers.

4 The troubling drop in military accession comes at a
5 time of global uncertainty brought on by COVID-19, rising
6 inflation, unprovoked Russian military aggression.

As the security environment becomes more unstable, it is critical that our military remains fully equipped to meet the challenges of our day.

At the same time, we know that America's youth have a historically low level of interest in military service and enjoy a highly favorable job market, which makes it even more difficult to recruit and retain highly-skilled personnel.

We also know that some critical skill capabilities are especially at risk, including billets in cyber operations, intelligence, and electronic warfare.

18 As our military looks to fill positions in these 19 fields, I challenge the services to think outside the box. 20 Creating new career paths, offering innovative pay and 21 incentive structures, and realigning some capabilities from 22 military to civilian workforces should all be on the table. 23 I know that America's military is by far the best 24 fighting force in the world and that our service members are 25 overwhelmingly proud to serve.



Paradoxically, the recent drop in military recruiting has coincided with historically high retention rates across all our services. The statistics you have provided show clear evidence that those members who have joined the military are more likely than ever before to remain in uniform by choice.

But decades of hard-fought conflict in Iraq and
Afghanistan have created a perception that service in the
military leaves people broken, damaged, or disadvantaged in
society.

In reality, I know from my many interactions with our service members and veterans the majority report positive experiences in the military, positive post-military outcomes, and are proud of their service.

They end up with more education, higher household income, and greater levels of civic engagement than their peers who did not enter military service, and veteran unemployment is lower than the general unemployment rate across the country.

Our military has wonderful things to offer, from hightech skills building, leadership training, camaraderie and friendship, generous civilian education benefits, and robust family support programs.

I want to know what we can do to help the military recruit the best and brightest people into service. I am



looking forward to hearing from today's witnesses on this
 topic. We have one panel today featuring human resource
 experts from DOD and each military service.

4 Witnesses on our panel include Dr. Stephanie Miller, 5 Deputy Assistant Secretary for Defense for Military б Personnel Policy; Lieutenant General Douglas F. Stitt, 7 Deputy Chief of Staff, G-1 United States Army; Vice Admiral 8 Rick J. Cheeseman, Jr., Deputy Chief of Naval Operations for 9 Personnel Manpower Training, United States Navy; Lieutenant 10 General Caroline Miller, Deputy Chief of Staff for Manpower, Personnel, and Services, United States Air Force; Dr. 11 12 Michael R. Strobl, Acting Deputy Commandant for Manpower and Reserve Affairs. 13

Again, I welcome the witnesses today. Thank you for appearing and thank you for your testimony. Thank you, most of all, for your service. We are deeply grateful.

17 Senator Tillis?

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STATEMENT OF HON. THOM TILLIS, U.S. SENATOR FROM NORTH
 CAROLINA

3 Senator Tillis: Thank you, Madam Chair, and I want to 4 thank you for the work that we have done on this committee 5 for several years now, and I look forward to doing more work 6 in the remainder of this Congress and in the future.

7 At our subcommittee hearing last year, I said I was 8 worried that the current challenges in military recruiting 9 represented a long-term threat to the all-volunteer force. 10 Over the summer, I think things have gotten worse and there 11 is no sunlight on the horizon.

12 It is becoming clear the all-volunteer force that has 13 served our country well for the last 50 years is at an 14 inflection point.

While only the Army is in the unfortunate position of missing its recruiting goal this year, the truth of the matter is unless we do things differently for the -- and do things for the better, I believe every service except for the Space Force is at risk of missing the recruiting mission over the next year, and we need to act.

I hope you use this hearing to separate the truth from fiction of what is actually causing Americans to take a pass on serving their country.

There is no shortage of misleading information related to military service. Members of Congress, the media, and



even military and veteran community all contribute to these
 disproportionately negative and often inaccurate portrayals
 of military service.

The result of these prevailing narratives is a misinformed American public who do not know much about the military but what they do know is mostly incorrect.

According to the DOD surveys of potential recruits, the top two reasons young people give for not joining the military are the possibility of physical injury or death and the possibility of PTSD or other emotional psychological issues.

12 The truth, of course, is that the vast majority of 13 those who join the military come out and much better for 14 their service. A recent peer-reviewed paper by the 15 Quarterly Journal of Economics found that enlisting in the 16 Army increases cumulative earnings, post-secondary education 17 attendance, homeownership, and marriage.

18 While there are some jobs in the military that can be 19 dangerous, most people serve without being exposed to any 20 more danger than the average American does on a worksite. 21 And while I am glad we are turning a corner in the way we 22 talk and care about those who have PTSD and TBI, I am 23 certain that the risks posed by these conditions should not 24 dissuade otherwise interested Americans from enlisting. 25 One unfortunate trend that is undoubtedly harming



recruiting is the politicization of the military for
 partisan gain. The military is not full of woke warriors or
 extremists.

Americans of all political persuasions should feel supported in serving their country and, unfortunately, some indications suggest that is just not the case.

I look forward to hearing from the witnesses today to figure out how we can work together to better prepare you to make your recruiting goals and better inform future recruits about the wonderful opportunity that they could have in military service.

12 Thank you, Madam Chair.

Senator Gillibrand: Thank you, Mr. Ranking Member.
 VFW has asked us to enter their position paper into the

15 record and, without objection, it is so admitted.

16 [The information follows:]

17 [SUBCOMMITTEE INSERT]

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1 STATEMENT OF STEPHANIE MILLER, DEPUTY ASSISTANT

2 SECRETARY OF DEFENSE FOR MILITARY PERSONNEL POLICY

3 Ms. Miller: Thank you.

Chairwoman Gillibrand, Ranking Member Tillis, and
distinguished members of the subcommittee, I appreciate the
opportunity to appear before you to discuss the current and
future state of military recruiting and retention.

8 As fiscal year 2022 comes to a close, the department 9 anticipates we will, collectively, miss our annual 10 recruiting mission, despite assessing more than 170,000 11 remarkable young men and women.

Our shortfall constitutes an unprecedented mission gap and is reason for concern for the greater state of national service. Recruiting shortfalls are not merely a DOD issue but a national one.

As we will discuss today, there is no one silver bullet or specific action that the department or the services can take to quickly resolve the current challenges.

But we must focus on galvanizing our citizens, both youth and influencers, on the merit and value of contributing to the country's well being through military service.

Changing this dynamic requires involvement from members
 of Congress, veterans, teachers, coaches, as well as
 parents, grandparents, and other influencers because the



1 military is more important than ever to ensure power 2 projection that allows for individual freedoms, promotes 3 free trade, protects human rights, and the rule of law 4 across the globe.

5 However, the portrayal of the mission and what service 6 looks like for military members and their families is often 7 skewed in the media and in the minds of the current 8 generation of youth.

9 The next generation of Americans to serve should know 10 that there has never been a better time for them to choose 11 military service. Our data indicates that Generation Z is 12 primarily driven by purpose, relationships, and a clear path 13 to success. We can offer all three.

Purpose -- they can apply passion for change in military service and make a global impact protecting freedom. From medical training and humanitarian aid to cyber technology to leadership under pressure, service members find personal fulfillment serving in every part of the world and responding with skills to truly make a difference every day.

21 Relationships -- military service provides a connection 22 between members, an esprit de corps that simply does not 23 have a parallel in civilian sectors.

A clear path to success -- military service affords a wide range of career opportunities where we will



individually challenge them to reach peak potential while also providing a clear path to succeed, and along the way they will see and do things that most Americans never will.

Additionally, we provide our service members competitive pay packages with unprecedented opportunities for continued training and education. In short, we offer the things that Generation Z looks for when choosing a career, but in many respects they just do not know it.

9 While a picture of the current recruiting environment 10 is difficult, the services and the department are actively 11 committed to overcoming recruiting challenges through strong 12 collaboration and innovative thought.

13 Congress can help our efforts by improving high school 14 access where high schools are incentivized to grant 15 predictable and regular access to recruiters and support to 16 the Career Exploration Program, updating authorities for 17 targeted marketing and advertising to ensure our messages 18 are uniquely tailored to diverse audiences with multifaceted 19 interests, an on time budget approval with consideration of 20 two-year funding for marketing and advertising for earlier 21 media buys, which would not only maximize critical taxpayer 22 resources through reduced price purchasing but also give 23 recruitment advertising a more competitive advantage in an 24 already crowded market.

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In conclusion, I want to thank the members of this



Scheduling@TP.One www.TP.One 800.FOR.DEPO (800.367.3376) subcommittee for taking the time to focus on this critical
 issue and the continued advocacy by the members and their
 staffs on behalf of the men and women of the Department of
 Defense.

We appreciate your continued support for funding the programs that keep the force and their families safe, strong, and healthy. I look forward to your questions. [The prepared statement of Ms. Miller follows:] [SUBCOMMITTEE INSERT] 



1	Senator Gillibrand:	Thank you, Ms. Miller.
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1 STATEMENT OF LIEUTENANT GENERAL DOUGLAS STITT, DEPUTY 2 CHIEF OF STAFF, G-1 UNITED STATES ARMY General Stitt: Chairwoman Gillibrand, Ranking Member 3 4 Tillis, distinguished members of this committee, thank you 5 for the opportunity and the honor to testify on behalf of б the soldiers of the United States Army today. 7 America's military currently faces the most challenging 8 recruiting environment since the inception of the all-9 volunteer force in 1973. 10 These unprecedented recruiting challenges are driven in 11 part by a low national unemployment rate, a strong job 12 market, intense competition with the private sector, and a 13 declining number of young Americans interested in and qualified for uniform service. 14 15 Currently, only 23 percent of 17- to 24-year-old 16 Americans are fully qualified to serve. The top 17 disqualifiers for service are obesity, addiction, conduct, 18 test scores, medical and behavioral health conditions. 19 The Army is taking strong actions to ensure we have a 20 ready force comprised of cohesive teams of fit, trained, and 21 disciplined soldiers. All initiatives are designed to 22 increase our accessions of qualified candidates under three 23 quiding principles. 24 We will not sacrifice quality for quantity. We will 25 not lower our standards. We will invest in America's youth



Scheduling@TP.One www.TP.One 800.FOR.DEPO (800.367.3376) 1 so that those who want to serve can meet our standards.

The United States Army exists for one purpose, to protect the nation by fighting and winning our nation's wars as a member of the Joint Force. Our readiness to fight and win depends on a quality all-volunteer force.

6 We have high standards for our soldiers and that will 7 not change. But we are committed to removing barriers to 8 service. We want to give individuals who want to be the 9 opportunity to be all they can be while serving in the 10 United States Army.

11 Chairwoman Gillibrand, Ranking Member Tillis, 12 distinguished members of this committee, thank you for your 13 support to the soldiers of the United States Army. We are 14 committed to working collaboratively with this committee and 15 with Congress as a whole to help us maintain the Army as the 16 world's premier fighting force.

17 I look forward to your questions.

18 [The prepared statement of General Stitt follows:]

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STATEMENT OF VICE ADMIRAL RICK CHEESEMAN, DEPUTY CHIEF
 OF NAVAL OPERATIONS, PERSONNEL, MANPOWER AND TRAINING, N1
 UNITED STATES NAVY

4 Admiral Cheeseman: Thank you.

5 Chairwoman Gillibrand, Ranking Member Tillis, and 6 distinguished members of the Personnel Subcommittee, thank 7 you for the opportunity to appear before you today to 8 discuss our Navy's most important strategic asset, our 9 people.

10 Recruiting and retaining sailors is the Secretary of the Navy's top priority and he is personally involved in our 11 12 Navy Working Group to address these challenges. 13 Additionally, the recently released Chief of Naval 14 Operations Navigation Plan for 2022 reaffirms his 15 fundamental belief that people are our most important 16 element. We cannot accomplish a single mission without 17 them.

18 Strategic competition demands that we remain ahead of 19 our adversaries, who persistently challenge our traditional 20 warfighting dominance through new weapon systems and 21 innovative tactics.

In response, our Navy forms an essential element of the Joint Force by building and sustaining warfighting capability. Our perennial advantage remains our people and our sailors relentlessly pursue operational excellence.



However, without a steady supply of new sailors this advantage could quickly wane. It is for this reason that we pulled every possible lever to achieve mission success in recruiting.

As fiscal year '22 draws to a close, I can report that Navy has met 100 percent of our active component enlisted recruiting mission, which is the vast majority of our new total accessions.

9 However, while we continue to fight for every person, I 10 expect that we will fall short of reserve enlisted mission 11 as well as our active and reserve officer mission.

Our Navy team continues to focus on the factors that influence our recruiting efforts, assess the current situation to meet our recruiting goals, and implement initiatives to keep our force near end strength controls.

We continue to leverage our large-scale digital recruiting presence through our "Forged by the Sea" marketing and advertising campaign, which allows us to reach each and every zip code to access previously undiscovered talent.

In 2017, 34 percent of our marketing and advertising was digital. Today, we are at nearly 100 percent digital, resulting in a 30 percent increase in national leads while taking the message to where our future sailors are operating, online.



1 While we remain committed to aggressively fighting for 2 the best our nation has to offer, we are beginning to 3 witness an increased competition for needed talent. In 4 particular, we are experiencing challenges due to labor 5 market conditions, strong commercial competitors, and low 6 propensity to serve among our 18- to 24-year-old target 7 demographic.

8 2022 has seen low unemployment with continued wage 9 growth, resulting in strong labor demand in all markets 10 nationwide. The Navy welcomes support to promote military 11 service with as much enthusiasm and credibility as colleges, 12 trade schools, or nontraditional gig economy careers. 13 Legislation to support an increase to the enlistment bonus statutory maximums and specialists' skill pay and bonuses 14 15 will help as well.

Building upon the gains of the last few years, Navy remains committed to retaining the right talent and experience in the right pay grades and ratings. This is a mutually supporting effort with recruiting and we have used every lever within our authority to maximize those making the decision to stay Navy.

Navy retention remains above our year to date retention forecasts in all zones, which are tracking to meet or exceed our fiscal year '22 retention attainment benchmarks. That said, we remain cautiously optimistic for fiscal year '23



1 while we closely monitor all of our retention metrics.

Our Navy is committed to attracting, developing, and inspiring America's finest so we can best protect and defend our American way of life. We cannot fully accomplish this without your continued support.

As CNO frequently states, every day matters in this critical decade. Everything that you can do to prevent the negative impacts of a Continuing Resolution will help ensure our warfighting capability and the fulfillment of our commitment to our sailors and their families.

I remain inspired by our sailors. They exceed every expectation on watch today and every day around the globe. You and every American can be proud of the sailors and families of your United States Navy as they serve our great nation.

16Thank you, and I look forward to your questions.17[The prepared statement of Admiral Cheeseman follows:]

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STATEMENT OF LIEUTENANT GENERAL CAROLINE MILLER,
 DEPUTY CHIEF OF STAFF FOR MANPOWER, PERSONNEL, AND SERVICES,
 UNITED STATES AIR FORCE

General Miller: Chairwoman Gillibrand, Ranking Member
Tillis, and distinguished members of the committee, thank
you for the opportunity to appear before you to discuss the
recruiting efforts of the Department of the Air Force.

I am honored to be able to highlight the things we are doing to showcase the Air Force as the employer of choice. As we near the end of the fiscal year, I can report to you that the active duty Air Force has met its recruiting goal for fiscal year '22 by a narrow margin but with a minimal bank of ready recruits for fiscal year '23.

The Air Reserve components, however, will fall short of their recruiting goals. The Department of the Air Force is actively aware that there is an intense competition for talent driven by an ongoing national labor shortage. We anticipate the recruiting environment to be even more challenging in 2023 and beyond.

One major concern is that the current youth market is increasingly disconnected and unfamiliar with the military, resulting in fewer youths interested in or planning to join. Today, only one of 11 eligible individuals in the 17- to 24 -year-old range has a propensity to serve.

25 Furthermore, overall, public perception of the military



is often inaccurate with negative publicity overshadowing
 the tangible benefits and positive global impact airmen make
 every day.

To combat these challenges and increase our recruiting pool, the Air Force is engaging with several angles. We are improving our recruiter training program. We are increasing monetary incentives for recruits.

8 We are intensifying our recruiting efforts to target 9 diverse populations and improving our marketing campaigns to 10 include initiatives to use general officers to expand the 11 arm's reach of our recruiters.

Hampered by restrictions from worldwide COVID-19 pandemic, our recruiters have been unable to access schools or conduct other public engagements. This lack of access atrophied the required skills and greatly diminished the routine contacts recruiters need to successfully communicate and promote the Air Force brand.

18 Currently, 70 percent of active duty recruiters have 19 never recruited in a non-COVID environment. To rehone their 20 skills we have implemented an aggressive training plan for 21 recruiters to address training deficits and increase 22 community presence.

In fiscal year '22, we increased enlistment incentive bonuses by approximately \$22 million. This resulted in over 2,200 new recruits contracted between April and September of



1 2022.

Additionally, we implemented a quick ship bonus, allowing us to successfully contract 320 enlistees and immediately send them to basic training, ensuring we filled every available seat. We intend to continue this in fiscal year '23.

Furthermore, we are actively examining all accession policies to determine if there are any areas in which we can adjust to eliminate unnecessary barriers to serve. Our drive program provides motivated but medically disqualified airmen a chance to serve their country in ways other than in uniform.

The program is designed to transform medically disqualified airmen with unique skill sets into viable civil service applicants, thereby keeping the talent within the Air Force.

17 This summer, the Secretary of the Air Force established 18 new goals for officers' source of commissioning applicant 19 pools. We have been -- we have expanded diversity 20 recruiting efforts with additional recruiters and ongoing 21 improvements to total force marketing with a specific focus 22 on underrepresented female, Hispanic, Asian/Pacific 23 Islander, and American Indian/Native Alaskan populations. 24 We have increased our recruiter presence to various academic 25 institutions in untapped geographic regions.



1 The department is also focusing efforts on K through 12 2 youth with our Inspire Operations and aviation inspiration 3 mentorship programs. These programs are designed to 4 encourage young students in underrepresented groups to 5 pursue STEM in aviation careers.

б This challenging recruiting environment is likely to 7 continue for the foreseeable future. Our ability to remain 8 competitive as an employer of choice relies on increasing 9 the reach of our recruiting efforts to expand the recruiting 10 pool, and from the bottom of my heart I can tell you that we 11 continue to have an unbeatable value proposition where we 12 offer opportunity, community, and purpose to these willing 13 Americans.

14 Not only do we offer an opportunity to come serve 15 alongside some of the greatest Americans they will ever meet 16 in the Air Force and Space Force, but we offer an 17 opportunity to change the trajectory of lives, make better 18 citizens, and to leave people with an undeniable sense that 19 they have made a difference, that they have made it matter. 20 I appreciate your continued support of the Department 21 Thank you, and I look forward to your of Defense. 22 questions.

23 [The prepared statement of General Miller follows:]24 [SUBCOMMITTEE INSERT]

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1	Sen	ator Gil	librand	: Thank y	you, Lieu	utenan	General.
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STATEMENT OF DR. MICHAEL STROBL, ACTING DEPUTY
 COMMANDANT FOR MANPOWER AND RESERVE AFFAIRS, UNITED STATES
 MARINE CORPS

Mr. Strobl: Chair Gillibrand, Ranking Member Tillis,
and distinguished members of this subcommittee, it is my
distinct privilege to appear before you today to provide an
overview of your Marine Corps' recruiting efforts.

As we approach the 50th anniversary of the ally volunteer force, we must remind ourselves that its success is not a given. It is predicated on our nation's youth and their patriotic inclination to serve our nation.

12 The reality is the Marine Corps is facing significant 13 recruiting challenges. Residuals from COVID, a very tight 14 labor market, historic lows in qualification rates 15 propensity and the public perception of the military, and a 16 fragmented advertising environment have made it increasingly 17 difficult to recruit.

While we had to reduce our original fiscal year accession mission, an exceptional retention year enabled the Marine Corps to adjust its fiscal year '22 accession goal only slightly, which our hardworking and dedicated recruiters are on track to meet while sustaining our high quality standards.

We are fortunate for the amazing youth who want to step up and experience the honor, courage, and commitment of



1 being a Marine and part of our corps.

2 There are three things we must do to address these3 challenges.

One, modernize recruiting. Today's youth are on social media all the time. We are there, too, but we do not currently have the authority to implement modern tools for outreach to those who may be interested in serving.

8 We are, in some respects, still in the telephone book 9 era. We are taking advantage of new high-tech tools in many 10 areas of the military. We need them for recruiting, too.

11 Number two, maintain and improve access to high 12 schools. We thank Congress for its continued support for 13 recruiter access to high schools and student directory 14 lists.

This access remains critical to recruiting quality applicants. Without it, both Marine recruiters and interested students lose the most effective and productive means of communicating together about the opportunities for military service.

20 Number three, we must create a national dialogue on 21 service. Those who serve in uniform departed our ranks with 22 increased professionalism, leadership, education, skills, 23 and a well earned sense of pride that set them up for life 24 professionally and personally.

25 Marine veterans are leaders in industry, education, and



government throughout our nation, including the halls of
 Congress. There are incredible benefits, both tangible and
 intangible, that come with service in the military.

We must work together to change the narrative, to promote the value, so that our nation's youth do not miss out on the benefits of service and our country does not miss out on them. We appreciate your support for these goals and for predictable funding we need to accomplish them.

9 Victory is a Marine Corps with improved readiness and
10 lethality in combat and a force that fulfills our
11 congressional mandate to be the most ready when our nation
12 is least ready today and on the battlefields of the future.
13 Our continued success in recruiting the best and
14 brightest of our nation's youth is foundational to that
15 victory.

16 Semper fidelis.

17 [The prepared statement of Mr. Strobl follows:]

18 [SUBCOMMITTEE INSERT]

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Scheduling@TP.One www.TP.One 800.FOR.DEPO (800.367.3376) Senator Gillibrand: Thank you all for your testimony.
 Ms. Miller, in 2020, DOD issued its 13th Quadrennial
 Review of military compensation. Among the findings and
 recommendations the report noted that for certain military
 career fields such as cyber military pay falls behind pay in
 the civilian labor market.

7 The report recommended a study to examine a more 8 expansive view of military pay, including special incentive 9 pays for target -- to target at recruitment and retention. 10 Has DOD conducted this study and, if so, what impacts 11 are special and incentive pays having on recruitment and 12 retention in especially high demand occupations like cyber? 13 Ms. Miller: Ma'am, thank you for that question.

We continue to conduct that review and formulate that into the final report for the committee. We agree that in looking at our force structure and looking at recruitment and retention that critical skills such as cyber and information warfare technology are some of the not only hardest to recruit but the hardest to retain.

And so we agree with you, ma'am, that it will be important to have flexible and responsive incentive packages not only with regular military compensation but with additional bonus authority to be able to respond to the demand signal that we see in not only recruiting them, training them, but then retaining them.



Part of that is also looking at the community itself and looking as to whether that traditional career path that we have within the Department of Defense is the right career path for that skill set and that talent, whether we need more permeability between active and reserve and whether we need more permeability into the civilian sector so that we can kind of keep and leverage those skill sets.

8 So we are committed to working with the committee and 9 with you, ma'am, to make sure that we have the right 10 authorities that we need to be able to respond to that 11 demand.

Senator Gillibrand: And when do you expect to give those recommendations, especially with regard to permeability?

Ms. Miller: Ma'am, that is something that we continue to work on and particularly with respect to duty status reform, and so we are working on that this year and I will commit to providing the committee an update within the next guarter.

20 Senator Gillibrand: Okay.

General Miller, as the Air Force modernizes and prepares for the future of our nation's defense, we know that attracting and retaining high-quality airmen is critical to our capabilities such as cyber, intelligence, and electronic warfare. We also know that the private



sector competes aggressively for the people with these
 capabilities.

What is the Air Force doing to ensure it is attracting and keeping personnel in critical skills such as cyber and what additional authorities does the Air Force need in this area that it currently does not have?

General Miller: Madam Chairwoman, thank you for the question. We actually have a Cyber Task Force right now that is looking specifically at that and how do we, similar to what Ms. Miller talked about, is how do we attract those individuals.

There is absolutely a fight for talent right now, especially in those areas, and so similarly to what Ms. Miller talked about, but we are also looking at how do we manage the force differently.

So one of the taskers that the chief has given me was to say, okay, we have got -- we have to look at things differently. How can we attract the individuals, and then we are also looking at where can we attract them.

We have a lot of partnerships with industry right now and that we are doing. Often we send airmen out to them, but what we are trying to do is get some of the those high industry and the cyber career fields and other areas in to us so they can they can work on different projects, they can train our individuals, and then it provides additional



1 talking points out in the industry of what we are capable of 2 doing.

But we are -- I think that probably all of us are 3 4 struggling to figure out how to get that talent. Some of 5 the -- some of our policies prevent us from -- right now 6 prevent us from paying them what we should. 7 We did increase some of their -- some of the cyber 8 specialties bonus money and so we are we are looking at 9 everything available right now, ma'am. Senator Gillibrand: And then, Admiral Cheeseman --10 11 [Off microphone.] 12 Senator Gillibrand: -- military service at least 13 invested in developing and maintaining cyber capabilities. 14 The Navy lags the other services in readiness on the cyber 15 mission force and places very few officers in cyber-specific 16 billets. 17 What is the Navy's plan to grow its cyber dedicated 18 personnel and what recruiting and retention challenges do 19 you face? 20 Admiral Cheeseman: Senator, thank you very much for 21 the question. 22 Our marketing and advertising campaign -- the digital

22 Our marketing and advertising campaign -- the digital
23 "Forged by the Sea" campaign -- specifically targets cyber
24 fields on social media to get at this recruiting challenge.
25 We also target job search sites to get at the recruiting



challenge as well. We partner with various STEM affinity
 groups for community outreach in support of generating
 additional talents.

On the legislation side, we do support increases to the targeted bonuses -- statutory increases to the targeted bonuses and specialized skill pay. We think that will go a long way in retaining the personnel we need, ma'am.

8 Senator Gillibrand: Thank you so much.

9 Senator Tillis?

Senator Tillis: I will defer to Senator Hawley andTuberville and take less.

12 Senator Hawley?

Senator Hawley: Thank you very much to the ranking member and thank you, Madam Chair, and thanks to the witnesses for being here.

16 General Stitt, let me talk with you. Let me start with 17 you, if I could.

I have spoken repeatedly with the Secretary of the Army about replacing aging homes at Fort Leonard Wood in my home state, and there is no doubt in my mind that service members deserve better than they are getting right now.

I was just there a few weeks ago. I toured the homes myself. I spoke to residents. I spoke to spouses. I spoke to children who lived in the homes.

25 These homes need to be replaced. What concerns me is



the Army does not seem to have a plan to replace this aginghousing stock. So let me just ask you this.

In your opinion, how does the availability or maybe
lack of availability of quality military housing for service
members and their families affect recruiting and retention?
General Stitt: Senator Hawley, good afternoon.

7 The Army takes the care and quality of life of all of 8 our service members and their families very seriously. So 9 we are making and committed to investing in our housing 10 within -- not just that but within our daycare centers, childcare, offering opportunities, expanding beyond that for 11 12 spousal employment, to put kind of a whole package on the 13 table to ensure that our facilities and our care and 14 commitment towards family members is first class.

15 Senator Hawley: You say a whole package. When will we 16 be seeing this package?

17 General Stitt: Senator, we continue to work on it and18 I can take that question for the record, please.

Senator Hawley: That is fine. I mean, but let me just say again for the record -- I have said this in the full committee, I will say it again here -- that I think we are past the point of continuing to kick this down the road. I mean, this is a problem now. Frankly, at Fort Leonard Wood it was a problem a decade ago.

25 But, listen, I have been there. I mean, I have seen it



1 myself. I have talked to the service members myself. I
2 have been in their houses. I have been in their kitchens.
3 I looked at their bathrooms where there is mold growing. I
4 have seen the -- they do not have places for their kids. I
5 have seen the substandard living conditions and it just is
6 not acceptable, General.

7 You know what? I promised those service members that I 8 would be a royal pain in the you know what until something 9 changed. So I am keeping that commitment and I am going to 10 continue it until something changes.

And, frankly, I have heard this now for -- it is going on two years. I have only been in the Senate three but I have heard it continuously that, well, we will get to it. We will get to it. We will get to it.

Well, at Fort Leonard Wood we have not gotten to it, and I bet -- if we went around the table here, I bet that the other members of the subcommittee would have the same situation in their states.

19 So I will give you the question for the record. But I 20 just want to put on notice again, and you can take this 21 back, that I want to see some progress on this and I want to 22 see it soon. And what I do not want to see are any more 23 commitments from the Army that they are going to spend X 24 number of dollars -- this happened last year -- we are going 25 to commit X number of dollars to Fort Leonard Wood and then



1 as it turns out zero dollars were spent on housing. I am
2 still ticked off about that and I do not want to see it
3 happen again and I want to see progress made.

4 So that is my piece. I think you understand where I am 5 coming from.

6 General Miller, let me come to you. Can you help me 7 with something here?

8 Andersen Air Force Base, I understand -- this is in 9 Guam, of course -- leaders there recently received an 10 official email that prohibited them from using pronouns or 11 descriptors like he/she, youngest/oldest, male or female. 12 Why is that? I mean, what is going on?

13 General Miller: Senator Hawley, thank you for that 14 question.

Actually, that is -- we have been talking a lot about that because it was an email, from my understanding, that went out locally from one of the commanders there, and I do not remember at what level. I do not know if it was a group commander or the wing commander there.

I believe that it was a Facebook post that went out based on a question. It is not the Air Force policy to not use pronouns, and so I think it was a social media -- you know, exacerbated by individuals that said that they were directed for that.

25 Senator Hawley: Okay. Good. Well, I think that is



1 progress.

So you are saying -- I am looking at a news article 2 here published August 31, 2022, saying that PACAF has been 3 4 -- has sent this letter around. Leaders of the base are 5 instructed do not use pronouns, age, race, et cetera, and 6 they go on. The unauthorized -- examples of unauthorized 7 language are male/female, youngest/oldest, he/she. But you 8 are saying that that is not -- that was not an official 9 communication -- that has not been a directive? General Miller: That is not an official communication 10 11 from the HAF. Correct. 12 Senator Hawley: Okay. Okay. And so your position to 13 me is today that that is not policy and that they have not 14 been so instructed --15 General Miller: That is correct. That is not policy. 16 Senator Hawley: -- that this is social media 17 kerfuffle? I mean, this is not real? It is not happening? 18 General Miller: I do not know if it is not happening 19 but it is not an official policy from the Department of the 20 Air Force. 21 Senator Hawley: Okay. I ask because part of the way 22 it has been reported is that the rationale is to help with 23 lethality and also recruiting, and I just was curious as 24 heck how not using he/she can help with lethality and how it 25 is helping with recruiting.



But I take your word for it that this is not policy and
 that satisfies me. So thank you.

3 Thank you, Madam Chair.

4 Senator Gillibrand: Thank you.

5 Senator Hirono?

6 Senator Hirono: Thank you, Madam Chair.

7 Recruiting and retaining female service members is
8 essential for our military readiness and national security.
9 Yet, women are more likely to leave service than their male
10 peers given frustrations with family planning, gender bias,
11 and discrimination, not to mention sexual assault and sexual
12 harassment.

And now following the disastrous Dobbs decision that has created fear, chaos, and confusion all across the country, service members' reproductive and healthcare rights have become dependent on their duty station.

17 Last week, the RAND Corporation published a report 18 indicating that 40 percent of female service members no 19 longer have access to or have severely restricted access to 20 abortion services where they are stationed.

This will not only harm individual service members but will likely have staggering impacts on our ability to recruit and retain women.

In June, I sent a letter to Secretary Austin urging DOD to support and protect female service members seeking



1 reproductive services.

I would like to ask Ms. Miller -- General Miller.
Senator Gillibrand: [Off microphone.]
Senator Hirono: Okay. General Miller?
[Laughter.]
Senator Hirono: Okay. Well, thank you for that.

7 Either one of you, frankly, or any of you, has not the 8 Supreme Court's decision made it even more challenging to 9 recruit and retain women?

Ms. Miller: Thank you for that question, ma'am. Secretary Austin has made clear that the health and well being of service members and their families is a top priority and that includes the access to reproductive care.

And so we agree that while technically that the rules governing access to covered versus noncovered abortion care was not necessarily affected by the outcome of the Supreme Court decision, we do recognize that the outcome may make it more difficult for service members to electively choose a noncovered abortion and it could make it more difficult to travel and to -- they may incur additional expenses.

And so we are committed to taking a look at the full range of our current authorities and policies and make sure that we are providing information and support where appropriate.

25

Senator Hirono: I think this is a real concern because



you have service members who are serving in states such as
 Alabama, Tennessee. There was a whole, you know, number of,
 basically, Southern states where they would have to travel a
 long ways in order to get reproductive or abortion services.

5 So I would like to know what the Department of Defense 6 plans to do to enable the service members to get the care 7 and the services that they need in the reproductive area.

So that is just -- let me just put it out there.

9 For Ms. Miller, one of the top reasons service members, 10 particularly women, choose not to join, remain, or leave the 11 armed forces is the impact military service has on family 12 planning, and across the U.S. and around the world egg 13 freezing and in vitro fertilization are commonly used for 14 individuals who wish to have children in the future, but for 15 personal and professional reasons they delay.

In July, I called on DOD to study the impact and costs of offering cryopreservation to service members, something that I understand the -- Great Britain does provide these kinds of options.

20 Ms. Miller, would covering the cost of cryopreservation 21 under TRICARE be something the department could consider to 22 improve retention rates?

Ms. Miller: Ma'am, I think that is a good question. Unfortunately, I am not a subject matter expert per se in that area, although I know that our health affairs



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1 colleagues continue to look at that possibility, and I
2 commit to you that we will take that question for the record
3 and provide a follow up.

4 Senator Hirono: Thank you very much.

5 One more thing. I heard -- I think it was Dr. Strobl 6 -- talk about the importance of having access to high 7 schools. All of you are really engaging in recruiting at a 8 much younger age, and so for high schools there was a report 9 in the New York Times that there were 33 cases of instructor 10 misconduct in the Junior ROTC program, and how are you going 11 to address this kind of misconduct?

You talk about wanting access to high schools but that is not going to work very well if your instructors are engaging in sexual harassment, other kinds of misconduct. So are you aware of the problem? And this is where, Dr. Strobl, since you mentioned wanting access. So how will you demonstrate that the recruiters and military personnel can be trustworthy?

Mr. Strobl: Senator, thank you for that question, andI share your concern in this area.

We have implemented enhanced training of all of our Marines from even before they enlist all the way up until the general officer level to ensure that they understand the zero tolerance policy for sexual assault and sexual

25 harassment.



Even before the Independent Review Commission recommendations the Marine Corps moved out in fiscal year '22 by nearly doubling its budget for sexual assault prevention training, response coordinators, victim advocates, and prevention coordinators.

6 We are in the process of hiring 120 of these types of 7 skills to distribute around the Marine Corps to get after 8 this problem.

9 Then there is the Independent Review Commission. We 10 support all 82 of the recommendations of the commission and 11 we are committed to spending \$560 million to hire and train 12 826 prevention response coordinators and behavioral health 13 experts to help us eradicate sexual assault and sexual 14 harassment.

15 Senator Hirono: Is this an issue -- Madam Chair, if I 16 may -- are the other services also paying attention to this 17 kind of problem behavior in your Junior ROTC programs?

18 Air Force?

19 General Miller: Yeah. Yes, we are. Absolutely.
20 In fact, before the IRC report we actually had a
21 substantial preventive workforce organization, and so with
22 the recommendations from the IRC we are implementing them
23 across the service.

We also just started a pilot program at seven different installations right now in which we are co-locating all of



1 the helping services for victims.

What we want to do -- and we have got it on -- and in the area of those installations in which the victims can go there and it is not -- not everybody will know why they are going there. So it provides them privacy.

I will also say on the particular case in which you are talking about or the article that was in the New York Times on the Junior ROTC, I mean, sexual assault is a crime. I mean, it is a crime and we take it very seriously.

We are actually looking to expand Guard and Reserve into the Junior ROTC programs as an initiative to make sure that there is a little bit more oversight.

13 Right now the Junior ROTC programs across the United 14 States are vast and there is only about seven different 15 regional folks that actually monitor them. There is a 16 requirement that they are supposed to be assessed in person 17 -- an institution -- once a year.

But right now, there is not enough individuals to do that. So we are looking at all of those avenues from the Air Force perspective, ma'am.

21 Senator Gillibrand: Thank you.

22 Senator Tuberville? And we will go through the rest of 23 the services to answer that question when it is my turn. So 24 we will complete it for the record.

25 But go ahead, Senator Tuberville.



1

Senator Tuberville: Thank you, Madam Chair.

Thank you all very much for being here today. You all got a tough job. I recruited for a long time. I know how hard it is.

5 So you have got a challenge, especially when only one 6 out of every five American youth is eligible to join the 7 military. Drugs, obesity, the lack of education, criminal 8 activity -- they prevent a lot of our young people from even 9 wanting to get in the military. That is hard enough.

But this administration has made the job so much harder for you. I feel bad for you. The number-one reason young people join the military is they have a family connection. Military is a family business. Eighty percent of our force has a family member presently enlisted.

After watching this administration's blunder in Afghanistan, tossing 20 years of sacrifice down the drain, why would a veteran encourage their child sign up? I know you are running into that problem.

So this administration does not inspire our youth about America. It paints our service members as extremists, white supremacists, but are surprised that only 9 percent -- only percent -- of young people even want to serve. That is a small, small pool.

Faith in our military has collapsed for decades. Our military was the most trusted organization in America.



Under President Biden, trust in the military has cratered 45
 percent. What we have is a national security emergency.

3 Secretary Miller, I reviewed the list of speaking 4 engagements for senior leaders at the Pentagon and could 5 find no trace -- zero -- of anyone speaking publicly about 6 recruiting -- the leaders of our military.

7 But there were plenty of speeches on climate change, 8 Pride Month, and global water security. What is going on 9 here? What actions have the DOJ leaders taken to solve this 10 crisis?

11 Secretary Miller?

Ms. Miller: Thank you, Senator, for that question. The senior leadership of the department, from Secretary Austin, Secretary Hicks, to the secretaries of the military departments, are absolutely focused on the issue of recruiting and critical retention, and we do see our senior leaders engaging on this topic.

18 Just as recently as this past weekend we had Army 19 senior leadership that was on the "Today Show" talking about 20 this issue because we agree with you that it is important to get our message out to youth and influencers about the 21 22 opportunities that service affords and to kind of cut 23 through the chaff that you mentioned on some of the more 24 provocative rhetoric that is often shaped by well 25 intentioned but, perhaps, misinformed external providers.



And so we agree that through strategic marketing and advertising, strategic engagements by our senior leadership inside the department, that we do have a role to play to ensure that the right information is getting to the right people at the right time about the opportunities that military service affords.

Senator Tuberville: I know you all are great
recruiters but our leaders -- our President and our leaders
in the military that are seen on TV every day -- I know they
are busy. We got a dangerous world we are living in.

But they have got to spend time on helping us recruit. I mean, we need everybody on board. This panel -- we have heard a lot of concerns or critiques but I want to, first, take a moment to commend the United States Marine Corps. The Marines are the only service currently to meet the fiscal year '22 recruiting numbers. Well done.

The Marines are meeting their numbers because they stick to talking about defending our nation. Compare any Marine Corps' recruiting ad to the Army's woke campaign and you will see why the Marine Corps is meeting its numbers.

The Calling" campaign of the Army was so widely trashed that they had to turn off comments on YouTube, and I saw it. I mean, it is not what this country looks for when we are talking about military and defending our freedom.
Dr. Strobl, are there any legal or policy changes that



Congress could direct that would allow the services to modernize recruiting efforts and to be more effective with their current budget?

4 Mr. Strobl: Senator, I am glad you asked that 5 question.

I do think there are some things we need to look at as far as accessing data. When a potential applicant, for example, comes to marines.com we would like to be able to use modern tools to be able to send targeted advertising to that applicant when they leave our website.

11 So if they click on a picture of a howitzer we might be 12 able to later have a howitzer show up on something else that 13 they might be looking at.

To do that requires us moving out of the telephone book era, just having social directories that the high schools provide us.

17 Senator Tuberville: Yeah. Thank you.

And along some of those same lines, to add insult to injury, the White House has now decided to cancel up to \$20,000 student loan per borrower. Student loan forgiveness and the GI Bill are two of the biggest and most successful incentives for military recruitment.

To your knowledge, any of you, were the consequences of military service recruiting considered during the recent student loan forgiveness? Anybody want to answer that?



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Ms. Miller: Senator, I can answer that.

2 Certainly, for any strategic decision all of the
3 federal agencies are asked for input and the White House
4 does take that under consideration.

As for the training and education incentives that the Department of Defense offers, there is still a robust package that we can offer to young men and women who are interested in joining the services and one of the unique things that we have that, perhaps, other programs do not have is that under certain conditions you can actually extend those benefits to your family members.

12 And so we still believe that we have a very competitive 13 package to offer to young men and women and, potentially, 14 their families.

15 Senator Tuberville: Health care, GI bill --

16 Ms. Miller: Yes, sir.

Senator Tuberville: -- going to school, paying for school. I mean, they work for welfare benefits. Okay. We all know that. We have all seen it and heard about it, and we need to correct some of this.

But I want to end this on -- I read an article from Thomas Spoehr of -- the national defense director of Heritage and he says the American military remains a faithful and loyal servant of the republic.

25 Most Americans are still proud and trusting of our



1 military. But this trust and support cannot be taken for 2 granted. If Americans perceive that the military is being 3 exploited for political purpose or being used for 4 experiments and woke social priorities, that support will 5 evaporate and the consequences will be dire.

6 My hope and prayer are that we figure out all this 7 before it is too late.

8 Thank you very much.

9 Senator Gillibrand: Thank you.

10 Senator Warren?

11 Senator Warren: Thank you, Madam Chair, and I am so 12 glad that Senator Tuberville raised the question of debt 13 forgiveness.

I am sure he is aware that the debt forgiveness package that was designed by the President has disproportionately helped veterans who are struggling with student loan debt because our current benefits do not fully cover the cost of post-high school education for them, and I am glad to get them any help we can.

20 So I want to echo my colleagues' concerns about the 21 impact of military sexual assault on recruiting and 22 retention. The Department of Defense found that reports of 23 sexual assault went up 13 percent in 2021, showing that we 24 are, clearly, going in the wrong direction.

25 But I also want to follow up on an issue raised by



Senator Hirono. One of the key tools that our military has
 for recruitment is the Junior Reserve Officers Training
 Corps program. The JROTC program is led by retired members
 of the military and it is meant to teach high school
 students the values of citizenship.

6 DOD is currently studying how this program impacts 7 enlistment, as they should. But a previous Army study found 8 that these students are more than twice as likely to enlist. 9 Unfortunately, in too many cases it has become also a 10 hunting ground for predators.

A recent disturbing investigation by the New York Times found that at least 33 JROTC instructors have been criminally charged with sexual misconduct, which is higher than the rate for civilian school teachers.

Ms. Miller, obviously, if JROTC instructors are sexually assaulting high school students we have a problem that goes far, far beyond the impact of this behavior on recruitment.

But I want to ask, how do you think criminal behavior like this by retired members of the armed services reflects on the military?

Ms. Miller: Senator, thank you for that question. We agree that the reports from the New York Times are concerning, not only in the fact that this is a criminal act but to the point that you made that it also reverberates



with respect to potential recruitment and just casts a pall on the JROTC program, which, as you noted, is a program that we are very proud of, both of the citizenship development program and as a way to expose youth to the prospect of military service since many of them have never had that exposure.

We completely agree that additional oversight is
necessary and, as General Miller mentioned, the services are
actively engaged at looking at their current oversight
structures.

11 We also think that we need to take a hard look at our 12 current background investigation process. Regardless of 13 whether that individual had a background investigation, a 14 background investigation recently conducted while they were 15 in service, and that we need to look even beyond our 16 traditional background investigation to see if there is 17 other tools that we need to add to that such as, 18 potentially, social media checks to make sure that we get a 19 360-degree look at those that we are putting in a leadership 20 role to some of our most vulnerable and young Americans. 21 Senator Warren: I very much appreciate this and I am 22 glad that you give a full answer on this. But I would like 23 to stress another point here. You are talking about 24 background checks -- obviously, powerfully important before 25 somebody gets out there.



But there is also a question about supervision once they are in the field and a question about how to respond when there has been some kind of concern or allegation raised.

5 And I want to give you an example that goes directly to 6 that. The New York Times piece tells the story of Dominique 7 Mixon, a young woman who entered the JROTC program because 8 she wanted to join the Air Force. That is why she was 9 there.

10 She was groped and harassed by her instructor, Brad 11 Gibson, who had retired after 24 years of service in the 12 military. But here is the part that really pushes me on 13 this.

14 She reported the incident to a teacher. Apparently, 15 Mr. Gibson had already been counseled about, quote/unquote, 16 "borderline behavior" before he stuck his hand up Ms. 17 Mixon's shirt. So this was not the first time that he had 18 harassed someone but it was not the last time either.

Ms. Mixon's report went nowhere and she was pushed out of the program.

Mr. Gibson, however, continued to lead the JROTC program, and eight years later Ms. Mixon received a call that another 16-year-old had filed a report saying that Mr. Gibson was groping her.

25 General Miller, should the Air Force be protecting



1 someone like Ms. Mixon or someone like Mr. Gibson?

2 General Miller: Thank you, Senator, for letting me3 talk about this.

4 So the first thing is sexual assault, sexual 5 harassment, they are crimes. They are crimes and they are 6 not tolerable, and I will tell you in the Air Force we have 7 a very strong preventive program right now and we are making 8 it more robust, specifically on the IRC.

9 But we -- for Junior ROTC or for any individual that is 10 harassed sexually or any way that they are not treated with 11 dignity and respect they need to report it and they need to 12 report it up and we need to investigate it.

13 So should the individual in this particular case -- he 14 should have been investigated and substantiated he is 15 removed from that position forever.

And so and, ma'am, just one more. You talked about oversight, and there -- for Junior ROTCs there are so many programs and there is very little oversight.

In the Air Force right now we are looking at putting Guard and Reserve members into some of those programs to provide additional oversight in that and then also increase the regional directors that are around the world -- around the country right now.

24 Senator Warren: This is an important point you raise 25 because jurisdiction at the federal level is shared between



the military services and the Department of Education. But if the military does not step up to prevent these kinds of abuses then it is the military that is endangering our ability to build up our force for the future and for it to have real credibility.

6 The military screens these instructors and, ultimately,7 it is your reputation on the line.

8 I know that my colleagues and I have a number of 9 questions about the oversight of this program and why it 10 failed these students.

Today, we sent letters to the DOD and to the Department of Education to try to learn more, and I look forward to learning what steps each of you will be taking to make sure that the military is not responsible for the sexual assault of high school students.

I see that I am over on time but I do want to just follow up with a question about student loan debt, and that is loan cancellation right now is helping 43 million Americans who are buried under student loan debt.

It is keeping people from starting small businesses, from buying homes, from starting families. I just want to ask the question, do any of the witnesses think that ensuring that 43 million Americans keep choking on student loan debt is the best solution to the military's recruitment problems?



Ms. Miller: Senator, I appreciate that question.

We agree that when we are working with potential applicants I can say that we do look at debt ratio in terms of what debt they may have and how they may be able to still continue to execute their commitment to paying off that debt under our pay structures, particularly if they are starting as a junior enlisted service member.

8 It is something that we do pay attention to. We do 9 have strong programs, as I said before, for training and 10 education, which includes the ability to do additional 11 incentives for loan repayment.

What we actually do find on our side is that in many cases they are actually more interested in looking at what bonuses we offer because then they have greater flexibility in how they want to use that money and, potentially, paying off that debt or if they want to put it towards another priority.

But we do agree that looking at current debt ratio is something that we do pay attention to.

20 Senator Warren: I think maybe I did not make my 21 question entirely clear and that is on me.

But I just really want to emphasize the point that surely we have not become a country that thinks that the best way to be able to recruit people into the military is to crush them under a burden of student loan debt and hope



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that they will then find their way to the military -- that we are people who want to show the best of what the military has to offer and work to make sure that none of our young people are crushed by student loan debt.

5 I hope we are all in agreement on that. I will take 6 that as a yes.

7 Thank you.

8 Senator Gillibrand: Thank you, Senator Warren.

9 Senator Tillis?

10 Senator Tillis: Ms. Miller, I suspect that there are 11 at least some otherwise qualified recruits who may opt not 12 to go into the military because of the COVID vaccine 13 mandate. You all put that policy in place in August of 14 2021.

That is before we knew a lot about -- that is before we knew about Omicron. That is before we knew about the vaccine is only marginally effective at preventing the spread.

I had COVID in 2020. I got vaccinated. I had COVID again. So in light of what we know today, is the department considering maybe revising or retracting that requirement or at least using waivers if we have otherwise qualified recruits?

Ms. Miller: Senator, I appreciate that question.
I can say as of right now the department currently has



no plans to eliminate the COVID-19 vaccine mandate. We strongly do believe that vaccine requirements significantly enhance the readiness of our force and diminish the threat of serious illness.

5 Senator Tillis: Do we have any data on people who are 6 in the recruiting pipeline that have otherwise opted out 7 because of the vaccine mandate?

8 Ms. Miller: Sir, we do have some survey data where we 9 have asked. We do market survey data where we asked if the 10 requirement to become vaccinated is a deterrent to 11 considering joining the military services and the vast 12 number of respondents actually responded that no, it did not 13 significantly influence them one way or the other.

The other thing that we implemented was an attestation form during the early recruitment phase where if they had not already been vaccinated we asked them to indicate their willingness to be vaccinated for a wide range of conditions once arriving at basic training, as we have always done.

We have not seen a significant number of potential applicants decline to endorse that form nor have we seen a significant number of applicants who, once arriving to basic training, have then declined to actually become vaccinated.

23 Senator Tillis: Thank you.

24 General Stitt, the Secretary of the Army has created a 25 task force to make recommendations on Army recruiting



practices. Tell me a little bit about the composition of
 the task force and when we could expect a work product.

General Stitt: Senator Tillis, the Army Recruiting
Retention Task Force is headed up by a two-star general,
Major General Deb Kotulich, and has subject matter expertise
from across the department staff, United States Army
Recruiting Command, Training and Doctrine Command, Medical
Command.

9 All of the subject matter experts are participating and 10 this group has been given the charter, quite simply, to look 11 at our recruiting and retention enterprise and tear it down 12 to the studs and see what is out there -- what policies, 13 procedures do we need to look at to set the conditions in 14 '23, '24, and beyond, Senator.

Senator Tillis: Thank you. And, again, the time frame for coming up with recommendations?

General Stitt: Senator, they present recommendations biweekly to the chief and the Secretary, and then the chief and the Secretary make a decision and say, yes, go forward and action that item. We are happy to share with the committee the results of what we see with the Recruiting and Retention Task Force.

23 Senator Tillis: Dr. Strobl, you mentioned something 24 that I was talking with the subcommittee staff about having 25 more information with the vast majority of your recruiting



online and heavy dependence online -- getting access to that
 data.

3 Some of the members of the committee not may not be 4 aware that you all are limited as compared to recruiting in 5 the civilian sector in terms of cookies and tracking and try 6 to tailor the message to the specific profile of the person 7 that is visiting one of your websites.

8 Have the Marines or the department -- Ms. Miller, this 9 may be a question for you -- made any specific 10 recommendations to Congress? I know it is going to take 11 congressional action if we are going to do it.

12 There are some thorny issues we have to work out around 13 data privacy but I think we need to at least take a look at 14 it.

So either Dr. Strobl, Ms. Miller, or both, is the department in a position to where they want to make a specific recommendation on a congressional action?

Ms. Miller: Yes, sir. I can start and then ask Dr.Strobl to follow up.

20 Sir, you are exactly right. We would very much like to 21 work with the committee to potentially expand our current 22 authorities for marketing and advertising.

As mentioned before, our current authorities are, really, almost 1990s authorities that really focus on directory information from telephone books and we do not



have the same level of ability to access content that, say, the commercial sector does, and we attempt to work with our advertising agencies to try to navigate and make sure that we get some of that information. But with your support I think we can do a lot more.

And, certainly, recognize your point about protecting privacy interests. We want to safeguard that as well. But what we really want to be able to do here is to be able to provide more personalized and tailored content.

10 As I mentioned before, we are trying to recruit from 11 the youth of America that has a vast range of interests and 12 what we are really right now is a blunt force instrument, 13 and we want to be more strategic.

We want to be able to kind of package our messaging so that it can resonate with greatest effect to a generation where we count seconds in terms of being able to capture their attention. And so we want to work with the committee to potentially expand our current authorities to do that.

19 Senator Tillis: Anything to add, Dr. Strobl?

20 Mr. Strobl: Thank you, Senator.

I would just add I really appreciate your interest in this and would like to work with this committee and your staff to think about and study how we can better gain access to information that will help us recruit.

25 Our ultimate goal or maybe our second goal after



Scheduling@TP.One www.TP.One 800.FOR.DEPO (800.367.3376) maintaining and sustaining readiness and lethality is to optimize our recruiting budget so that we -- when I enlisted, there were three TV channels and I got "Sports Illustrated," I think, and that was how I saw my advertising.

6 Now it is so fragmented it has become so much more 7 difficult to target advertising, and if we can figure out 8 how to leverage some of the technologies that are out there 9 while protecting privacy I think we can get more bang for 10 our advertising dollar.

Senator Tillis: I think if we do it right we can address the privacy concerns. You not only are going to react -- be in a position to where you can react to people who visit a potential recruiting website but you can be more proactive and identify people based on other data, just like platforms that are marketing to the population do every single second of the day.

I have got some other questions, Admiral and General Miller and General Stitt, I will be submitting for the record. Thank you for your time.

21 Senator Gillibrand: Thank you also for your time. I 22 have one question I am going to submit for each of you to 23 respond to and that is following up on Senator Hirono and 24 Senator Warren's line of question.

Lieutenant General, you are right to say these are



crimes and they are not tolerated. But that is not how you
 should see this problem because with a 1 percent conviction
 rate, does that mean not tolerated? I do not think so.

The message that goes to service members, to potential recruits, is it is tolerated because it is not prosecuted and not prosecuted effectively.

So I would just suggest an ounce of humility because this is an area where we do not excel, and the most recent report was the worst ever -- 35,000 estimated cases.

10 And General Austin cares deeply about this issue. He 11 impaneled experts to come up with recommendations. We are 12 going to implement those recommendations.

This is something Senator Tillis and I worked very hard on. We are going to have independent prosecutors up and running for top 10 crimes. That is going to take a little while to get up and running.

17 But what I would like is a thoughtful analysis from 18 each of you about what you can do as commanders, as 19 policymakers, to create a culture and to create a climate 20 where the message is received that valuing your fellow 21 service member is one of the most important characteristics 22 that is necessary for promotion, that valuing your fellow 23 service members is necessary character for you to stay in 24 the military, and that sexual assault, sexual harassment, 25 posting naked pictures of your fellow service members, all



1 of that behavior is something that will end your career.

It is a message that has to be sent from commanders about climate. So even though we will have expert prosecutors, hopefully, taking more cases to trial, if you do not have a climate that says we want people to be valued it is not going to work.

7 So Senator Tillis and I worked extremely hard on this 8 issue. I do not expect things to get better quickly but I 9 do expect everyone to understand we are still failing our 10 service members and we are not prosecuting enough cases. We 11 are not getting enough cases ending in a conviction and we 12 are not preventing enough.

We had a GAO report at one of our hearings last year that said this committee had put forward something like 200 different policy ideas and at least 50 that were preventative, and only a handful of the preventative measures were implemented.

That is a commander problem for not implementing the things that Congress is asking you to do that are preventive in nature. It means we are not taking it seriously. So it is about how serious do you take the problem, do you know it is real, do you know we are not good at getting it done. So please write an analysis of what you would like to

do within your service, what you think would be helpful from Senator Tillis and I, what other policy ideas we should be



1 thinking about.

But I would really like a thoughtful response. I do not want something defensive and I do not want something declaring victory. If I get either thing, this exercise was useless.

6 So I love big ideas, thoughtful ideas, and ones that 7 Senator Tillis and I can work on for next year's personnel 8 mark because I promise you this problem is not going away 9 and it is a reason why especially women are not as 10 interested in joining the armed services.

11 So thank you for today. Thank you for your testimony. 12 Thank you for being so thoughtful and responsive to each of 13 the senators.

14 This hearing is adjourned.

15 [Whereupon, at 4:52 p.m., the hearing was adjourned.]

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