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COMMITTEE ON ARMED SERVICES

## **UNITED STATES SENATE**

## HEARING TO RECEIVE TESTIMONY ON DEPARTMENT OF DEFENSE REFORM: OVERCOMING OBSTACLES TO EFFECTIVE MANAGEMENT

Tuesday, November 17, 2015

Washington, D.C.

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1	HEARING TO RECEIVE TESTIMONY ON DEPARTMENT OF DEFENSE
2	REFORM: OVERCOMING OBSTACLES TO EFFECTIVE MANAGEMENT
3	
4	Tuesday, November 17, 2015
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6	U.S. Senate
7	Committee on Armed Services
8	Washington, D.C.
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10	The committee met, pursuant to notice, at 9:35 a.m. in
11	Room SD-G50, Dirksen Senate Office Building, Hon. John
12	McCain, chairman of the committee, presiding.
13	Committee Members Present: Senators McCain
14	[presiding], Inhofe, Ayotte, Fischer, Cotton, Rounds, Ernst,
15	Sullivan, Lee, Reed, Nelson, McCaskill, Manchin, Gillibrand,
16	Blumenthal, Donnelly, Hirono, Kaine, King, and Heinrich.
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OPENING STATEMENT OF HON. JOHN MCCAIN, U.S. SENATOR
 FROM ARIZONA

3 Chairman McCain: Well, good morning, all. Before we begin, I'd like to briefly address recent 4 5 events of profound consequence to the work of this 6 committee. Over the past few weeks, the massacre in Paris, attacks in Beirut, Baghdad, and Ankara, and the likely 7 8 bombing of a Russian airliner, now confirmed by the Russians, over Egypt have signaled the beginning of a new 9 phase of ISIL's war on the civilized world. This committee 10 11 has held several hearings on U.S. strategy against ISIL over 12 the past several months, yet no administration witness to date has presented a plausible theory of success to degrade 13 and destroy ISIL. With ISIL determined to launch more 14 15 attacks across the globe, we cannot afford more of the same 16 insufficient strategy. And in the coming weeks and months, 17 this committee will continue to focus our oversight on the urgent development of a new strategy to achieve the decisive 18 19 and lasting defeat of ISIL.

The committee meets this morning to continue our series of oversight hearings focused on defense reform. Today, we will focus on reforming the management of the Department of Defense. This is a perennial and enormously costly problem, precisely because it's one of the most difficult. But, if the Department is to meet the diverse and complex national

security challenges that our Nation confronts around the world both now and in the future, it must make far more effective and efficient use of its resources, especially when budgets are tight.

5 We're very fortunate to have a distinguished group of 6 witnesses to discuss how to overcome the obstacles to better management in the Department of Defense: The Honorable 7 8 David Walker, former Comptroller General of the United 9 States, who has a long and very productive relationship with this committee; Major General Arnold Punaro, member of the 10 11 Defense Business Board, as well as former Staff Director of 12 this committee, which he did a terrible job while he was a 13 member --

14 [Laughter.]

15 Chairman McCain: -- Mr. Richard V. Spencer, a former 16 member of the Defense Business Board with a decades -- with 17 decades of experience in the private sector; and Lisa Bisaccia, Executive Vice President and Chief Human Resources 18 19 Officer at CVS Health Corporation. I'd like to point out 20 that, while CVS has the misfortune of being headquartered in 21 the State of Rhode Island, it does have more than 6,000 22 employees and over 500 pharmacists working in Arizona, 23 administrating some of our Nation's -- administering some of 24 our Nation's most important Federal health programs. And 25 we're thankful for the work that they do.

1 The United States military is without peer in 2 delivering combat capability anywhere on the globe. Our soldiers, sailors, airmen, and marines are the greatest 3 4 fighting force the world has ever seen. However, it's also 5 the case that the management, what is sometimes called the 6 "back office" of the Department of Defense, is in dire need of improvement. In constant dollars, our Nation is spending 7 8 about the same as we did three decades ago. However, for this money today, we're getting 35 percent fewer combat 9 10 brigades, 53 percent fewer ships, 63 percent fewer aircraft 11 squadrons, and a lot more overhead. How much more is 12 somewhat unclear, because the Department cannot even produce complete and reliable data on its overhead expenses. 13

14 What we do know is, these reductions in combat power 15 have occurred while the Department's overhead elements, 16 especially its contracted workforce, have exploded. Nearly 17 1.1 million personnel now perform overhead activities in the defense agencies, the military departments, and the service 18 19 staffs. And the money spent on these overhead functions is 20 staggering. Indeed, of the top 10 entities that contract 21 for business with the Department of Defense, half of them 22 are the Department's own agencies. In annual dollars, the 23 Defense Logistics Agency does nearly twice as much business 24 with the Department as Lockheed Martin.

25 A few years ago, an analysis by McKenzie & Company

1 found that less than one-quarter of Active Duty troops were in combat roles, with a majority instead performing overhead 2 3 activities. Recent studies by the Defense Business Board and others confirmed that little has changed in this regard. 4 5 The U.S. tooth-to-tail ratio is below the global average, 6 including such countries as Russia, India, and Brazil. For years, decades in some cases, the Government Accountability 7 Office has identified some of the major overhead and 8 9 headquarters functions of the Department of Defense at being at high risk of waste, fraud, abuse, and duplication of 10 11 effort. Business systems modernization and transformation, 12 supply chain management, contract management, infrastructure 13 management, and financial management have all been on GAO's 14 high-risk list for years. And yet, these problems have 15 grown through administrations of both party, and persist to 16 this day.

17 It is not as if the Department has not tried to address 18 these problems. Indeed, it has spent billions of dollars to 19 bring so-called, quote, "private-sector best practices" into 20 the Department of Defense through the adoption of commercial 21 off-the-shelf information technology programs.

22 Unfortunately, these efforts have little to show for them.
23 Information technology programs intended to create lasting
24 business transformation at the Department have either
25 collapsed from their own weight and size, such as the Air

Force's Expeditionary Combat Support System, or were merely
 reconfigured, at great cost, to replicate the inefficient
 and outdated business processes that the Department of
 Defense was already employing.

5 In order to improve its management skills and transform 6 its business process, the Department has also paid consultants and contractors billions of taxpayers' dollars 7 8 to conduct analysis of problems in the areas of supply 9 chain, logistics, financial management, and contract 10 management. Here, too, there is precious little to show for 11 the effort, which has persisted over decades. But, despite 12 this spending, none of the high-risk areas that GAO has identified have been removed from that list. What's worse, 13 14 it's hard to address management problems when you lack basic 15 data that are essential to understanding and diagnosing 16 those problems. And yet, that is the case with the 17 Department of Defense.

Here is how former Secretary of Defense Robert Gates 18 19 described the dilemma. He said, quote, "My staff and I have 20 learned that it was nearly impossible to get accurate 21 information and answers to questions such as, 'How much 22 money did you spend?' and, 'How many people do you have?'" 23 The result is not just greater inefficiency and wasted 24 resources, it also harms the effectiveness of the Department 25 of Defense; and thus, our national security.

The result of these shortfalls in information, as Secretary Gates has explained, is that department leaders and their overseers in Congress cannot measure the results of our national security policies or make judgments about priorities for our military or accurately assess the tradeoffs involved in different courses of action. If the Department cannot do these basic things, it will struggle to be effective. We cannot afford to continue on this way. The stakes are too high, and the consequences of failure are too dire. I thank our witnesses for helping us to better understand these defense management problems and how to overcome them. Senator Reed. 

STATEMENT OF HON. JACK REED, U.S. SENATOR FROM RHODE
 ISLAND

Senator Reed: Well, thank you very much, Mr. Chairman.
Let me join you in thanking our witnesses for coming
here to the panel and to testify, with their great
expertise, on the difficulties of managing the largest
organization in the world, the Department of Defense, and
how, more importantly, such management can be improved,
which it must be, as the Chairman has pointed out.

Each of our witnesses has a unique perspective, both inside and outside the government, and will help significantly improve the committee's review of possible reforms to the Department of Defense. Thank you all.

I'd like to extend a special welcome to Lisa Bisaccia.
Lisa is an Executive Vice President and Chief Human
Resources Officer for CVS Health Corporation, which the
Chairman noted is headquartered in Rhode Island, but it has
a much larger presence in Arizona. So, that's why they're
-- she -- he's -- she's here today, I think.

20 Chairman McCain: I understand why they moved there.

21 Senator Reed: Yes, yes. Yeah.

22 [Laughter.]

23 Senator Reed: CVS is also the recipient of the 2015 24 Secretary of Defense Employer Support Freedom Award for its 25 support of employees who serve in the National Guard and

Reserves. So, thank you for joining us today, Lisa, very
 much.

The Pentagon, with its fundamental mission being the 3 4 defense of our Nation, is not a business, in a classic 5 sense, and it's unrealistic, in some respects, to believe it 6 would completely operate like a business. However, there may be important process and organizational lessons learned 7 8 from the private sector that can and must help the Department to accomplish their mission and our objective, 9 which is make them more effective in the face of new 10 11 threats, globalization of technology, and budget 12 uncertainty.

13 Although DOD and commercial industry measures success 14 in different ways and we are under different constraints, in 15 terms of laws and regulations and congressional oversight --16 that is, the Department of Defense -- there are still many 17 challenges that the Department of Defense shares with the commercial world. For example, both DOD and the commercial 18 19 sector are continuously striving to reinvent themselves 20 against external competitors. Both are trying to attract 21 and grow the best talent. And both are trying to find the 22 best partners so that their goals can be achieved as 23 efficiently and effectively as possible.

During last week's hearing, Jim Locher proposed that DOD adopt the concept of cross-functional teams, a private-

2 representatives with relevant organizational components to 3 rapidly address a specific problem or set of problems. Mr. Locher made the point that there is currently noplace in the 4 5 DOD where such functional expertise can be brought together 6 quickly by the Secretary or Deputy Secretary of Defense. I hope today's witnesses will build upon that discussion by 7 8 relating examples from their corporate experiences that will 9 help us better frame the question we need to ask, the scope 10 and the changes we need to make, and the likely resistance 11 we will face when we do so.

sector innovation that is designed to integrate

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12 Specifically, I hope that our witnesses will touch on organizational individual incentives that encourage a 13 14 culture of continuous improvement and innovation in the DOD 15 workforce. For example, Can such an effort be supported 16 through changes in management policy, organizational 17 structures, hiring, training, and compensation practices or increased engagement with the commercial sector? I hope, 18 19 also, that our witnesses will shed light on methods for 20 attracting and employing the most effective workforce for 21 all DOD missions, ranging from operational warfighting, to 22 performing cutting-edge research, to managing a huge and 23 complex defense enterprise.

I think that the common thread connecting these issues is the importance of good, modern, innovative management and

1	governance. And I'm confident that DOD and this committee
2	can learn a lot from the commercial experiences in these
3	areas. And I look forward to your testimony.
4	Thank you, Mr. Chairman.
5	Chairman McCain: I welcome the witnesses.
6	Mr. Walker, welcome back.
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STATEMENT OF HON. DAVID M. WALKER, FORMER COMPTROLLER
 GENERAL OF THE UNITED STATES

Mr. Walker: Chairman McCain, Ranking Member Reed,
members of the Armed Services Committee, thank you for the
opportunity to be here today.

My testimony will be based upon my experience as head of GAO, a former member of the Defense Business Board, and a senior strategic advisor with PriceWaterhouseCoopers today. But, these will be my personal views.

10 Chairman McCain: Before you continue --

11 Mr. Walker: Yes, sir.

12 Chairman McCain: -- all the written testimony of the 13 witnesses will be made part of the record.

14 Please proceed.

Mr. Walker: Thank you. Thank you, Senator. I will move to summarize.

17 As you mentioned, Mr. Chairman, DOD has seven high-risk areas directly. It also shares two other high-risk areas. 18 19 DOD, in its latest January 2015 report, noted that they are 20 making progress to differing degrees, but yet none of the 21 items have come off the list in recent years. GAO has 22 consistently stated that the responsibility for the overall 23 business transformation effort needs to be a full-time 24 endeavor, and it needs to be led by a person with an 25 appropriate level of expertise and prior experience. The

new Under Secretary of Defense for Management and Information position is at a higher level, but I am concerned that the way that it's structured will not maximize the chance of success, nor will it maximize the ability to integrate a number of other submanagement functions within the Department of Defense.

Specifically, I believe that the new position should be 7 8 at the Deputy Secretary level and that all key DOD-wide management functions should report to this position. By 9 10 doing so, it would result in a reasonable separation of 11 duties and span of control for the two resulting deputies. 12 Specifically, the existing deputy would be focused on policy and external matters, and the new deputy would focus on 13 14 internal and management matters, including all business transformation initiatives. The new CEO should be appointed 15 16 based upon specific statutory qualification requirements. 17 In my view, it is highly preferable that that CMO have both public- and private-sector experience. And ideally, the new 18 19 Deputy for Management and CMO would have a term appointment 20 of 5 years, with a performance contract. The above approach 21 is much more consistent with what GAO and I recommended 10 22 years ago to help accelerate and better institutionalize the 23 large, complex, and multidimensional business transformation 24 effort within DOD.

25 Importantly, it will take more than one person. Any --

1 one CMO is not going to make the difference to achieve 2 sustainable success. DOD needs to review and reconsider its approach to the appropriate appointment process and 3 reporting lines for the military services and fourth-estate 4 5 CMOs, as well. In my view, all military service and fourth-6 estate CMOs need to be appointed by the Secretary of Defense, with the advice of the new DOD Deputy for Chief 7 8 Management Officer. These appointments should be based, also, on statutory qualification requirements, and should 9 10 involve a requisite period of time with a performance 11 contract.

12 Based on my past experience, the DOD is currently 13 organized and operating under management models that were prevalent in the 1950s, and it's been doing so for many 14 15 years. It's also clear that an increasing portion of DOD's 16 budget is being allocated to administrative and overhead 17 costs, and DOD still has far too many uniformed personnel in civilian positions. As a result, there needs to be a 18 19 fundamental review and reassessment of the current 20 organizational structure, operational and personnel 21 practices within DOD. Specifically, there needs to be a 22 baseline review of all current organizations and key 23 positions to determine their continued appropriateness. 24 In addition to that, we know that more and more of the 25 budget of DOD is being spent on healthcare, disability, and

other types of costs. These programs also need to be
 reviewed and reconsidered.

3 I can -- I have firsthand experience in making transformational change happen in the government. At DOD --4 5 pardon me -- at the GAO, for example, we engaged in a similar transformation effort. The result was as follows. 6 We reduced our footprint by a third. We eliminated a layer 7 8 of management. We consolidated 35 organizational units into 13. We upgraded our management, information, and knowledge-9 sharing system. We revitalized our recruiting, training, 10 11 and succession planning functions. We infused new talent 12 from the private sector and elsewhere in government into the 13 agency. We restructured our performance management reward 14 systems. We reduced our personnel by 13 percent. And, 15 despite that, our outcome-based results were tripled during 16 that period of time. This approach is transferable and scalable within government if you have the right people in 17 the right jobs for the requisite amount of time, which we 18 19 don't in DOD at the present point in time.

The DOD culture is very mission-focused and chain-ofcommand-oriented. When a decision is made to take a specific action, no matter what the nature of the action is, and when it's no longer realistic or when there have been changes in conditions on the ground or within the Department, there is a hesitancy to change course. There's

also a hesitancy to tell -- to state the ground truth with regard to where things are. And, as a result, there are significant expectation gaps that exist within the Department with regard to major management and other activities. These expectation gaps result in additional cost and other adverse outcomes.

In summary, DOD personnel are capable, caring, and 7 8 totally committed to the mission of protecting the national 9 security interests of the United States. We have good 10 people in a bad system. We also have the best military 11 capabilities in the world, and no one else is close at this 12 point in time. At the same point in time, the Pentagon has 13 become a bloated bureaucracy, and overhead costs are way too There are too many layers, players, and hardened 14 high. 15 silos in the DOD. This is both undesirable and 16 unsustainable. The Pentagon needs to be streamlined and 17 simplified in order to free up resources for direct missioncritical activities. This will involve deciding what needs 18 19 to be done, who needs to do it, and how best to accomplish 20 the objective between public- and/or private-sector 21 personnel, as well as how we measure success.

We can succeed in this effort, but we need to have the right people in the right job for the requisite period of time, and we need to change our performance measurement reward systems to incent innovation and to hold people

1	accountable for real results or the lack thereof.
2	Thank you again, Mr. Chairman. More than happy to
3	answer the questions of this committee.
4	[The prepared statement of Mr. Walker follows:]
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1	Chairman	McCain:	General	Punaro.
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1 STATEMENT OF MAJOR GENERAL ARNOLD L. PUNARO, USMC

2 (RET.), MEMBER OF THE DEFENSE BUSINESS BOARD

3 General Punaro: Mr. Chairman, Senator Reed, members of the committee, I, also, want to thank you for the privilege 4 5 of testifying on the urgent need to get the full cost of 6 DOD's massive overhead and infrastructure identified, analyzed, and ultimately under control, but, most 7 8 importantly, reduced from both a cost and people standpoint. 9 Mr. Chairman, as part of my prepared statement you put in the record, I included a presentation that I made as 10 11 chairman of the Defense Reform Task Force to Secretary Don 12 Rumsfeld in March 2001 with a series of recommendations on how to control DOD's infrastructure, which, at the time, was 13 14 \$100 billion. Today, it is \$240 billion, and larger than 15 the GDP of the country of Ireland. So, the growth in 16 defense infrastructure has been continuous. The tendency 17 has been to add, rather than subtract. As we have added more staff, more layers, and more infrastructure, we have 18 19 slowed the decision process, expanded the number of players, 20 and made the over system more risk-averse at a time when we 21 need to take more risk and make quicker decisions. If we 22 wait for certainty, we will have waited too long and 23 imperiled our warfighting forces as they continue to 24 decrease.

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We must distinguish between working hard and working

1 well. And with the fiscal pressures we face, with the strategic challenges erupting all around us, with the 2 operational demands accumulating on the force, we can no 3 longer afford the luxury of a growing imbalance between what 4 5 we must feel operationally and what we feel managerially. 6 We need to generate more combat power from our military end strength and the fiscal resources associated with it, not 7 8 less. And today we are fielding less in what I have called 9 the ever-shrinking fighting force.

10 So, I applaud the committee for taking a hard look at 11 this problem. But, any Pentagon reforms will be 12 insufficient without serious reforms in the Congress as well 13 as reforms in the National Security Council and OMB. And 14 I've put a long list of my recommended reform in these areas 15 in my prepared statement.

16 A major problem in defense today, as you pointed out, Mr. Chairman, is the internal composition of the defense 17 budget, how the internal Pac-man of growing costs in 18 19 personnel, acquisition, and overhead are gobbling up our 20 warfighting forces. In constant dollars, we are spending 21 more today than we spent at the peak of the Reagan buildup, 22 roughly 30 percent more, but the warfighting forces are 40 23 to 50 percent smaller. You've made this point very clear. 24 However, defense-wide spending has gone from 5 percent to 20 25 percent of the budget. And again, infrastructure running

1 about 240 billion, with over a million people. The defense agencies have grown in number, scope, and cost. And they're 2 not just defense agencies, these are large business 3 enterprises that account for over 20 percent of all the 4 5 money that DOD spends. And you have the ballooning of the 6 defense agencies, the OSD, the combatant commands, and many other overhead organizations. The Office of the Secretary 7 8 of Defense alone, we believe, has 5,000 people. Some argue 9 it's even higher. The Defense Department would probably argue it's lower. And there are too many layers in the 10 11 bureaucracy. Twenty-eight layers of --

12 Chairman McCain: Excuse me. You said the Office of 13 Secretary of Defense has 5,000 people?

General Punaro: Mr. Chairman, all our analysis shows that if you add the number of military, civilians, contractors, it's roughly between 5- and 8,000. Typically on their books at Washington Headquarters Services, they tell you it's either 2,200 or 3,000. And so, if you add in the DOD IG and associated, it could be 10,000 people.

20 Chairman McCain: Thank you.

General Punaro: Twenty-eight layers, way too many. Another problem is -- David Walker has pointed out -too many of our Active Duty military personnel, over 330,000 Active Duty military, are performing commercial activities that could be done by civilians or contractors, and frankly,

1 many not done at all. So, before listing my recommended 2 course of actions, you need to address the basics of DOD 3 infrastructure and overhead. How big is it? How much does 4 it cost? What size do you want it to be? Questions are 5 easy. The answers are very difficult. Let me give you my 6 suggestions on some of the answers:

Number one, establish a firm benchline of headquarters organizations and activities, including OSD, JCS, combatant commands, defense agencies and field activities, service headquarters and commands, including the layers of management. Mr. Chairman, we have got to come to an agreement on the definitions and the baseline.

Number two, then require DOD to report, in the Annual Defense Manpower Requirement Report, all categories of personnel in the overhead and infrastructure functions.

16 Number three, also require DOD to report the Annual 17 Defense Manpower Requirements Report, the fully burdened and lifecycle costs of all categories and personnel. Not the 18 19 budgeted costs, but what the true cost to the taxpayer is 20 over the lifecycle of these personnel for Active Duty, Guard and Reserve, defense civilians, defense contractors, and 21 22 federally funded research and development. These are the 23 people that work in the overhead.

Number four, legislate end strengths for military,
civilians, and contractors to be assigned to and employed by

1 the various overhead and infrastructure functions once these headcount costs are firmly established. And I know there 2 3 will be a lot of pushback when you say, "Let's legislate end strengths for overhead." But, in the late '70s, there were 4 5 no end strengths for Active Duty, personnel, or Guard or 6 Reserve. This committee put them into law, and they've worked pretty well, so I believe that's something that you 7 8 could do.

9 Number five, reduce the number of senior officials to include the number of Under Secretaries, Principal Deputies, 10 11 Deputy Assistants, Deputy Unders, and other layers, while 12 improving the supervisor-to-led ratios.

Number six, review the Goldwater-Nichols legislation in 13 14 the context that the joint approach is now accepted and our 15 most senior military leaders no longer need all the 16 strictures of the legislation. Organizations, processes, 17 and restrictions brought in by that legislation could be eliminated. 18

19 Number seven, approve another round of BRAC using an 20 improved process. Carrying excess facilities costs billions 21 of dollars every year.

22 Number eight, reauthorize the A-76 process. Congress 23 should lift the moratorium on A-76 public/private 24 competitions, but revise the procedures to make it fair. 25

Number nine, eliminate duplications. There are

1 numerous places in the Pentagon --

2 Chairman McCain: Let me --

General Punaro: -- where we have significant -Chairman McCain: Let me -- for the benefit of the
record, describe A-76.

General Punaro: Mr. Chairman, I'm not a -- the A-76 is 6 the opportunity where a local base commander will look at a 7 8 commercial function and decide whether it ought to be done 9 by government employees or it ought to be contracted out. 10 And they will have a competition. The way the Office of 11 Management and Budget has written the rules, there's always 12 tilted towards the government. They get a 10- to 20-percent advantage on cost. So, most of big companies don't even 13 want to go through with it, because it's kind of rigged. 14 15 And Congress doesn't like outsourcing the government jobs, 16 so they put a moratorium on them. So, we don't even do the 17 competitions anymore.

18 Chairman McCain: Thank you.

19 General Punaro: Eliminate duplications. There are 20 numerous places in the Pentagon where we have significant 21 duplications of effort. An obvious place is the overlaps 22 that exist between OSD and the Joint Staff. Also in the 23 military departments between the military and civilian 24 staff.

25 Number ten, reduce the 28 management layers. Between

OSD, the Joint Staff, Service Secretaries, military staff, the combatant commanders and their staffs, and the various standing groups and committees, such as the Joint Requirements Oversight Council, Command Action Groups, there are far too many management layers populated by well-meaning official and officers who feel they have a major role in any issue, large or small.

8 And the last two, number eleven, carefully examine best 9 business practices. The DOD needs to learn from world-class 10 organizations which have to compete in the global economy, 11 keep costs low, and deliver products on time and on cost. 12 I've listed a chart that outlines these: focus on core 13 functions, use flat structures, use performance goals, and 14 control headcounts.

15 And finally, Mr. Chairman, revise the executive branch 16 and Senate processes for recruiting, confirming, and 17 appointing personnel that need to go in these very key top management positions. The Packard Commission said all of 18 19 their key provisions that they put in were tied to getting 20 individuals in government with significant experience in 21 running large, complex organizations and technical programs. 22 And it's very, very difficult to both recruit those kind of 23 individuals now or get them through the vetting process. 24 So, thank you, Mr. Chairman and Senator Reed and the 25 committee, for giving me this opportunity. And I'll look

1	Chairman McCain: Thank you.
2	Mr. Spencer.
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STATEMENT OF RICHARD V. SPENCER, FORMER MEMBER OF THE
 DEFENSE BUSINESS BOARD

3 Mr. Spencer: Chairman McCain, Ranking Member Reed, 4 distinguished members of the committee, I'm really 5 invigorated to be here to testify before the Senate Armed 6 Service Committee addressing the topic of managing the DOD. My testimony today is based on my time in the private 7 8 service -- sector, but, more recently, 6 years on the Defense Business Board, most recently as vice chairman. 9 10 You have asked what primary attributes make an 11 outstanding organization sustainable. In a recent task 12 completed by the DBB 2 years ago, we interviewed about 24 Fortune 250 CEOs who had led critical turnarounds for their 13 14 respective companies. In the clear supermajority of cases, 15 they stated that their success was based upon laserlike 16 focus on the mission of the organization. 17 When it comes to the subject of enhancing the operation

of the Department of Defense, my point of view is 18 concentrated on one thing: the mission. The mission of the 19 20 Department of Defense is to provide the military forces 21 needed to defer a war and to protect the security of our 22 country. The Department is charged to protect the citizens 23 of the United States of America. The Department is not an 24 entity to support full employment nor a petri dish for 25 managerial or social experimentation. And today it

certainly cannot afford to be all things to all people as it
 strives to support its missions.

3 When corrective or construction actions are applied within the Department, we must keep the mission clearly in 4 5 focus. Recent studies have shown there are numerous 6 operational areas within the DOD where equal, if not better, external solutions can be provided more effectively and more 7 8 efficiently, but they will involve heavy lifting and, in 9 many cases, unsavory political decisions. From my point of 10 view, fortitude and leadership are the two most important 11 ingredients needed to enhance the operation of the DOD.

12 As an early outsider attempting to understand the building and its attendant issues of an ecosystem so immense 13 14 in size, diversity, and span, it was akin to drinking from a 15 fire hydrant. One walked away with an appreciation for the 16 organization's communications systems, neurosystems, 17 digestive and equally important immune systems. What impressed me the most, both historically and in the present, 18 19 is the core competency of the Department's ability to solve 20 problems associated with its mission. Since inception, the 21 Department has been tasked with the excruciating and amazing 22 goals -- daunting goals. In the early years, they were 23 trailblazers, providing unique successful solutions for 24 their organization that was similar to none. But, therein 25 lies the rub today. Progress in the private sector has

increased at a logarithmic rate. The solutions that were applied inside the building, in many cases, were immortalized, with no call for current benchmarking or impact assessment. And, as the private sector became equally as good, if not better, industry-specific problemsolvers, there was little ability in the building, nor cultural inguisitiveness, to compare core competencies.

8 Cases in point. The commissary system was a solution 9 to provide basic consumables to bases and posts that were 10 off the beaten path. DOD education was a solution for 11 dependent education during the days of segregation. DLA was 12 borne from a diverse cabal of buys and distributors of 13 resources. Maintenance depots, created to repair unique 14 systems. Research labs, personnel management, the cases are 15 numerous. That was then. This is now.

16 Rather than attempt to boil the ocean, let's look at a 17 few example of actions that can be taken internally and 18 externally:

You heard, earlier this month, that one should not expect candlestickmakers to develop electricity. In many cases, external forces are needed to motivate or -- for organizations to change. There are few example of groups that have voluntarily downsized themself or self-selected to cease doing business. This committee and the Congress have the ability to provide some elegantly clean solution to

certain issues at hand while freeing resources to be used
 more -- on more meaningful initiatives within the DOD.

3 Here are some topics to consider:

4 Depot maintenance. The uniqueness of depot-maintained 5 equipment has devolved to the sum of the standardized 6 systems: the engine in a tank, the transmission in a tug. 7 Let those organizations having expertise in the systems 8 provide the needed maintenance. The mission of the DOD is 9 security, not repair.

10 Commissaries. The attachment that was circulated to 11 you all in the Washington Post had a response from one 12 retailer who was asked if they could provide a sustainable solution for the commissary networks in CONUS. Here is an 13 example of an organization with a well-developed core 14 15 competency being able to offer an equal, if not better, 16 service more efficiently than the existing system. The 17 mission of the DOD is defense, not retailing.

Defense Logistics Agency. Arguably one of the better-18 19 run organizations in the DOD, but there's room for 20 improvement. The DBB group addressing DOD logistics 21 interviewed a multitude of organizations that were highly 22 dependent upon their supply chain: retailers, manufacturers, assemblers. And their responses were 23 24 constant. Supply-chain management is a critical contributor 25 to the value of the enterprise. As an example, upon

1 restructuring their supply chain and instituting strategic sourcing, IBM believes their logistical efficiency adds \$16 2 3 billion in the value to the -- of their enterprise while providing a competitive advantage over others in their 4 5 industry. In every case, we saw there was one person 6 ultimately responsible for the organization's logistics. The DOD should strive for the same efficiencies and have a 7 8 chief logistic officer combining both the acquisition and distribution resources under one command. The mission of 9 10 the DOD is to deter war, not to maintain the status quo.

DOD Education Activity in CONUS. It can be said that DODEA CONUS is the largest school district in the country. It has served its purpose well. But, is it needed now? The argument has been put forward that there would be mutual benefit from having military families integrated with their civilian counterparts in communities. The mission of the DOD is security, not education.

BRAC. Anytime the DOD needs to dispose of assets, it should be considered and acted on appropriately. It is the right thing to do. The DOD mission is to protect citizens of the United States, not provide local employment.

Let me quickly address what I believe is one of the largest internal issues within the Department. Successful organizations state that the quality of their employees is the driver for their performance. Human capital is a

1 critical component of success. The DOD, still using the 2 1950 departmental title of Personnel, needs to address this 3 issue in earnest. I don't want to steal any thunder from my colleague from CVS, who is an expert in the area, but we do 4 5 owe it to the Department to put a light on the topic. 6 On the civilian side, we need to adopt meaningful management performance measurement tools and educate 7 8 managers on how to use those tools in order to craft a high-9 performance government service and senior executive service 10 cadre. To quote a hard-charging GS-14 we interviewed, How 11 can the building compete for the best and brightest when the 12 strategy for long-term success and promotion is, "Just don't

13 die"?

On the uniformed side, P&R needs to provide the tools and technologies, such as performance-based benefits optimization, to the services so they have the ability to understand and react to the needs of the servicemember on a realtime basis, just as it's done in the private sector today.

These topics are simply the tip of the iceberg. We must move the conversation to action in order for the Department to effectively and efficiently support their mission.

I stand by to assist in any way.

25 [The prepared statement of Mr. Spencer follows:]

1	Chairman McCain: Thank you.
2	Ms. Bisaccia.
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STATEMENT LISA G. BISACCIA, EXECUTIVE VICE PRESIDENT
 AND CHIEF HUMAN RESOURCES OFFICER, CVS HEALTH CORPORATION
 Ms. Bisaccia: Thank you. Chairman McCain, Ranking
 Member Reed, and distinguished members of the committee,
 thank you for the opportunity to testify today.

6 Chairman McCain: Would you correct my pronunciation,
7 please?

8 Ms. Bisaccia: "Bizotchia."

9 Chairman McCain: "Bizotchia." Thank you very much.

10 Ms. Bisaccia: Thank you.

11 It's an honor to be able to speak to you about some of 12 the organizational and operational best practices at CVS 13 Health, and our hope is, it will may -- it may provide some 14 key learnings as you consider reform of the Department of 15 Defense.

As our company has grown from a regional drugstore to a fully integrated national pharmacy healthcare provider, we've learned valuable lessons about how to make a complex organization nimble and effective.

To give you a glimpse into how our company developed into the diverse enterprise that it is today, let's consider where we began. In 1963, we started out selling name-brand health and beauty merchandise at discount prices when brothers Sid and Stanley Goldstein opened our first store in Lowell, Massachusetts. In 1967, we began building trusted

relationships with patients when we opened our first CVS
 pharmacy in Rhode Island, where we are still headquartered
 today.

In addition to our 7900 retain drugstores, today CVS 4 5 Health brings together CVS/Caremark, our pharmacy benefit 6 management business; MinuteClinic, our 1,000 walk-in retail clinics; Omnicare, our senior pharmacy care business; and 7 8 our expanding specialty pharmacy services. In all, we employ more than 215,000 colleagues, with major hubs in 9 10 Scottsdale, Arizona; Irving, Texas; and Northbrook, 11 Illinois; in addition to our home in Rhode Island. We work 12 in almost every State represented here today.

13 It's worth noting that CVS Health is a proud employer 14 of veterans following their service, as well as those still 15 serving in the National Guard and Reserve. We recognize the 16 value of military service and know that our veterans' skills 17 and experience are unparalleled. And, as Senator Reed 18 noted, earlier this year we were honored to receive the 19 Secretary of Defense Employer Support Freedom Award, the 20 highest honor the Department gives to employers for 21 outstanding support of employees who are National Guard and 22 Reserve members.

As we think about the drivers behind our success, we know the quality of our workforce, including our colleagues who are veterans, has been an important driver of that

1 success. What have been some of our other key lessons 2 First, developing a culture around our company's learned? 3 purpose. Our president and CEO, Larry Merlo, made this concept real for all of our colleagues when he championed 4 5 our purpose, which is helping people on their path to better 6 This simple purpose, just eight words, has had the health. power to unite our colleagues behind a common cause. Our 7 8 purpose has permeated our organization, improved colleague engagement, which, in turn, improves all of our business 9 10 outcomes. Embracing our purpose from the top down has been 11 an example of the type of leadership we prioritize in career 12 development for our colleagues, which is another core 13 principle for us.

14 Cultivating a pipeline of leaders who can inspire is 15 woven into our business processes. We hold our current 16 leaders responsible for coaching the next generation of 17 talent. And we've created programs to develop those leaders and keep them engaged in their careers at CVS Health. 18 With 19 more than 50 development and training programs focused on 20 career advancement, we've made producing high-quality 21 leaders a long-term investment. We use coaching, mentoring, 22 and classroom programs to hone problem-solving, strategic 23 thinking, and leadership capabilities for the next 24 generation of CVS Health leaders.

25 As we've grown, a third fundamental lesson has been the

1 value of adopting an enterprisewide viewpoint. Seeing ourselves as one pharmacy innovation company rather than as 2 separate businesses under one roof has helped us take 3 advantage of the synergies in our business, and has helped 4 5 us to innovate. For example, when two of our lines of 6 business came together, it gave us a different perspective on our plan members, and we were able to deliver what they 7 want: the choice of receiving their maintenance medications 8 9 by mail or picking them up at any of our CVS pharmacy retail 10 locations for the same price. Although there were 11 significant logistics to work out on the back end, creating 12 our maintenance choice program was the successful result of 13 an enterprise wide mindset that pioneered a new way to serve 14 our customers.

At CVS Health, we deeply value purpose, leadership, and enterprise thinking. And I hope that there are ways that these lessons can benefit this committee as you consider the best ways to motivate, develop, and inspire the men and women who serve our country at the Department of Defense. Thank you, Mr. Chairman. And I'm happy to answer any questions.

22 [The prepared statement of Ms. Bisaccia follows:]
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Chairman McCain: Thank you very much.

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You know, one of the things that confounds some of my 2 constituents when I tell them is that we've never been able 3 to get an audit of the Department of Defense. I guess I 4 5 have two questions. One, isn't that a fundamental 6 requirement if -- for reform? And how do we get it? Do we have to go to Silicon Valley? And, second, which is 7 8 connected to that, How do we get -- how do we motivate 9 qualified people to leave very well-paying, comfortable positions in private industry and come and be part of the 10 11 Department of Defense? Without them, I'm not sure we can 12 successfully implement many of the reforms that are 13 advocated here.

14 I guess we'd begin with you, David.

15 Mr. Walker: Thank you, Mr. Chairman.

16 Well, as Richard mentioned, I think the mission of the 17 Defense Department is to protect the national security interests of the United States. And I think the people in 18 19 the Defense Department have been focused on that, first and 20 foremost. And, quite frankly, they haven't been focused as 21 much with regard to economy, efficiency, effectiveness, and 22 accountability, including with regard to financial 23 management. They've taken it more seriously within the last 24 several years. They've made more progress within the last 25 several years than they did, you know, for the decade prior

1 to that. At the same point in time --

Chairman McCain: I've only got 5 minutes, now, David.
Mr. Walker: Sure.

4 [Laughter.]

5 Mr. Walker: At the same point in time, they do not 6 have -- they have thousands of nonintegrated legacy information systems that do not communicate with each other, 7 8 they do not have adequate internal controls. And you 9 touched on a very important point. They don't have an adequate number of people within the Department of Defense 10 11 who have the requisite knowledge and experience to know what 12 needs to be done and to get it done. Do you need contractor assistance? Absolutely. But, you need a certain number of 13 14 people within the Department who have the relevant 15 experience, who can manage it on a day-to-day basis.

16 One of the things I mentioned in my testimony is, the 17 Secretary has the authority to appoint people for term appointments. And I think that, in the area of financial 18 19 management, as an example, information technology being 20 another, you should use that authority to try to take people who have had successful business careers -- for example, 21 22 partners in international accounting firms who may have 23 auditing experience and financial management experience, who 24 have made money, and who want to spend a period of time --25 let's say 3 years to 5 years -- to serve their country. I

think there are supplies of people like that, that could be tapped to be embedded within the Department of Labor -pardon me -- Department of Defense. And I think that that's something that needs to be pursued much more aggressively than it has been in the past.

6 Chairman McCain: Thank you.

7 General?

8 General Punaro: Mr. Chairman, on the "How do you get 9 good people in government in these top positions?" -- I believe you could recruit a Dave Packard or Norm Augustine 10 11 if you told them, "We're going to bring you in, you're going 12 to run this \$48 billion logistics enterprise called DLA" --Chairman McCain: You know -- go ahead, but -- I think 13 14 you could get the head guy, but what about others that --15 you know, you need more than --

16 General Punaro: Well, if you --

17 Chairman McCain: Go ahead.

General Punaro: Mr. Chairman, if you get the head quy, 18 19 and you give them -- allow them to put a lot of their assets 20 in a true blind trust, which I believe you could do, have 21 different divestiture rules and things like that, a more 22 speedy vetting process in the executive branch, they would 23 be able to bring in other people below the levels to do the same kind of things. But, the most important thing would 24 25 be, they have to understand they're going to be able to have

a meaningful job and make meaningful reforms. And I truly
 believe you would motivate people like that to come in.
 There's too many disincentives now.

4 Chairman McCain: What about the audit?

5 General Punaro: On the audit, I mean, you've got to 6 the audit expert right here. I know the Department is 7 struggling with that.

8 Chairman McCain: For 15 years.

9 General Punaro: Right. And they have not been even 10 able to get the Statement of Budgetary Resources audited. 11 And when Peter Levine testified before this committee, I 12 think he gave the honest answer that he was very skeptical 13 that the Department would be able to meet their internal 14 deadlines. And I think the Congress has just got to keep 15 that unrelenting pressure on them.

16 Chairman McCain: Doesn't that mean bringing in some 17 outside organization, like a good, crack outfit in Silicon 18 Valley, to try to tackle it themselves? I don't --19 obviously, internally, it hasn't worked.

General Punaro: The external audit firms that audit the for-profit companies have tremendous amount of expertise and could be brought to bear to help the Department, in my judgment.

24 Chairman McCain: Mr. Spencer.

25 Mr. Spencer: I would echo both David and Arnold's

1 comments. Having simply been exposed for my first time, coming on the Defense Business Board, the disclosures and 2 3 the -- which, at the Defense Business Board, aren't nearly a onerous, but, I mean, we have to streamline the ability for 4 5 private sector to come into the system. They're out there. 6 The people are out there. They want to help. We've been wandering around, looking for candidates on the Board. 7 They 8 are there. When they look at what is encumbering to enter 9 the system, they shy away.

10 Chairman McCain: And the audit?

11 Mr. Spencer: The audit, we talked a little bit about 12 this earlier. I think a streamlined way is just to do the actual consolidated audit. We're working on building up to 13 14 the final audit, which is the way it is done in the private 15 sector. But, I think, for the matter of expedience, what 16 you really want as a tool is the audit of the consolidated entity, and that's what should be audited, without getting 17 into too much technical jargon in auditing. But, we're 18 19 spending so much time and money working our way up -- you 20 can do a buildup and then audit the actual consolidated 21 entity. And it is needed for control and management. 22 Mr. Walker: Mr. Chairman, as a CPA --23 Chairman McCain: I've got to --

Mr. Walker: -- could I come back on that real quick?
Chairman McCain: I've got to go to Ms. Bisaccia, and

- 1 then --
- 2 Mr. Walker: Sure.

3 Chairman McCain: We'll come back.

4 Mr. Walker: Yes, sir.

5 Chairman McCain: Thank you.

6 Ms. Bisaccia: So, what we have found at CVS Health, 7 although we are a private company that certainly has more compensation levers to pull than the government might, we 8 9 have found that the motivators that really drive change in 10 our organization are not compensation, but, in fact, are 11 much more intrinsic: the desire for public -- professional 12 development, the desire to be part of something bigger than 13 yourself to align with a purpose and make a difference and make an impact, the desire to have full accountability for 14 something and to own something. So, what we encourage with 15 16 our executives and with our emerging leaders is to feel 17 accountable for enterprise results while delivering on your local portfolio. And we stress, in fact, the need to align 18 19 yourself with the company's purpose and connect it to your 20 work.

In terms of the audit, we are a metric-driven company. It is not just financial, it's operational; it's people results, as well. And our leaders are only successful if they own all their metrics, if they know their numbers, if they're able to speak to their whole portfolio of numbers,

and, more importantly, explain any variances and do 1 something about them. So, what that has required is a 2 significant investment in measurement tools, including 3 outside support from big-four accounting firms and other 4 5 partners. But, the ownership is internal. 6 Chairman McCain: Very quickly, David. Mr. Walker: Thank you, Mr. Chairman. 7 8 As a CPA, I know a little bit about auditing. I believe that one of the things that needs to be considered 9 is to look at auditing the consolidated financial statements 10 11 of the DOD rather than individual services and rather than 12 the individual fourth-estate entities. You have to have a comprehensive audit plan that looks vertically at the 13 14 organizations, horizontally at the line items and the systems. But, if you approach it this way, then, (a) you're 15 16 going to eliminate a lot of intragovernmental activities; 17 secondly, you're not going to have to define reporting entities; thirdly, the level of materiality is going to be 18 19 much higher with regard to the work the auditors have to do. 20 And I think that it would be easier to accomplish, and we'd 21 be able to free up resources for performance management, 22 cost accounting, internal controls, the things that, quite 23 frankly, are most important in order to accomplish the 24 objectives of the Department.

25 Chairman McCain: Senator Reed.

Senator Reed: Well, thank you very much.

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It strikes me that the Department of Defense today is the -- an industrial model, and we're in a post-industrial age. And it was quite effective in the '50s, you've pointed out. And so, how do we sort of make that transition? The -- my sense -- and again, the industrial model is hierarchical. And, guess what? The military is hierarchical. It's a lot different.

9 So, starting with Ms. Bisaccia, you know, How do -- you 10 have, I would assume, a much more sort of flat organization, 11 the ability to work around, versus the military. So, you 12 might comment, and then everyone else can comment, Is that 13 one of the big problems we're facing, even if we change some 14 rules of this hierarchy?

15 Ms. Bisaccia: At CVS Health, what we found is, we 16 moved from a pharmacy drugstore chain that had a very 17 hierarchical model, in terms of vice presidents, regional 18 managers, district managers -- that, once we expanded our 19 business commitment and once we came more diverse, we needed 20 to look horizontally as well as vertically, and we needed to realize that the key to success as an enterprise was 21 22 collaboration and shared resources, that we could no longer 23 count on owning everything we needed to get our particular 24 portfolio done, that, in fact, we needed to share resources 25 across the enterprise and frequently make difficult

1 decisions about what to prioritize. And, in fact, some 2 businesses found that their needs had to be subordinated to 3 those initiatives which benefited the enterprise. It's a difficult process. It goes beyond budget. But, what we 4 5 have focused on is what's best for the company as a whole 6 and then, as a leadership team, aligning behind that, in terms of making the decisions to support those priorities. 7 8 Senator Reed: Mr. Spencer -- I'll go right down the 9 line -- Mr. Spencer, please. And --

10 Mr. Spencer: I think you --

11 Senator Reed: -- I have one other question.

12 Mr. Spencer: -- you hit the nail on the head, Senator. 13 If you were to just take a look at one probably big lever 14 that you could really change the organization over across 15 the river, performance metrics on the civilian side. The 16 military has had it for years. The fitness report system. 17 Yes, it has some flaws, but it works. Yes, there's a performance management system on the civilian side, but I 18 19 think there needs to be a retool of that and an education of 20 the managers on how to use that. If you take the old adage 21 of Jack Welch, every single manager ought to have a list in 22 his back -- his or her back pocket anytime, having the A, B, 23 and C players, because, at any one time, you want to 24 challenge the A's, you want to nurture the B's up to A's, 25 and you probably want to get rid of the C's. We have to

start doing that actively in the organization. It's going
 to cause, I think, more energy to be focused in the
 appropriate places, and get the right people in there.

4 Senator Reed: Thank you.

5 General.

6 General Punaro: We're talking about DOD significantly improving its management chain of command. And many times, 7 critics will say, "Well, wait a minute. It's not a 8 business." Correct. And every business -- world-class 9 10 business practice is not applicable to government or DOD, 11 but many are. And let me list them. And I would say the 12 staff could look at, "Here are the world-class business practices that are applicable. Assess where DOD is today, 13 14 and then say, What's the application?"

Focus on core functions. That is a world-class business practice that ought to be put into DOD. Today, they have a diffused work effort. If you did that, they would define and focus on core functions, and you would divest other activities.

Flat, flexible structures. All -- everything in business now is flat. DOD is layer and rigid with their 28 layers. So, you would delayer and consolidate. This is tough, because you're going to get rid of a lot of principal deputies and deputy deputies and deputies to the deputies. In companies today, you have widely shared information

and knowledge, and they don't do that in the Department, so you need a powerful CIO. I believe you need to get rid of some of the unders and bring back the Assistant Secretary for Command, Control, Communication, Computers, and Cyber to have that kind of cross. And you need performance goals. They don't have them.

And finally, every business has tight controls over overhead personnel. And, as we've seen, DOD does not have that. They can't even tell you with precision how many people they have in overhead. So, you have to establish an effective overhead control system.

12 Senator Reed: Mr. Walker, please.

13 Mr. Walker: There are way too many organizations. 14 When I was Comptroller General, I had the good fortune of 15 being able to participate in the Capstone program for flag 16 officers. One of the things I was shocked to find out, as 17 an example, is, in order to activate and deploy 25 members of the Guard and Reserve, over 20 units within the Pentagon 18 had to sign off on that. So, way too many organizations, 19 20 way too many layers. As General Punaro said, there are 28 21 layers in the Defense Department. We had eight at GAO. And 22 we have to have much more from the standpoint of performance 23 metrics, outcome-based performance metrics that we are 24 holding people accountable for. So, it's layers, players, 25 and hardened silos. That's what we have to do.

1 Senator Reed: Let me just quickly follow up, if the 2 Chairman will allow, for one question to you, Mr. Walker. 3 Sometimes I get the impression that, you know, we look across to the river, and it's their problem, but many times 4 5 it's our problem. The way we do budgets, for example, it 6 looks cheaper to hire lots of contractors than to hire one civilian long-term with pension benefits and other benefits. 7 8 Would it be useful for us to look the way we sort of do the 9 budget or give them credit, in terms of to incentivize them, 10 to bring more full-time government employees, rather than 11 hiring contractors left and right to do the problem? That's 12

13 Mr. Walker: I do think that you have to look at how 14 you keep score. I do think that we have to have an 15 understanding as what is inherently governmental, what 16 should be done by the government, and what could be done by 17 the private sector. I agree with General Punaro that we ought to revitalize the A-76 process. I also agree that we 18 19 need to look at fully absorbed cost accounting. Okay? We 20 have to have a level playing field. What is it costing for 21 an outside contractor? Frankly, what is it costing for a 22 government worker, including pensions --

23 Senator Reed: Right.

24 Mr. Walker: -- retiree healthcare benefits --

25 Senator Reed: Right.

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Mr. Walker: -- and all these other things. So, how we
 keep score matters, and the way we keep score now does not
 facilitate sound decisionmaking, in my view.

4 Senator Reed: Thank you.

5 Thank you, Mr. Chairman.

6 Chairman McCain: Senator Lee.

7 Senator Lee: Thank you, Mr. Chairman.

8 Thanks, to all of you, for appearing today and offering 9 your helpful testimony. I want to thank the Chairman for 10 holding this hearing, which covers an important topic, one 11 that we need to address from time to time.

12 You know, there's no question that the Department of 13 Defense needs to be reformed so that we can prepare it to 14 address 21st century realities. And this includes a 15 different security situation that existed 30 years ago, 16 certainly. It also includes, you know, the need to address fiscal and economic realities, realities that many experts 17 today believe present national security threats in and of 18 19 themselves.

20 Mr. Walker, I'd like to speak -- like to ask you some 21 questions first. You spoke, in 2008, about the striking 22 similarities between America's current circumstances and the 23 circumstances that led to the decline of the Roman Empire. 24 Now, it's a pretty big assertion. And you backed it up by 25 analyzing a number of factors that you think warrant the

1 comparison. You mentioned, I believe, that we're experiencing declining moral values and political civility 2 3 domestically, and an overextended military in foreign lands, 4 combined with fiscal irresponsibility by the central 5 government. And you identified all of those as 6 characteristics displayed by the late Roman Empire, and characteristics that we can see within the United States 7 8 today.

9 Can you elaborate on what some of the precipitating factors are, specifically with regards to having an 10 11 overextended military abroad that can lead to a country's 12 decline? And tell us a little bit about how the overextension of our military might lead to some of the 13 14 mismanagement problems that we're experiencing today. 15 Mr. Walker: Senator, I think what I said was that we 16 had a decline in moral and ethnical values, we had fiscal 17 irresponsibility by the central government, we had an inability to control our borders, and we had an overextended 18

19 military around the world. I think those factors are 20 relevant, and I think they're a reality.

21 Senator Lee: Have we solved all those problems since
22 --

23 Mr. Walker: Well, first, I think we have to 24 understand, in order to stay strong militarily, in order to 25 be the leading nation around the world, you have to be

strong economically. And if you don't put your financial house in order, then all those aspects -- the military will suffer, our position in the world will suffer, our economy and job opportunities will suffer. So, we have to put our finances in order.

6 I think the issue is, we have assumed a disproportionate responsibility for global security in the 7 8 United States, in part because somebody has to lead, and 9 thank God it's the United States; in part because others have not done their part and others have cut back on their 10 11 allocation to the military, and they've been relying upon 12 the United States to assume a disproportionate share. And I 13 think that's something that obviously has to be looked at, 14 because the type of security challenges that we face today 15 are diffuse, they are global, they do not respect 16 geopolitical boundaries, and we need a collective effort in order to be able to effectively solve it. At the same point 17 time, as the Chairman and others have said, the United 18 19 States must lead, because there's nobody else to fulfill 20 that role.

21 Senator Lee: Now, in 2008, you appeared in a 22 documentary called "IOUSA." You talked about some of the 23 threats we might face, some of the crises we might face as 24 our national debt continues to rise. At the time, 25 significantly, our national debt was \$8 trillion. It's

funny how we can look back on that now and say "only \$8 trillion," because, of course, that's a staggering sum of money. But, since then, our debt has significantly more than doubled. And so, other than facing possible insolvency, sooner rather than later, what consequences, specifically to our national security, do you project from this trend if we stay on our current path?

8 Mr. Walker: Just to reiterate, if we don't put our 9 finances in order, then everything is going to suffer, including national security. Let me give you something that 10 11 I think most people don't know. Discretionary spending, 12 which includes national defense, includes all of the express and enumerated responsibilities envisioned by our Nation's 13 founders for the Federal Government. All of them. National 14 15 security, homeland security, foreign policy, et cetera. 16 That's what's getting squeezed. It's down to 32 percent of 17 the budget. Thirty-two percent of the budget. Sixty-eight 18 percent is mandatory spending. A hundred years ago, only 3 percent was mandatory spending. So, you know, we -- we've 19 20 lost control of the budget. We're spending more and more on 21 consumption, more -- less and less on investment, more and 22 more on non-constitutionally specified responsibilities, 23 less and less on the ones that are. And that's not 24 sustainable. It's absolutely not sustainable.

25 At the same point in time, as we've testified in this

hearing, there is a tremendous amount of waste with regard to overhead and management practices within the Defense Department. And so, we need to have an adequate allocation of the budget to defense. At the same point in time, we need to improve the economy, efficiency, and effectiveness of the resources that are being allocated to the Defense Department at the present point in time.

8 Senator Lee: That's a great point. I like your point 9 about the comparison with 100 years ago. And another thing 10 that goes along with that is, 100 years ago, we were 11 spending only 2 or 3 percent of our Nation's GDP on the 12 Federal Government. And so, not only has the pie grown, 13 it's grown --

Mr. Walker: Two percent. A hundred years ago, the U.S. Government was 2 percent of GDP. Now we're -- you know, now we're about 21 percent of GDP, so it's 10 and a half times bigger. A hundred years ago, we controlled 97 percent of spending, Congress did, every year, now it's 38, going down. It's out of control.

20 Senator Lee: Well said. I see my time is expired.

21 Thank you, Mr. Walker.

22 Thank you, Mr. Chairman.

23 Chairman McCain: We all yearn for those golden days of 24 yesteryear.

25 [Laughter.]

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1 Mr. Walker: It's not too late, Senator.

2 Chairman McCain: Senator Manchin.

3 Senator Manchin: Thank you, Mr. Chairman.

4 Thank all of you for being here.

5 And I think you agree, the same as that -- when I first came, Admiral Mullens, we were asking -- Joint of Chiefs of 6 Staff are sitting where you all -- and we asked -- the 7 8 question was asked by somebody on the panel, "What's the 9 greatest challenge the United States faces, the greatest challenge we face around the world?" And, you know, we were 10 11 waiting to hear some military, terrorist attack, and on and 12 on and on. And Admiral Mullen put it quite clear and 13 succinctly. He says, "The defense of our Nation is the 14 greatest challenge we face." And I think you all seem to agree to that, that we're in serious challenges here. 15

16 I'll ask a simple question, basically. Is there enough 17 money in the system? We put around \$600 billion in defense. Is there -- is that enough money to defend this country, to 18 19 keep our people safe and defend the homeland? And what we 20 seem to have a inability to do is to legislate good 21 management. I don't know how you can do that. So, my point 22 is this. If there's enough money -- and they don't think 23 there is enough money, the way they're managing now -- will 24 they change their management practices, since we can't seem to do it through legislation? Do you think it will change? 25

Will it hit a crisis to where we're -- basically have to change? So, we can start, Mr. Walker, with you, if you don't mind.

4 Mr. Walker: Thank you, Senator.

5 First, the government is a monopoly. It doesn't face 6 competition. And therefore, it doesn't have the same type 7 of competitive pressures that forces it to be economical, 8 efficient, effective, to innovate, to seek continuous 9 improvement. I do believe that, absent other contingent 10 operations, which we have some --

11 Senator Manchin: Sure.

Mr. Walker: -- now, we may have others in the future, that there are adequate resources. But, I do think you have to think about the fact that the -- that national security is fundamental, that only the Federal Government can do that, and whether or not, frankly, there ought to be some minimum allocation of a percentage of GDP to defense.

18 Senator Manchin: Well, what we hear, if I don't -- I'm 19 sorry to interrupt -- what we hear is, basically, 20 sequestering is choked, and basically, everybody, Democrats 21 and Republicans, want to do away with sequestering. Now, I 22 understand, because we all want to keep the homeland safe.

23 We'll do whatever we can to defend this great country.

24 With that being said, is \$600 billion enough? What is 25 the figure? Has anyone looked and seen what it would take,

if it was efficiently managed, to run this Department of Defense to keep us safe? That's what we -- I would hope that somebody at -- you all, at your stature, could be able to do that, or look and see, and say, "No, you're still 20 billion short," or, "You have more than enough money, if it was managed properly."

General Punaro: Well, Senator, as the Chairman pointed 7 8 out, we are at historically high spending levels. We are in constant -- FY16 constant dollars, 100 billion -- at 600 9 10 billion, \$100 billion higher than the previous lows. We're 11 roughly spending at the same peak as the Reagan buildup. 12 And yet, we -- our warfighting forces are 40-50 percent 13 smaller. And the problem is, there's so much of it chewed 14 up in overhead.

15 You've got three big problems in the Department of 16 Defense that's gobbling up our warfighting forces. You 17 have, basically, the unsustainable, long-term, fully burdened cost of personnel, which includes the retired 18 19 force, and we certainly don't want to change anybody's 20 benefits. Everybody would have to be grandfathered. But, 21 we all know, when Congress deals with the grand compromise 22 on entitlements, it's going to look forward, it's going to 23 take 20 to 30 to 40 years to fix it. The same thing happens 24 in defense. The acquisition system, we spend \$400 billion a 25 year on goods and services, supplies, and equipment, and

1 about the only polite thing you can say, "We spend more, we 2 take longer, we get less." Now, the committee's made a lot 3 of reforms here.

4 And then you have the massive overhead, which we have 5 to get under control. If you look at the Army, for example -- and they're not making all the right decisions in the 6 Department -- from 2010 to 2017, the Active end strength's 7 going to go down by 20 percent, from 567- to 450-. Whether 8 9 you agree with that, or not, the problem is, they're going 10 to reduce the Active combat brigades by 30 percent. So, 11 when they're reducing the end strength of the Army, instead 12 of taking it out of the overhead, they're taking it out of the combat side. So, I believe --13

14 Senator Manchin: Who's making those decisions? General Punaro: Well, the leadership in the Department 15 16 of Defense. It's not the Congress. And they come up with 17 the budget, and they are allocating -- they are keeping too much in the tail, and there's too little on the combat side. 18 19 And I believe -- Albert Einstein had a quote, and I 20 don't know if I'm getting it just right. He said, "You 21 can't solve problems with people who created them." This 22 committee has a history, going all the way back to the 23 creation of the defense establishment after World War II, 24 the amendments in '56, Goldwater-Nichols acquisition reform. It's going to have to have to come from this committee. The 25

Department cannot reform itself internally. It is just too,
 too difficult for them. So, the reform --

3 Senator Manchin: Do you believe there's enough money 4 in the system if we managed it properly?

5 General Punaro: At \$600 billion, and in the FYDP that 6 the administration requested over the next 5 years, if they 7 could get control of the overhead, if they could get the 8 reforms and the acquisition, if they could start containing 9 ---

Senator Manchin: I mean -- quickly, but, basically, you're saying yes?

12 General Punaro: I'm saying yes.

13 Senator Manchin: How about you, Mr. Spencer, very 14 quickly?

Mr. Spencer: I'd say yes, Senator. And in just sort 15 16 of a quick aside, if you take the study that we did on the 17 Fortune 250 companies that faced massive turnarounds, looking into the black hole, the first thing the management 18 19 did when they came in was cut 20 percent. And we kept going 20 back and looking at the records, and it was 20 percent 21 across the board. We said, "Why?" They said it was a great 22 place to start. And, at the end of the day, it was probably 23 too little. There has to be some event or external efforts, 24 as General Punaro said, to get the organization going. 25 Senator Manchin: Ms. Bisaccia, yes or no, 600 billion?

1 Ms. Bisaccia: I'm not in a position to comment. I've 2 --

3 Senator Manchin: Okay.

Ms. Bisaccia: -- had no experience with Department of Defense. However, I would say, if you believe that leadership is the key element necessary to drive change, I can't think of a better reservoir of leadership than our Armed Forces. So, it seems to me that, given uniformity around the mission, our leaders can lead through the necessary changes.

11 Senator Manchin: And very quickly, Mr. Walker.

Mr. Walker: Yes, with the requisite reforms. However, those reforms will take time. I've publicly said it before, that I believe that if the overhead was 25 percent lower in the Pentagon, we'd be 50 percent more productive.

16 Senator Manchin: So, by lifting the budget caps and 17 the sequestering basically going away, that's not going to 18 be the answer to --

19 Mr. Walker: I think --

20 Senator Manchin: -- better management.

21 Mr. Walker: I think you have to look at the top line, 22 you have to look at how you're allocating the money. And I 23 come back to something that General Punaro said. I do think 24 you have to end up forcing change with regard to overhead 25 and the administrative functions. I do think you need to

figure out what you have, you have to benchmark it, you have to put caps on it, and you have to force people to drive that down. That's what's not happening. It's got to be forced to be driven down.

5 Senator Manchin: Thank you. My time's up. I6 appreciate it.

7 Senator Reed [presiding]: On behalf of the Chairman,8 let me recognize Senator Rounds.

9 Senator Rounds: Thank you, sir.

10 In doing just the review for this hearing today, the 11 Congressional Research Service provided us with a list of 12 some of the overall reforms that have been proposed in just the -- well, since 1983. It began with the Grace 13 14 Commission, the 1985 defense organization, The Need for 15 Change, the Packard Commission in 1986, ending with the 2014 16 Quadrennial Report, the QDR. There were 24 different 17 organizational reform proposals that have been made, ending, as General Punaro pointed out, with a grand total of 28 18 19 layers of bureaucracy now found within the Department. 20 My question for you is this. And I'll begin with Mr.

Spencer. You've suggested, specifically, areas that could be looked at for efficiencies. Is it possible to take them, department by department or location by location -- depot maintenance, commissaries, Defense Logistics Agency, DOD education activity and so forth -- is it possible to take

one and separate it out and actually reform it, proving that it is not only doable, but it is desirable within the Department to actually make change based upon the mission that that particular part of the organization is responsible for?

6 Mr. Spencer: Senator, I'd say yes to your question, in one area: Department of Defense education. Ironically, the 7 8 largest school district in North America is not hamstrung like any of the school districts in public America. You 9 could actually probably put dollars saved from commissary 10 11 realignment, depot realignment, BRAC, whatever, and make it 12 an institution that was extraordinary for recruiting 13 purposes, for retention purposes. That would be one area 14 where I'd say you could. The others that are on my list, I 15 would say that that does not fall into the mission of the 16 Department of Defense.

17 Senator Rounds: When you say it "does not fall into 18 the mission of the Department of Defense," do you mean that 19 they are incapable of making the changes internally? Is 20 that what you're saying? Or are you saying that they should 21 be separated out?

22 Mr. Spencer: They should be separated out. It's not a 23 core function.

24 Senator Rounds: But, nonetheless, it is critical for 25 the operation of the entire -- for the mission of defending

1 the country, correct?

2 Mr. Spencer: Certainly is, but there are more 3 organizations that can do it more effectively and more 4 efficiently.

5 Senator Rounds: But, should there not be some sort of 6 an oversight or an area within the Pentagon responsible for 7 seeing that they get accomplished? As an example, depot 8 maintenance, the maintenance activities for there, isn't 9 there some place within the Pentagon that should have the 10 organizational responsibility to see that it gets done?

11 Mr. Spencer: Yes.

12 Senator Rounds: So --

13 Mr. Spencer: The actual tank getting fixed, yes. 14 Senator Rounds: So, if we take that as one area, which 15 is the mission, to get the tank fixed, can we separate out 16 that particular mission, the maintenance mission, pull it apart, and say, "Let's dissect this, let's fix it, let's put 17 it back in and prove that this particular operations within 18 19 the Pentagon could be made more efficient," and use that as 20 a sample that could be used in other areas, as well, similar 21 to, as you've suggested, with the educational aspects? 22 Mr. Spencer: I see where you're headed, Senator, but I 23 come back to private sector. If it is not in your core 24 competency wheelhouse and there are better providers out 25 there that do it, you access the most efficient path you

1 can, because your mission is not aligned with that. Yes, 2 it's a subsupport of it, but somebody else can do it better 3 and more effectively. Why waste resources on doing that, 4 when you can apply it to your direct mission? -- would be my 5 response.

6 Senator Rounds: When we look at making reforms, when 7 -- if we've looked back at it and we've got 24 different 8 reform proposals that have occurred since 1983, have any of 9 them actually worked? Is there anything in them which has 10 actually worked? Can we list an example of where they've 11 been successful?

12 General Punaro: Well, I would say the Goldwater-Nichols reforms, which tremendously changed the operational 13 14 chain of command in the military pioneered by this 15 committee, worked. I would say there's very little on the 16 management side that you could point to from all the various 17 commissions. I do think you've got a kernel of really great idea, in that you could take two or three of these areas 18 19 that you've talked about and create a pilot program. For 20 example, we have 18 maintenance depots in the Department of 21 Defense as part of their \$170-billion-a-year logistics 22 enterprise. Why not take one of those organic depots and 23 run a pilot program where outside enterprise could come in, 24 keep it right where it is, and run it on the base? Let's 25 take a DOD-dependent school. There are a lot of local

1 school districts that could come in and run that school system on the base and see if it could be run more 2 3 efficiently than the government is running it. With a commissary, for example, you could take the Marine Corps 4 5 commissary at Camp Pendleton, as General Jim Jones was willing to do in 1998, when he was the Commandant, and bring 6 in a Walmart or a Costco and let them run it, and see if it 7 8 would be more efficient. And then you could -- and then you 9 would have some data, and then you could deal with some of 10 the emotional arguments that you run into when people say, 11 "Well, they can't do it." So, test it out. So, as you look 12 at these management reforms, which are going to be very 13 tough and very hard, do some pilot programs and test out 14 your proof of concept, and then decide if you want to take 15 it to a broader set. So -- but, I do think, in all these 16 areas that are not core to the Department, these are the 17 ripe areas for these kind of pilot programs.

18 Senator Rounds: Thank you.

19 Thank you, Mr. Chairman.

20 Chairman McCain [presiding]: Could I just comment? We 21 kicked that idea around about the commissary, and I can tell 22 you, we have a PR challenge. We -- the hornet's nest that 23 we ignited. So, we'll have to go back. Maybe pilot 24 programs are the best way to address that issue. There are, 25 as I understand it, 15,000 employees, and --

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1 General Punaro: Mr. Chairman, spot on. And I think the messaging ought to be, "We're not trying to get rid of 2 3 the benefit, we're not trying to get rid of the commissary in their locations. We're trying to reduce the taxpayer 4 5 subsidy." So, give the troops and the families and the 6 retirees the same benefit they have today, but if you run it and manage it more efficiently -- you know, but the way the 7 8 headlines come out, the bumper sticker is, "We're trying to close the commissary." So, you're right, we've got to 9 10 change the packaging.

11 Mr. Walker: Mr. Chairman, I would respectfully suggest 12 you've touched on one of the important four-letter words in 13 politics, and that is "jobs." And part of the question is, 14 Can this be done more economically, more efficiently, and 15 more effectively? And, if so, what does that mean with 16 regard to the number of employees you're going to have? And 17 that's --

18 Chairman McCain: Right.

Mr. Walker: -- you know, that's the elephant in the room. You know, if you --

21 Chairman McCain: Well, it -- it's more than that in 22 this issue.

23 Mr. Walker: Yes, sir.

24 Chairman McCain: It's the perception that we are 25 taking away from our -- particularly our retirees, not to

1 mention Active Duty --

2 Mr. Spencer: Mr. Chairman, can I add something here, 3 though? Having chaired the -- lucky enough to chair the DBB 4 Task Force on Modernization of the Military Retirement 5 System.

6 Chairman McCain: You were lucky?

7 [Laughter.]

8 Mr. Spencer: Thank you, sir. One of the VSOs was nice 9 enough to publish my home phone number, and I took 127 phone 10 calls. I kept a log on this. And I actually wanted to 11 speak to the people. And once you got the expletives out of 12 the way and realized that I wasn't a communist agent trying 13 to defer any sort of benefit, you could speak to --

14 Chairman McCain: That took a while.

15 Mr. Spencer: It took a while. It took a while. You 16 could speak to everybody. And if you started rationalizing 17 and saying, as an example, "You have one dollar to spend on your benefits. Your healthcare costs 50 cents, your 18 19 retirement costs 33 cents, your commissary costs 26 cents, 20 and you add it up and you have \$1.70 of expenses and a 21 dollar to spend," there was a great rational answer at the 22 end of the day. There was an understanding. I think that 23 if, in fact, this committee and Congress wants to sit and 24 provide a preference-based selection with the information 25 available, you can scale this monster.

Chairman McCain: Well, I appreciate your confidence.
 Senator King.

3 Senator King: Thank you.

4 Your discussion of the 28 layers and the Deputy Under 5 Secretary -- 40 years ago, I sat in one of these seats. I 6 was a staff member here in the Senate and was once called upon to set up a hearing; called OMB, asked for a witness 7 8 from the administration. The fellow said, "We will send you the Deputy Under Secretary of Such-and-Such." My question 9 was, "Who is this person? I don't know about the titles?" 10 11 The fellow gave an answer, which, if I ever write a book 12 about Washington, will be the title. He said, "He's at the 13 highest level where they still know anything."

14 [Laughter.]

Senator King: Unfortunately, I'm keenly aware that I'm above that level today.

17 [Laughter.]

Senator King: I think one thing we haven't talked 18 19 about today is the President. I don't mean this particular 20 President, I mean Presidents in general. One of the 21 problems, it seems to me, is that people that we elect 22 President generally are politicians, and politicians 23 generally don't think much about management. This has to 24 start with the President, it seems to me, a President who 25 cares about the management issues.

1 One of Lincoln's greatest unappreciated qualities was as a manager. When he was -- when he became President, 2 3 there were 16,000 members of the United States Army. By the end of the Civil War, they had scaled up to over 2 million 4 5 people that fought on the Union side in the Civil War. 6 Think of that as a management challenge. But, it occurred because Lincoln cared about it and put people in a position 7 and required results, in terms of everything from making 8 buttons to bullets to railroad ties. 9

10 So, I would like just a quick reflection, Mr. Walker, 11 on the role of the President in this process. I think we 12 can lob ideas here, but the person who's in charge at the 13 other end of Pennsylvania Avenue, it seems to me, has an 14 enormous role to play, if they choose to play it.

15 Mr. Walker: I agree, Senator. When you're hiring a 16 President, you're really looking for three things, in my view. You're looking for the Chief Executive Officer of the 17 largest, most complex, most important entity on the face of 18 19 the Earth, the U.S. Government, which has got a lot of 20 challenges, some of which we're talking today; secondly, the 21 Commander in Chief of the U.S. military; and thirdly, the 22 leader of the free world. But, I also think you have to 23 understand that, in order for them to discharge their CEO 24 responsibilities, they've got to have good people.

25 Senator King: Absolutely.

1 Mr. Walker: They've got good people with the right skills in the right position for a requisite amount of time. 2 3 And I think, when you look at presidential appointments, Senate confirmation, for example, there's three kinds of 4 5 jobs. There are policy jobs, there are operational jobs, 6 and there are oversight jobs. And you want different kinds of people in those jobs. And I would respectfully suggest, 7 8 as I did for the CMO position and the sub-CMO positions, 9 that you need statutory qualification requirements, that we need to be thinking about term appointments with performance 10 11 contracts for those jobs that are operational jobs. Thev 12 are not policy. They may be political appointees, but they 13 are operational jobs.

14 Senator King: But, I would suggest if the oversight 15 from the White House is more about policy and politics than 16 it is about running the enterprise -- I mean, there's a reason it's called "the administration." But, in many cases 17 -- and again, I'm not pointing the finger at the -- this 18 19 particular President, but it's just not in our political 20 culture to care too much about how the structure at the 21 Pentagon functions.

Let me move on for a minute. Data and metrics. The fact that you were saying that there's an argument about how many people work in the Secretary of Defense's office is unbelievable -- I mean, that we don't have -- we can't

possibly make good decisions if we don't have data. Would
you concur?

3 General Punaro: Absolutely, Senator. I go back to when I was serving on the committee. We couldn't get the 4 5 data. When Secretary Cohen asked me to chair a task force 6 in 1997, Doc Cook, the legendary mayor of the Pentagon, "Doc, how large is OSD?" "Oh, Arnold, we've only got about 7 8 2,000 people." Well, Jim Locher and Rhet Dawson and others were on that task force. We went around and counted the 9 10 names on the doors, we counted the computers, we counted the 11 badges. There was another 1,300 more than they admitted. 12 And Secretary Gates, when he -- in 2010, when he tried to 13 downsize, they couldn't get the accurate baseline. If you 14 look at the defense wide headcounts that are in the Defense 15 Manpower Requirements Report, today the Office of the 16 Secretary of Defense, with military, civilian, and 17 contractors, 5,273. You could argue that the Office of the Inspector General, which is 1,823, comes under OSD. You 18 19 could argue that the Pentagon force protection --

20 Senator King: Well --

General Punaro: So, the problem is, GAO has said they don't have reliable data. Now, Peter Levine, the new DCMO, former staff director of this committee, he's working this really, really hard right now. And in all the years I've been looking at this and doing this, he's the first senior

Pentagon official that has admitted, "You know, Arnold, I'm not sure we have accurate data. I'm going to try to get the accurate data." Before, they'd just stonewall you. So, maybe there's going to be -- but, the committee is going to have to put pressure on it and mandate and get the information.

7 Senator King: You just answered my last question, 8 which was, How is Peter doing? And isn't he in the position 9 that you were defining at the beginning? And it sounds like 10 he's manfully trying to get a handle on that.

11 General Punaro: He is, but that is a tough -- that 12 whole management operation is really tough, because the old 13 Washington Headquarters Services, they have succeeded, you 14 know, for 50 years, in stonewalling a lot of information. 15 And so, he's having to dig it out with a pick and shovel. 16 Senator King: Thank you, Mr. Chairman.

17 Chairman McCain: Senator Ernst.

18 Senator Ernst: Thank you, Mr. Chair.

And thank you very much, to our witnesses, for beinghere today.

Effective management of government programs is -especially in the DOD, is something that I have taken great interest in since I have come to the Senate. And I've found out that there really are no government wide standards, especially when it comes to program management, whether it's

1 in the DOD or some of our other departments. And I do believe they need to be more in tune with what is going on 2 3 in the private sector. And there's a study -- it was done by Accenture, a group out there -- that says the U.S. 4 5 Government could save as much as \$995 billion by 2025 by 6 increasing public-sector efficiency by just 1 percent. And that, again, is across the government. And that includes 7 8 improving program management practices.

9 And so, this is a great topic for today. And I'm glad to have the discussion on it. I would like some feedback 10 11 from the panel. Mr. Spencer, I'll start with you. But, 12 it's my understanding that the Federal Government spends 13 around \$530 billion in procurement. And when we talk about 14 procurement, a lot of that discussion is really focused on 15 the \$177 billion that we spend on DOD weapon systems 16 acquisition. And this type of procurement for tangible 17 goods -- so, out of that \$530 billion -- for the tangible goods, only about 45 percent of that is on items in the 18 19 acquisition program. The other -- another 45 percent is 20 spent on service contracts and those types of things, not 21 actual goods that you receive. And then another 10 percent, 22 or the remaining 10 percent, is spent on R&D for future 23 acquisition programs. So, the Defense Acquisition Workforce 24 Improvement Act only applies to those goods that are 25 tangible in nature. And so, it leaves those service

1 contracts out.

2 So, with that said, what is your assessment of the 3 effectiveness of the Defense Acquisition Workforce 4 Improvement Act and it's providing a standardized program 5 management outcomes across all of DOD in the acquisition 6 portfolio? Do you think it's something that could be 7 improved?

8 Mr. Spencer: Definitely. I think that it's a terrific 9 step forward. When one looks at how the government, let alone the DOD, acquires, there are different pockets and 10 11 different channels for which things are acquired. We do 12 need to set standards. It sounds like a simple answer, but you have to take it across the board. There -- it has to be 13 14 a unified leadership demand that the standards are applied 15 whether contracting services, whether hard goods purchased, 16 whatever the case may be. It sounds very simple. It's -as I think I said in my testimony earlier, there's heavy 17 lifting that has to be done. But, that would be one of the 18 19 things to do, would be to force the standards across all 20 purchasing areas within the building, at least.

21 Senator Ernst: Thank you.

22 Controller General Walker?

23 Mr. Walker: The scope should be expanded. There's a 24 lot of contracting that doesn't deal with goods. It also --25 it deals with services. We have to understand what are our

1 goals, what are our objectives, what are our metrics, what 2 are our measurement systems. And that applies both to, you 3 know, defense weapons acquisitions, as well as a range of 4 services.

5 Part of the problem in the weapons acquisition, in my 6 experience, has been -- is that people have a dream about what they would like. That dream keeps on changing, so the 7 8 requirements keep on changing. Every time the requirements 9 change, that means it takes longer, it costs more money. And the other thing that we talked about earlier is 10 11 personnel. We have people that stay in positions for 2-year 12 periods of time automatically, rather than wait until a major milestone has been achieved. That is tremendously 13 14 costly with regard to money as well as timing on these 15 projects.

16 Senator Ernst: Yes, General.

General Punaro: I would step it back to broader issue 17 that Senator King brought up, which is management. The 18 19 Office of Management and Budget needs to emphasize more on 20 the management side and less on the budget micromanagement. 21 But, the biggest change we -- that would affect what you're 22 talking about -- because 55 percent of DOD's spend now is on 23 services -- would be a reform in the Congress in going to a 24 2-year budget. So, the first year -- because the Congress 25 and the Pentagon are drowning in budget details. Everything

1 is just tied to these microbudget details. Not as much oversight and management occurs, either in the executive 2 branch or in the Congress. So, the first year, you would 3 4 deal with the budget request; the second year, you would do 5 detail oversight on the management side. You'd have much 6 more time to basically bring in witnesses that could basically have a back-and-forth. And so -- and, in terms of 7 8 the broader management, the Eisenhower Cabinet -- I mean, he 9 basically believed in true Cabinet line officers, as opposed 10 to the kind of micromanagement that we've seen White Houses 11 do today. So, the -- so, you really aren't going to get to 12 the bottom line until you go to this broader construct.

13 Mr. Walker: May I jump in quickly?

14 Senator Ernst: Yes.

Mr. Walker: I strongly endorse the concept of a biennial budget. I'm 64 years old. I know that may be hard to believe, but I am.

18 [Laughter.]

Mr. Walker: And the fact of the matter is, Congress has passed timely appropriations and budget bills four times in my lifetime. We spend a tremendous amount of time -- and most of the States have gone to biennial budgeting. I think it's something we need to consider, as well as the separation between the capital budget and an operating budget, and to focus not on deficits and debt, but debt as a

1 percentage of the economy. That's what matters.

2 Senator Ernst: All very good points.

3 Thank you, Mr. Chair.

4 Chairman McCain: We thought you were older.5 Senator Hirono.

6 Senator Hirono: Thank you, Mr. Chairman.

Mr. Walker, you just mentioned today, just now, that we should separate out the capital budget from the operating budget. Can you talk a little bit more about what that would do and what that would involve?

11 Mr. Walker: Whether you talk about critical 12 infrastructure, whether you talk about weapon systems acquisition, there's a difference between trying to be able 13 14 to acquire things that have multigenerational benefit that 15 end up -- benefit society broadly over an extended period of 16 time. Most States have capital budgets and operating 17 budgets. Most corporations have capital budgets and operating budgets. And that's why I'm saying you have to be 18 19 careful. Sometimes people want to play games to say, "Well, 20 this is really a capital item, this is really an investment, 21 it's really not an expenditure, so I should have more 22 flexibility." That's why I'm saying one of the things that 23 you do is focus on debt-to-GDP. When you do that, when you 24 focus on debt-to-GDP, which has gone from 31 percent in 1980 25 to -- pardon me, 30 -- to 54 percent in 2000 to 103 percent

today, when you count what we owe Social Security and Medicare, we've got to get that down to about 60 by '20 to 2035. Let's use best practices from the private sector. Let's look to the States. And I think they would tell you, you need separate budgets for that.

6 Senator Hirono: Yeah, I've often wondered why it is 7 that we don't separate out these budgets, because, in the 8 States, it's -- the capital budgets are usually called the 9 capital improvements budget, CIP. That's a totally 10 different way to look at long-term debt, et cetera. And so, 11 why do you think we have not adopted that at the Federal 12 level?

13 Mr. Walker: Well, it's before --

14 Senator Hirono: With any --

Mr. Walker: -- it's before my time, but, you know, our budget process is -- it's a cash-based -- and it's focused on 1 year at a time. And I think some people have been concerned that you might lose control of spending if you have a separate, you know, capital budget from an operating budget, "Let's just put it all together." But, again,

21 that's what I'm saying.

22 Senator Hirono: Oh.

23 Mr. Walker: If we focus on debt-to-GDP, it's -- have 24 specific targets, triggers, and enforcement mechanisms on 25 debt-to-GDP, that's the way to manage that problem. Private

sector and States separate it. States have 2-year budgets.
 We ought to learn from the States.

Senator Hirono: Well, do the other panelists also
agree that we should separate out these two budgets?
General Punaro: I agree.
Senator Hirono: Mr. Punaro?
Mr. Spencer: Completely.
Ms. Bisaccia: Seems like good management to do so,

9 yes.

10 Senator Hirono: We probably need to figure out how to 11 get there, because to make this kind of a -- what I would 12 consider a really reasonable, fundamental change in how 13 government operates and how we make decisions around here 14 would be very challenging, but one that I particularly would 15 be interested in.

16 Going to a larger question, what do you think are the 17 most important areas for the committee to begin with as we consider reforming the defense organization? For example, 18 19 would you recommend -- and any of the panelists can respond 20 -- first, addressing the culture and leadership issues, or 21 would you look at organization and processes first? 22 General Punaro: I'11 --23 Senator Hirono: Mr. Punaro. 24 General Punaro: -- start. The --

25 Senator Hirono: General.

1 General Punaro: -- culture is too hard. You can't start there, because you don't -- we don't know what we 2 3 have. I think you -- you know, the basic -- we have to, basically, get the basic information. How big is the DOD 4 5 infrastructure? How much does it cost? What is the size 6 that you want it to have? How are you going to get the really good top managers to come in that can drive cultural 7 8 change? And, once you get on top of that, then I think you 9 could focus on organization and culture. But, until we, basically, know what we have and what we're spending, you 10 11 can't deal with any of those other -- they are -- those are 12 the most important issues: leadership and cultural change. 13 But, until you get the fundamentals, you can't really deal 14 with the other.

Mr. Spencer: I think that -- in my testimony, I talked 15 16 about internal and external forces at work. You all hold the external acts. There are things that you can do. 17 Totally am sympathetic and understand that some of them are 18 19 going to be, as I said, politically unsavory. But, you have 20 the ability to force the issue. You also have internal 21 activities that can happen, such as providing performance 22 metrics for management. So, I think you can do them, 23 actually, simultaneously.

24 Chairman McCain: Senator Sullivan.

25 Senator Sullivan: Thank you, Mr. Chair.

Appreciate panelists on a very important topic.

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2 I want to drill down a little bit more on the tooth-to-3 tail-ratio issue and just get a sense -- you know, General Punaro, you talked a lot about it in your testimony, what 4 5 the Army's trying to do, in terms of their reduction of its 6 Active Duty Force, which, as you mentioned in your testimony, seems to be taking a very significant hit on the 7 8 trigger-pullers versus the tail part of the Army. But --9 and then, if you look at charts internationally, where we stand as a military compared to other militaries in the 10 11 world, we have a very large tail, relative to the tooth 12 element, relative to other countries, almost every other 13 country in the world.

14 You hear some people, though, argue that the reason our 15 military is so effective is because we're so good a 16 logistics, and we're so good at other aspects of, kind of, 17 the tail component of the military. How can -- can you help us kind of tackle that issue? Our -- is our military so 18 19 effective because we have such a large tail? Or should we 20 be looking historically, say, World War II, where I think 21 the ratio was a lot less than it is today? And we obviously 22 had a pretty darn effective military back then. How do you 23 suggest we think about this? Because I think it's a 24 critically important issue, and your testimony really drills 25 down on it.

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1 General Punaro: I mean, I think you have to look at what makes our military the finest military in the world. 2 3 It's really three things. And it is high quality people, it is constant and realistic training, and it is giving the 4 5 troops the cutting-edge technology so they're never in a 6 fair fight. Logistic is important. It's a discriminator that we have, vis-a-vis other countries. And a lot of 7 logistics is not tail. There's a lot of combat logistics 8 9 that I would put on the forces side. So, when I talk about 10 the 40 percent of the Department that's infrastructure, a 11 lot of the logistics is combat logistics.

12 So, the problem is -- you know, I have a cartoon that I 13 drew up years ago called, "Where is Private Waldo?" So, 14 today you have 1.2 to 1.3 million Active Duty personnel, 15 roughly 220,000 forward deployed, including troops in the 16 Middle East and in Afghanistan. So, you have to ask 17 yourself the question, What is the other 1 million doing? And 330,000, and particularly a sizable number in the Army, 18 19 are working in inherently commercial activities: laundry, 20 retail, clerks, finance. These are jobs -- and these are 21 our most expensive personnel, the Active Duty military --22 that either a defense civilian or a contractor could do. 23 And so, the problem in the Department, when you're talking 24 about tooth-to-tail, is, we have too -- we have so many 25 people, defense civilians, in military that's in -- part of

1 the tail that really is not fundamental to warfighting.

2 Senator Sullivan: So, how would --

3 General Punaro: Part -- yeah.

Senator Sullivan: So, General Miele has talked about trying to -- as the Army is looking to draw down -- to kind of make sure that the warfighters are the last elements of the reduction that the Army is undertaking. However, as your testimony points out, that's certainly not the case, that's not what they're doing.

10 General Punaro: That's right.

11 Senator Sullivan: How can this committee help the 12 service chiefs and others focus in a way that does maintain 13 the trigger-pullers and warfighters as the last troops that 14 need to be cut, versus the guys who are doing laundry and 15 other things, as you mentioned?

General Punaro: I think you're going to have to do authorized end strengths in the overhead area, just like you do for Active personnel in Guard and Reserve. For example, the committee authorizes, let's say, 450,000 Active Duty Army. That means, on September 30th of each year, the Army's authorized end strength has to be within one-half of 1 percent above or below that authorized number.

Senator Sullivan: And should that look at not only - General Punaro: And so --

25 Senator Sullivan: -- authorized numbers, but the

1 number of BCTs, to make sure there's a heavy tooth element? 2 General Punaro: Well, what I would do -- the way I 3 would do is, I'd come at it the other way. I would say that the Army can only have so many people in the institutional 4 5 Army. You would legislate end strengths for overhead, 6 headcounts, things of that nature, in layers, and then, when they see they can't have as many -- they -- when they see 7 8 they can't have a battalion of soldiers guarding prisoners 9 at Fort Leavenworth, they're going to then put those soldiers back into the combat side. So, the way you control 10 11 it is by controlling the overhead and not letting them have 12 the tail grow at the expense of the forces, and they -- and then they're going to say, "Okay, holy smokes, we've got 13 14 50,000 soldiers that we can't put in the institutional Army. 15 Let's create, you know, five more combat brigades." I think 16 that's the way to do it.

17 You're never going to -- you're never going to get 18 there by encouraging them. Warren Rudman, when he was here 19 in the Senate, from New Hampshire, on the Appropriations 20 Committee, working with the Armed Services Committee, was a 21 fanatic about tooth-to-tail and going after it and just 22 encouraging the Department to do a better job of putting 23 more in combat and less in tail -- has not proven to be a 24 successful model.

25 Senator Sullivan: Mr. Walker?

1 Mr. Walker: The Defense Department really has a subset of the same problem the Federal Government has with regard 2 3 to the budget. You've got out-of-control overhead cost. That's what's eating things alive. That's why your end 4 5 strength is going down. Your overhead's out of control. 6 Just like if -- the Federal Government, as a whole, our mandatory spending costs are cutting into discretionary 7 8 spending, which you are all the express enumerated 9 responsibility. So, you have to have limits. You have to 10 have limits. You also have to have the right people in the 11 right job for the requisite period of time who are 12 responsible for driving this change. We don't have that now. And that's what I tried to focus on with regard to my 13 14 testimony.

15 Senator Sullivan: Thank you.

16 Thank you, Mr. Chairman.

17 Chairman McCain: Senator McCaskill.

Senator McCaskill: You know, I -- one of the things I 18 19 find ironic about this hearing is that one of my pet peeves 20 at all of these hearings -- and it's particularly true with 21 the subcommittee hearings -- is, usually the first two rows 22 behind the witnesses are all people from the Pentagon. In 23 one hearing of a subcommittee, I said -- I asked the 24 audience how many of them worked at the Pentagon, and almost 25 every seat in the hearing room, hands went up. I said, "You

1 know you can get this on TV." And it's a symptom of a Deputy Deputy Dog, General, that -- I mean, when you 2 3 have a three-star come to the Hart Building, it takes four SUVs to bring one three-star. There is this culture that 4 5 you're not really important unless you've got a really big posse at the Pentagon. And I don't know how to get at that. 6 I was really interested, General, in your 7 8 recommendation that we statutorily limit the number of 9 Deputy Deputy Dogs that are going to be in the Office of the SECDEF, of the Secretary of Defense. And have you 10 11 actually put a pen to paper as to what that should be? How 12 would we specifically limit that? Because I believe that 13 that might be one of the most important things we could do 14 to strengthen our military.

General Punaro: Well, there's -- I agree with you, and I agree the entourage syndrome is alive and well in Washington. And it's a leadership issue. And I think Joe Dunford is going to be talking to a lot of these senior generals about perks and things of that nature.

But, there's two way to get at the problem you said. One would be working with the Department of Defense. I believe Secretary Carter is very reform-minded. He is on acquisition, on the force of the future. And I know he would like to get control of these management headquarters and get agreement on what -- how big is the Office of the

Secretary of Defense? How -- you know, and what size should
 it be? Then you could put the mandatory caps in.

Another way of doing it -- and I would say this has 3 been my experience when I served on the committee, because 4 5 it was always hard to find somebody that was willing to do 6 something like that in a cooperative way -- I believe Ash Carter is different, so I would try that first -- is, let's 7 8 say we believe OSD should be 3,000, and let's say they say 9 it's 5,000, but we don't really know. So, put the cap at 10 3,000. They'll scream and holler and say, "Holy smokes, 11 that's too small." You'll then get the right number. But, 12 you're going to have to legislate caps for OSD, the Joint 13 Staff, the combatant commanders, and the management 14 headquarters to be able to get control of the overhead. 15 Senator McCaskill: As we cut the money under the 16 budget constraints, none of those have gone away, right?

17 General Punaro: The --

18 Senator McCaskill: We've reduced end strength, but not 19 the Deputy Deputy Dogs.

General Punaro: There's too many ways -- the money is too fungible. Cutting money doesn't do -- will not cut the headcount. I mean, when Secretary Gates eliminated the Joint Forces Command, people believed that we eliminated the Joint Forces Command in July of 2010. The 2,000 military serving in the Joint Forces Command were added to the roster

1 of the Joint Staff.

2 Senator McCaskill: Right.

3 General Punaro: All the defense civilians were just put in other locations. The only thing we got rid of were 4 5 the contractors. Now, we don't have that headquarters, so 6 there's -- the shell game -- the Chairman -- I saw something dealing with the Air Force, where they were taking credit. 7 8 Now, I didn't look into the details on this, so -- but, 9 whatever it is, the problem is, the Defense Department, over 10 the years, not unique to any one administration, they are 11 the duty experts at, "Hey, we just cut this defense agency," 12 and then you look over here, and, "Oh, my God, they just created a brand-new field activity that doesn't count 13 14 against that total."

15 Senator McCaskill: Right.

General Punaro: That's why I'm for these firm end caps. The Department won't like this. Maybe members of the committee won't like this. We don't like to try to have to micromanage in this area. But, to get control of it, I

20 think --

21 Senator McCaskill: It may be --

22 General Punaro: -- you're going to have to do it.

23 Senator McCaskill: -- necessary, yeah.

I'm not going to have time to get to all the contractor stuff, but obviously this is something I'm spending a great

1 of time on, and I worry a little bit -- I know my dad peeled potatoes in World War II, and I know we shouldn't have 2 3 anybody, an expensive warfighter, peeling potatoes, but we know that LOGCAP, at least the first two or three versions, 4 5 were a disaster, in terms of costs, in terms of handling 6 costs. And so, I don't want us to lose sight of the fact that, while we move these functions to a civilian force, a 7 8 contractor force, that we lose sight of the fact of the kind 9 of money we've wasted on bad contracting practices. I just want to get that on the record, because we've spent an awful 10 11 lot of time trying to dig deep on that issue.

General Punaro: You have to have -- that's why David Walker and all of us here believe you've got to bring in these world-class business managers and manage these contracts. You all created the Wartime Contracting Commission. They made a lot of good recommendations. But, again, you've got to bring -- these are businesses. LOGCAP --

19 Senator McCaskill: Right.

General Punaro: -- is a business enterprise. You need people that know how to run business. There are very, very few people in government that know how to manage a business. Senator McCaskill: Finally, just briefly -- and if you want to answer this for the record, because I know I'm almost out of time, but --

1

Chairman McCain: No, please go ahead.

Senator McCaskill: I want to talk about the audit. 2 3 David, should we -- it's almost like the systemwide audit is the bright, shiny object. And the amount of resources and 4 5 time we're trying to get -- this systemwide financial audit, 6 I might add -- we are not, probably, putting the time into performance-based audits. And as a fellow auditor, both of 7 8 us understand that the real gold is in performance audits, 9 in terms of figuring out how much wasted payroll there is at the Pentagon. Are we getting distracted by the effort to 10 11 synchronize systems across various branches for the 12 financial audit? And should we, in fact, refocus on how many performance audits are actually going on at DOD, and 13 14 how much are we consuming them and using the information in 15 them?

16 Mr. Walker: As you know -- you having been the State 17 auditor for Missouri, myself having been Comptroller General -- the fact is, internal controls are the most important 18 19 thing. In addition, having effective cost accounting 20 systems with full cost accounting is important. In 21 addition, understanding what you have, where it is, what 22 condition it's in, and then performance metrics, those are 23 the most important things.

24 Peter Levine -- I've spent some time with Peter
25 recently -- Peter recognizes that he needs to spend more

time on controls, on cost accounting, and on performance management. I agree with that. I think we have to reassess where they are with regard to the financial statement audit. As I mentioned before, my personal view is, you need a plan, a matrix plan that talks about organizations and line items, focused on getting an opinion on the consolidated DOD financial statements, rather than the sub-entities.

8 I would also respectfully suggest that, once we have clean opinions on all major U.S. departments and agencies, 9 10 then I think we have to think about whether or not we need 11 to have opinions on the financial statements of individual 12 departments and agencies, and we focus on the consolidated, which GAO would lead, and they would end up working with the 13 14 inspector generals and contract out with private sector, 15 independent public accountants, as appropriate, so we could 16 discharge our responsibility to the taxpayers with regard to 17 what's happening with their resources, but we can spend a lot more time and money on exactly what you're talking 18 19 about.

20 Senator McCaskill: Right.

Mr. Walker: Let's talk about performance audits -what's working, what's not working -- so we can focus economy, efficiency, effectiveness, and continuous improvement.

25 Senator McCaskill: Thank you.

1 Thank you, Mr. Chairman.

Chairman McCain: I thank the witnesses. And the -Senator King: Mr. Chairman? Mr. Chairman?
Chairman McCain: Senator King.

5 Senator King: Very quickly, I just wanted to mention 6 that Senator Enzi and a number of us have a bill on biennial budgeting. And, in fact, we had a hearing at the Budget 7 8 Committee, just last week. So, that's under very active 9 consideration. And on the performance audit question, my 10 favorite way to approach that is, ask two question: Does it 11 work, and how do you know? And that's something that we 12 don't do frequently enough.

13 Thank you, Mr. Chairman.

14 Chairman McCain: General Punaro mentioned the Air 15 Force exchange I had with the Secretary of the Air Force, 16 who volunteered, twice, that they had reduced the size of 17 the headquarters by 10 percent, I believe it was, ahead of 18 the years they were supposed to. And finally, I asked her, 19 "Well, how many jobs were eliminated?" Zero. So --

And again, I still, frankly, am challenged by this requirement to get particularly Silicon Valley as well as other wise people into the Department of Defense. And I agree with you, there's a certain number out there that were -- are just patriotic Americans. But, that's in spite of the system that they would be joining, not because of. And

so, I'm hoping we can work out some better way of
 incentivizing people of the kind of talents we need in this
 Information Age, and the cyber challenge that we're facing
 to serve the government.

5 So, I thank you for this very important hearing.6 General Punaro?

General Punaro: Mr. Chairman, I wanted to add one 7 8 thing. In one of my other recommendations for reform in the Congress is to collapse the authorizing and appropriation 9 committee and have the Senate Armed Services Committee 10 11 authorize and appropriate in the same bill. That's a 12 serious recommendation. It goes with biennial budgeting. 13 And, number two, on the Goldwater-Nichols, I think we 14 need to go back to giving the Chairman and the Vice Chairman 15 a 4-year tour instead of two 2-years, like we set it up. 16 I'm very worried -- and I've studied this and looked at it 17 over time. I've talked to Senator Nunn, Senator Warner, Jim Locher, and others. I worry that the Chairman -- I'm not 18 19 pointing fingers at any one particular one -- we're losing 20 -- they're losing their independence. And it -- fundamental 21 to this committee has always been that, when a military 22 person is asked their professional views, independent of the 23 administration in power, they give them. But, because we 24 set it up so they have to be reconfirmed, I really worry 25 about that. And I hope you will take a serious look at

1 that.

2 Chairman McCain: I think that's an excellent point. 3 We recently had the Secretary of Defense come before this committee and refuse to confirm something that had -- an 4 5 event, of going inside the 12-mile limit, which was widely 6 reported -- television, radio, and print media -- refusing to confirm that. Later, in the New York Times, it said that 7 they didn't want him to confirm it because it would irritate 8 9 the Chinese over climate change. We have come a long, long way since my earliest days here on this committee. As much 10 11 as I admire the Secretary, I find that kind of thing 12 absolutely unacceptable.

I thank you witnesses today. I thank you for being here. And this, again, contributes enormously to what we will really make a serious effort, hopefully, and I believe optimistically, that we will be working with the Secretary and others as we try to implement these reforms. But, we will implement these reforms, with or without the Secretary of Defense.

20 This hearing is adjourned.

[Whereupon, at 11:27 a.m., the hearing was adjourned.]

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